



REQUEST FOR PROPOSALS (RFP)

REV. 11/2017

Department of Administration
Purchasing Division
County of Dane, Wisconsin

COUNTY DEPT	Alliant Energy Center
RFP NUMBER	118019
RFP TITLE	Security Cameras, Installation, Software, and Service for the Alliant Energy Center Campus
PURPOSE	The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for security cameras, installation, software, and service for the Alliant Energy Center Campus.
DEADLINE FOR RFP SUBMISSIONS	2:00 P.M. Central Time March 8, 2018 Late, faxed, electronic mail or unsigned proposals will be rejected.
SUBMIT RFP TO THIS ADDRESS	DANE COUNTY PURCHASING DIVISION ROOM 425 CITY COUNTY BUILDING 210 MARTIN LUTHER KING JR BLVD MADISON, WI 53703-3345
VENDOR CONFERENCE/ SITE VISIT	February 14, 2018 9:00AM 1919 Alliant Energy Center Way Conference Room Madison, WI 53713
SPECIAL INSTRUCTIONS	<ul style="list-style-type: none"><input type="checkbox"/> Label the lower left corner of your sealed submittal package with the RFP number.<input type="checkbox"/> Place the Signature Affidavit as the first page of your proposal. <hr/> <ul style="list-style-type: none"><input type="checkbox"/> Submit (1) original and (3) copies of your Proposal.<input type="checkbox"/> Submit (1) original and (1) copy of your Cost Proposal.<input type="checkbox"/> Submit (1) complete electronic copy of your Proposal and Cost Proposal in Microsoft Word or PDF format on a flash drive. <p>*Sealed proposals must be date/time stamped by a Dane County Administration staff member upon receipt.</p>
PLEASE DIRECT ALL INQUIRES TO (EMAIL IS PREFERRED)	NAME Megan Rogan
	TITLE Purchasing Agent
	PHONE # 608-283-1487
	FAX # 608-266-4425
	EMAIL rogan.megan@countyofdane.com
	WEB SITE www.danepurchasing.com
DATE RFP ISSUED: February 1, 2018	

TABLE OF CONTENTS

1.0 GENERAL INFORMATION

- 1.1 Introduction
- 1.2 Scope of the Project/Project Overview
- 1.3 Definitions
- 1.4 Clarification of the Specifications
- 1.5 Addendums and/or Revisions
- 1.6 Calendar of Events
- 1.7 Contract Term and Funding
- 1.8 Reasonable Accommodations

2.0 PREPARING AND SUBMITTING A PROPOSAL

- 2.1 General Instructions
- 2.2 Proprietary Information
- 2.3 Incurring Costs
- 2.4 Vendor Registration
- 2.5 Submittal Instructions
- 2.6 Required Copies
- 2.7 Proposal Organization and Format
- 2.8 Multiple Proposals
- 2.9 Oral Presentations and Site Visits

3.0 PROPOSAL SELECTION AND AWARD PROCESS

- 3.1 Preliminary Evaluation
- 3.2 Proposal Scoring
- 3.3 Right to Reject Proposals and Negotiate Contract Terms
- 3.4 Evaluation Criteria
- 3.5 Award and Final Offers
- 3.6 Notification of Intent to Award

4.0 GENERAL PROPOSAL REQUIREMENTS

- 4.1 Introduction
- 4.2 Organization – Experience, Capabilities, and Qualifications
- 4.3 Staff – Experience, Capabilities, and Qualifications
- 4.4 Timeline and Project Plan
- 4.5 References

5.0 TECHNICAL REQUIREMENTS

- 5.1 General System Requirements
- 5.2 System Hardware
- 5.3 Map of Cameras and Other Hardware
- 5.4 Map of Camera Coverage
- 5.5 Cable
- 5.6 Service Contract & Maintenance
- 5.7 Training
- 5.8 Post Installation Survey & Adjustments
- 5.9 Other Features

6.0 COST PROPOSAL

- 6.1 General Instructions on Submitting Cost Proposals
- 6.2 Format for Submitting Cost Proposals
- 6.3 Fixed Price Period

7.0 SPECIAL CONTRACT TERMS AND CONDITIONS

- 7.1 Local Purchasing Ordinance
- 7.2 Domestic Partner Equal Benefits Requirement
- 7.3 Living Wage Requirement
- 7.4 Dane County Sustainability Principles

8.0 REQUIRED FORMS

ATTACHMENTS

- A. Signature Affidavit
- B. Vendor Registration Certification
- C. Designation of Confidential and Proprietary Information
- D. Fair Labor Practices Certification
- E. Cost Proposal (submitted separate from the rest of the proposal)

9.0 STANDARD TERMS & CONDITIONS

10.0 APPENDICES

- Appendix 1 – Fiber Map
- Appendix 2 – Camera Map
- Appendix 3 – Equipment Model Numbers
- Appendix 4 – Suggested Camera Locations by Building

1.0 GENERAL INFORMATION

1.1 Introduction

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for providing, installing, and maintaining new security cameras on the Alliant Energy Center (AEC) campus.

The County intends to use the results of this process to award a contract(s) or issuance of purchase order for the product(s) and or services(s) stated above.

The Dane County Purchasing Division is the sole point of contact for questions and issues that may arise during the RFP process.

The contract that is awarded through this RFP process will be administered for the Alliant Energy Center by Mark Clarke, Executive Director of the Alliant Energy Center.

1.2 Scope of the Project / Project Overview

A. Project Description

The Alliant Energy Center campus consists of 5 main buildings ranging from 3 to 50+ years in age. With over 800,000 visitors annually, security is one of the highest priorities.

The AEC intends to replace the existing camera system with new, web based camera technology, identify additional areas where coverage is needed but is not currently installed, and create a viewing and recording platform that is reliable and user friendly.

The awarded contract will include all labor, equipment, tools, and materials that are needed for installation of the cameras and the infrastructure.

B. Objectives

The AEC demands a high degree of reliability and functionality from the security system. Consequently, the County expects a high degree of competency and reliability from its security installation and service providers.

With an aging infrastructure, the intent is to install and operate a surveillance system, that is easily accessible to designated AEC staff, for recording and viewing of situations including, but not limited to, theft, missing persons, vandalism, staff observation, and people movement.

C. Services Needed

The vendor will be responsible for supply and installation of replacement equipment where direct replacement of an existing camera is needed and installation of new cameras where new video service is needed. This includes any camera hardware, cable, power supply, and installation of equipment as necessary for the security system to be fully operable.

Consultation from the provider may be requested to identify areas for camera placement based on equipment capabilities and coverage needs as identified by AEC staff.

Pricing for annual maintenance service and for on-call repair and troubleshooting will be requested.

Vendor will be responsible for removal of all existing cabling and equipment.

All work shall be performed in a thorough and professional manner and in accordance with accepted industry methods and practices. All work shall be in strict compliance with all local and state codes, ordinances, laws, and policies. All tools, equipment, and replacement parts shall be provided by the Vendor. Replacement parts shall be new.

1.3 Definitions

The following definitions are used throughout the RFP.

County means Dane County

County Agency means Department /Division utilizing the service or product

Proposer/vendor means a firm submitting a proposal in response to this RFP.

Contractor means proposer awarded the contract.

1.4 Clarification of the Specifications

All inquiries concerning this RFP must be directed to the **person indicated on the cover page** of the RFP Document. (electronic mail is the preferred method)

Any questions concerning this RFP must be submitted in writing by mail, fax or e-mail on or before the stated date on the **Calendar of Events** (see Section 1.6)

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFP document at this point in the RFP process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFP, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFP document.

Mailing Address:

**Dane County Purchasing Division
Room 425 City-County Bldg.
210 Martin Luther King Jr. Blvd.
Madison, WI 53703-3345**

Proposers are prohibited from communicating directly with any employee of Dane County, except as described herein. No County employee or representative other than those individuals listed as County contacts in this RFP is authorized to provide any information or respond to any question or inquiry concerning this RFP.

1.5 Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFP, revisions/amendments and/or supplements will be posted on the Purchasing Division web site at www.danepurchasing.com

It shall be the responsibility of the proposers to regularly monitor the Purchasing Division web site for any such postings. Proposers must acknowledge the receipt / review of any addendum(s) at the bottom of the RFP Cover Page /Signature Affidavit.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFP and any supplements or revisions thereof.

1.6 Calendar of Events

Listed below are specific and estimated dates and times of actions related to this RFP. The actions with specific dates must be completed as indicated unless otherwise changed by the County. In the event that the County finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing an addendum to this RFP and posting such addendum on the Dane County web site at www.danepurchasing.com . There may or may not be a formal notification issued for changes in the estimated dates and times.

DATE	EVENT
February 1, 2018	Date of issue of RFP
February 14, 2018	Vendor Conference/Site Visit
February 20, 2018	Last Day for submitting written inquiries (2:00 p.m. Central Time)
February 22, 2018	Supplements or revisions to the RFP posted on the Purchasing Division web site at www.danepurchasing.com
March 8, 2018	Proposals due from vendors
Mid April	Notification of intent to award sent to vendors
Late April	Contract Start Date
September 14, 2018	Latest Project Completion Date

1.7 Vendor Conference / Site Visit

An mandatory vendor conference will be held to respond to written questions, to provide a site tour, and to provide any needed additional instruction to vendors on the submission of proposals. All vendors who intend to respond to the RFP are required to attend the vendor conference.

Date: February 14, 2018
Time: 9:00 AM
Location: 1919 Alliant Energy Center Way
Madison, WI 53713

1.8 Contract Term and Funding

The contract shall be effective on the contract execution date and shall run until the project is complete, with an option by mutual agreement of the County and contractor, to renew for five (5) additional one (1)-year periods for the purpose of providing ongoing maintenance and support.

1.9 Reasonable Accommodations

The County will provide reasonable accommodations, including the provision of informational material in an alternative format, for qualified individuals with disabilities upon request. If you need accommodations at a proposal opening/vendor conference, contact the Purchasing Division at (608) 266-4131 (voice) or 608/266-4941 (TTY)

2.0 PREPARING AND SUBMITTING A PROPOSAL

2.1 General Instructions

The evaluation and selection of a contractor and the contract will be based on the information submitted in the proposal and any required on-site visits or oral interview presentations. Failure to respond to each of the requirements in the RFP may be the basis for rejecting a response.

Elaborate proposals (e.g. expensive artwork) beyond that sufficient to present a complete and effective proposal, are not necessary or desired.

2.2 Proprietary Information

All restrictions on the use of data contained within a proposal and all confidential information must be clearly stated on the attached "Designation of Confidential and Proprietary Information" form. Proprietary information submitted in a proposal, or in response to the RFP, will be handled in accordance with the applicable Wisconsin State Statute(s).

To the extent permitted by law, it is the intention of Dane County to withhold the contents of the proposal from public view until such times as competitive or bargaining reasons no longer require non-disclosure, in the opinion of Dane County. At that time, all proposals will be available for review in accordance with the Wisconsin Open Records Law.

2.3 Incurring Costs

Dane County is not liable for any cost incurred by proposers in replying to this RFP.

2.4 Vendor Registration

All proposers wishing to submit a proposal must be a paid registered vendor with Dane County. Prior to the RFP opening, you can complete a registration form online by visiting our web site at www.danepurchasing.com, or you can obtain a Vendor Registration Form by calling 608-266-4131. Your completed Vendor Registration Form and Registration Fee must be received for your bid to be considered for an award.

2.5 Submittal Instructions

Proposals must be received in by the County Purchasing Division by the specified time stated on the cover page. All proposals must be time-stamped in by the Purchasing Division by the stated time. Proposals not so stamped will not be accepted. Proposals received in response to this solicitation will not be returned to the proposers.

All proposals must be packaged, sealed and show the following information on the outside of the package:

- ☐ Proposer's name and address
- ☐ Request for proposal title
- ☐ Request for proposal number
- ☐ Proposal due date

2.6 Required Copies

Proposers must submit **an original and the required number of copies** of all materials required for acceptance as instructed on the cover page of the RFP (Special Instructions).

All hard copies of the proposal must be on 8.5"x11" individually securely bound. **In addition, proposers must submit one complete electronic copy in Microsoft Word or PDF format saved on a Flash Drive.**

2.7 Proposal Organization and Format

Proposals should be organized and presented in the order and by the number assigned in the RFP. Proposals must be organized with the following headings and subheadings. Each heading and subheading should be separated by tabs or otherwise clearly marked. The RFP sections which should be submitted or responded to are:

- Response to General Requirements (Section 4)
 - Introduction (Section 4.1)
 - Organization Experience, Capabilities, Qualifications (Section 4.2)
 - Staff Experience, Capabilities, Qualifications (Section 4.3)
 - Timeline & Project Plan (4.4)
 - References (Section 4.5)
- Response to Technical Requirements (Section 5)
 - General System Requirements (Section 5.1)
 - System Hardware (Section 5.2)
 - Map of Cameras and Other Hardware (Section 5.3)
 - Map of Camera Coverage (Section 5.4)
 - Cable (Section 5.5)
 - Service Contract & Maintenance (Section 5.6)
 - Training (Section 5.7)
 - Post Installation Survey & Adjustments (Section 5.8)
 - Other Features (Section 5.9)
- Cost Proposal (Section 6 & Attachment E) (separate envelope)
- Required Forms (Section 8 Attachments)

Attachment A	Signature Affidavit
Attachment B	Vendor Registration Certification
Attachment C	Designation of Confidential and Proprietary Information
Attachment D	Fair Labor Practices Certification
Attachment E	Cost Proposal (separate envelope)

2.8 Multiple Proposals

Multiple proposals from a vendor will be permissible, however each proposal must conform fully to the requirements for proposal submission. Each such proposal must be separately submitted and labeled as Proposal #1, Proposal #2, etc.

2.9 Oral Presentations and Site Visits

Top ranked selected proposers may be required to make oral interview presentations and/or site visits to supplement their proposals, if requested by the County. The County will make every reasonable attempt to schedule each presentation at a time and location that is agreeable to the proposer. Failure of a proposer to conduct a presentation to the County on the date scheduled may result in rejection of the vendor's proposal.

3.0 PROPOSAL SELECTION AND AWARD PROCESS

3.1 Preliminary Evaluation

The proposals will first be reviewed to determine if requirements in Section 2.0 are met, and if additional mandatory requirements are met. (see Section 4.0). Failure to meet mandatory requirements will result in the proposal being rejected. In the event that all vendors do not meet one or more of the mandatory requirements, the County reserves the right to continue the evaluation of the proposals and to select the proposal which most closely meets the requirements specified in this RFP.

3.2 Proposal Scoring

Accepted proposals will be reviewed by an evaluation team and scored against the stated criteria. This scoring will determine the ranking of vendors based upon their written proposals. If the team determines that it is in the best interest of the County to require oral presentations, the highest-ranking vendors will be invited to make such presentations. Those vendors that participate in the interview process will then be scored, and the final ranking will be made based upon those scores.

3.3 Right to Reject Proposals and Negotiate Contract Terms

The County reserves the right to reject any and all proposals and to negotiate the terms of the contract, including the award amount, with the selected proposer prior to entering into a contract. If contract negotiations cannot be concluded successfully with the highest scoring proposer, the County may negotiate a contract with the next highest scoring proposer.

3.4 Evaluation Criteria

The proposals will be scored using the following criteria:

Description	Percent
Organization Capabilities, Staff Qualifications, and Experience (Section 4.2)	20%
Timeline and Project Plan (Section 4.4)	20%
Camera System (Sections 5.1-5.5)	30%
Service Contract, Training & Post-Installation Services (Sections 5.6-5.9)	10%
Cost (Section 6)	20%
Total	100%

3.5 Award and Final Offers

The award will be granted in one of two ways. The award may be granted to the highest scoring responsive and responsible proposer. Alternatively, the highest scoring proposer or proposers may be requested to submit final and best offers. If final and best offers are requested, they will be evaluated against the stated criteria, scored and ranked. The award will then be granted to the highest scoring proposer.

3.6 Notification of Intent to Award

As a courtesy, the County may send a notification of award memo to responding vendors at the time of the award.

4.0 GENERAL PROPOSAL REQUIREMENTS

4.1 Introduction

The Alliant Energy Center is seeking highly qualified proposers to install, integrate, and maintain a new video camera system at the AEC Campus. Provide a one page overview of the project.

4.2 Organization – Experience, Capabilities, and Qualifications

Describe the firm's experience and capabilities in providing security camera installation and repair services similar to those required. Be specific and identify a minimum of 5 projects including dates and results.

4.3 Staff – Experience, Capabilities, and Qualifications

This project shall include a dedicated project manager. Provide a resume describing the educational and work experiences for the project manager who

would be assigned to this project.

4.4 Timeline & Project Plan

Provide a project plan that indicates how you will develop the required deliverables and services. The project plan shall specify timeline, activities, and project management strategies, including the County's roles and resource requirements. **It is imperative that the awarded vendor work around the AEC's Event Calendar, as work will not be able to take place during a scheduled event.** September 14, 2018 is the latest project completion date.

4.5 References

Proposers must include in their response a list of organizations, including points of contact (name, address, and telephone number), that can be used as references for work performed in the area of service required. Selected organizations may be contacted to determine the quality of work performed and personnel assigned to the project.

5.0 TECHNICAL REQUIREMENTS

5.1 General System Requirements

Provide a narrative proposal regarding how the proposed system will meet the following general system requirements:

The proposed system should provide web based camera technology, software, and storage to enhance security at the AEC.

- To the extent possible hardware and software should be vendor agnostic to support the cameras so the AEC has one system and one source for support throughout the campus.
- The system should have an easy to use interface to service, monitor and review past history of equipment and client use and demands by staff who are not IT trained.
- Preference given to systems that are easily administered by non-IT staff.
- Center desires a robust monitoring software management program to monitor cameras as needed.

5.2 System Hardware

1. Provide a detailed description of the hardware required for the proposed system.
2. Provide cameras as specified in Appendix 3: Equipment Model Numbers and Appendix 4: Suggested Camera Locations by Building. If an alternate camera placement or configuration is needed, provide narrative and equipment recommendations.
3. Provide All Active Network Components (Switches, Controllers and Access Points) necessary to activate and manage the cameras.
4. Provide all horizontal cabling to cameras.
5. Provide all Patch Cables (copper and fiber)
6. Review the existing IT structured cabling and provide any and all additional components necessary to complete the system. Including but not limited to:

Additional switch locations, as necessary to terminate cameras. Any switches and active components (other than cameras) located outside of existing IT closets shall be:

- a. Housed in a NEMA 12 locking enclosure.
 - b. Coordinate locations with AEC so power can be provided.
7. Additional support, conduit, patch cables, etc.
 8. Provide camera mounting and hardware. Camera installation should include all necessary mounting equipment for each specific location including, but not limited to; camera caps, wall mounts, pendant arms, and pendant mounts.
 9. Provide ExacqVision NVR with up to 128 IP Channel outputs and 90 TB of Storage and ExacqVision camera licenses with 3 years of software updates from Tyco Security Products.

5.3 Map of Cameras and Other Hardware

Submit a map of each building showing the cameras and other hardware recommended— listing the manufacturer & part number, the power and any other information necessary to understand the proposal.

5.4 Map of Camera Coverage

Submit a map of each building showing expected camera coverage.

5.5 Cable

Cable used in the project should be priced separately and describe generally where the cable will run. The description should emphasize where cable will be able to be seen by the general public. In addition describe the cable (type & length), data inserts, surface mounts, face plates, patch panels, etc. that will be used in the cable installation.

The successful vendor will be responsible for working closely with the County on the cable installation. The successful vendor is responsible for specifying the cable that should be run and where it should be run.

5.6 Service Contract & Maintenance

Provide a detailed explanation of the service contract and how the camera system would be maintained seven days per week including holidays. Items such as response time, remote servicing, on-site servicing and cost must be described in detail. The maintenance plan and pricing presented should cover the time period of 6 AM to 12 midnight Sunday thru Saturday including holidays.

5.7 Training

Describe in detail the training needed to run the proposed system. Include the type of training, location and hours for each type.

5.8 Post Installation Survey & Adjustments

The AEC requires that the vendor complete a post installation survey to ensure that the proposed coverage is achieved and to make any needed adjustments, including the addition of cameras (additional cameras and related infrastructure will be paid for by the AEC via an addendum to the contract). Provide a narrative regarding the type of post installation survey proposed and how adjustments will be made.

5.9 Other Features

Provide an explanation of other features that the vendor offers which may be of interest to the AEC.

COST PROPOSAL

6.1 General Instructions on Submitting Cost Proposals

Proposers must submit an original and the required number of copies of the cost proposal as instructed on the **cover page of the RFP** (Special Instructions).

Cost proposal should be submitted in a separate envelope labeled **Cost Proposal** with the written proposal. (Refer to Cost Proposal Form)

The proposal will be scored using a standard quantitative calculation where the most cost criteria points will be awarded to the proposal with the lowest cost.

6.2 Format for Submitting Cost Proposals

See Attachment E.

6.3 Fixed Price Period

All prices, costs, and conditions outlined in the proposal shall remain fixed and valid for acceptance for 90 days starting on the due date for proposals.

7.0 SPECIAL CONTRACT TERMS AND CONDITIONS

7.1 Local Purchasing Ordinance

Under County ordinances, a Local Vendor is defined as a supplier or provider of equipment, materials, supplies or services that has an established place of business within the County of Dane. An established place of business means a physical office, plant or other facility. A post office box address does not qualify a vendor as a Local Vendor.

County ordinance provides that a local vendor automatically receive five points toward the evaluation score and vendors located within the counties adjacent to Dane County (Columbia, Dodge, Green, Iowa, Jefferson, Rock, Sauk) automatically receive two points toward the evaluation score.

7.2 Domestic Partner Equal Benefits Requirement

The contractor [or grant beneficiary] agrees to provide the same economic benefits to all of its employees with domestic partners as it does to employees with spouses, or the cash equivalent if such a benefit cannot reasonably be provided. The contractor [or grant beneficiary] agrees to make available for County inspection the contractor's payroll records relating to employees providing services on or under this contract or subcontract [or grant]. If any payroll records of a contractor [or grant beneficiary] contain any false, misleading or fraudulent information, or if a contractor [or grant beneficiary] fails to comply with the provisions of s. 25.13, D. C. Ords., the contract compliance officer may withhold payments on the contract; terminate, cancel or suspend the contract in whole or in part; or, after a due process hearing, deny the contractor the right to participate in bidding on future County contracts for a

period of one year after the first violation is found and for a period of three years after a second or subsequent violation is found.

7.3 Living Wage Requirement

All employees working on this project are covered by the Dane County Living Wage Ordinance Section 25.12. See Section 27.0 Standard Terms and Conditions. The minimum living wage rate for 2017 is \$12.50. For future years it will be: \$13.00 for 2018, \$13.50 for 2019, \$14.00 for 2020, \$14.50 for 2021 and \$15.00 for 2022. After 2022, the living wage will increase annually according to the increase in the Consumer Price Index. The successful Proposer will be required to sign a Living Wage Certification upon completion of the contract. Details are available on the Dane County Purchasing Division web site at http://www.danepurchasing.com/living_wage.aspx.

7.4 Dane County Sustainability Principles

On October 18, 2012, the Dane County Board of Supervisors adopted Resolution 103, 2012-2013 establishing the following sustainability principles for the county:

- Reduce and eventually eliminate Dane County government's contribution to fossil fuel dependence and to wasteful use of scarce metals and minerals;
- Reduce and eventually eliminate Dane County government's contribution to dependence upon persistent chemicals and wasteful use of synthetic substances;
- Reduce and eventually eliminate Dane County government's contribution to encroachment upon nature and harm to life-sustaining ecosystems (e.g., land, water, wildlife, forest, soil, ecosystems);

Reduce and eventually eliminate Dane County government's contribution to conditions that undermine people's ability to meet their basic human needs.

8.0 REQUIRED FORMS

The following forms must be completed and submitted with the proposal in accordance with the instructions given in Section 2.0. Blank forms are attached.

Attachment A	Signature Affidavit
Attachment B	Vendor Registration Certification
Attachment C	Designation of Confidential and Proprietary Information
Attachment D	Fair Labor Practices Certification
Attachment E	Cost Proposal

RFP COVER PAGE SIGNATURE AFFIDAVIT	
NAME OF FIRM:	
STREET ADDRESS:	
CITY, STATE, ZIP:	
CONTACT PERSON:	
PHONE #:	
EMAIL ADDRESS:	
FAX #:	

In signing this proposal, we also certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a proposal; that this proposal has been independently arrived at without collusion with any other proposer, competitor or potential competitor; that this proposal has not been knowingly disclosed prior to the opening of proposals to any other proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned, submitting this proposal hereby agrees with all the terms, conditions, and specifications required by the County in this Request for Proposal, and declares that the attached proposal and pricing are in conformity therewith.

Signature

Title

Name (type or print)

Date

☐ **Addendums** -This firm hereby acknowledges receipt / review of the following addendum(s) (If any)

Addendum #_____ Addendum #_____ Addendum #_____ Addendum #_____

LOCAL VENDOR PURCHASING PREFERENCE	
Are you claiming a local purchasing preference under DCO 25.08(7)?	
<input type="checkbox"/> No (continue to next page) <input type="checkbox"/> Yes (complete remainder of this section)	
Indicate if your company has an established place of business located in any of the following Wisconsin Counties. An established place of business means a physical office, plant or other facility. A post office box address does not qualify your company as a Local Vendor. DCO 25.08(7)(b)	
We are claiming a preference as a Dane County Business	<input type="checkbox"/> Dane County
We are claiming a preference as a business located in a county adjacent to Dane County:	
<input type="checkbox"/> Columbia County <input type="checkbox"/> Dodge County <input type="checkbox"/> Green County <input type="checkbox"/> Iowa County <input type="checkbox"/> Jefferson County <input type="checkbox"/> Rock County <input type="checkbox"/> Sauk County	

VENDOR REGISTRATION CERTIFICATION

Per Dane County Ordinance, Section 62.15, "Any person desiring to bid on any county contract must register with the purchasing manager and pay an annual registration fee of \$20."

Your completed Vendor Registration Form and Registration Fee must be received for your bid to be considered for an award. Your bid/proposal may not be evaluated for failure to comply with this provision.

Complete a registration form online by visiting our web site at www.danepurchasing.com. You will be prompted to create a username and a password and you will receive a confirmation message, then log back in and complete the registration. Once your registration is complete you will receive a second confirmation. Retain your user name and password for ease of re-registration in future years.

Payment may be made via credit card on-line or by check in the mail or in person at the Purchasing Division office. If paying by check make check payable to Dane County Treasurer and indicate your federal identification number (FIN) on the subject line.

CERTIFICATION

The undersigned, for and on behalf of the **PROPOSER, BIDDER OR APPLICANT** named herein, certifies as follows:

- ☐ This firm is a paid, registered vendor with Dane County in accordance with the bid terms and conditions.

Vendor #		Last Paid On	
----------	--	--------------	--

Business Representative Signature	
Business Name	
Date Signed	

DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION		
<p>The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in Sect 19.36(5), Wisconsin State Statutes, or is otherwise material that can be kept confidential under the Wisconsin Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.</p>		
Section	Page Number	Topic

Check mark : ☐ This firm is not designating any information as proprietary and confidential which qualifies as trade secret.

Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.

Other information cannot be kept confidential unless it is a trade secret. Trade secret is defined in Sect. 134(80)(1)(c) Wis. State Statutes, as follows: "Trade secret" means information, including a formula, pattern, compilation, program, device, method technique or process to which all of the following apply:

1. The information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use.
2. The information is the subject of efforts to maintain its secrecy that are reasonable under the circumstances.

In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The County considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the County harmless for any damages arising out of the release of any material unless they are specifically identified above.

Signature

Title

Name (type or print

Date

FAIR LABOR PRACTICES CERTIFICATION
Dane County Ordinance 25.11(28)

The undersigned, for and on behalf of the PROPOSER, BIDDER OR APPLICANT named herein, certifies as follows:

1. That he or she is an officer or duly authorized agent of the above-referenced PROPOSER, BIDDER OR APPLICANT, which has submitted a proposal, bid or application for a contract with the county of Dane.

That PROPOSER, BIDDER OR APPLICANT has: (Check One)

_____ not been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this Certification is signed.

_____ been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this Certification is signed

Date Signed: _____

Officer or Authorized Agent

Business Name

NOTE: You can find information regarding the violations described above at:

www.nlr.gov and <http://werc.wi.gov>.

For Reference Dane County Ord. 25.09 (1) is as follows:

(25.09) BIDDER RESPONSIBILITY. (1) Any bid, application or proposal for any contract with the county, including public works contracts regulated under chapter 40, shall include a certification indicating whether the bidder has been found by the National Labor Relations Board (NLRB) or the Wisconsin Employment Relations Committee (WERC) to have violated any statute or regulation regarding labor standards or relations within the last seven years. The purchasing manager shall investigate any such finding and make a recommendation to the committee, which shall determine whether the conduct resulting in the finding affects the bidder's responsibility to perform the contract.

If you indicated that you have been found by the NLRB or WERC to have such a violation, you must include a copy of any relevant information regarding such violation with your proposal, bid or application.

COST PROPOSAL	
Company Name	

Pricing shall include all costs necessary to complete service in accordance with the specifications and terms and conditions of this RFP.

EQUIPMENT				
Item Description	Model Number	Quantity	Price	Total
Arecont SurroundVideo G5 Mini IP Megapixel Camera - 360 Degree Configuration	AV20565DN	4	\$ _____	\$ _____
Arecont SurroundVideo G5 Mini IP Megapixel Camera - 180 Degree Configuration	AV20585DN	14	\$ _____	\$ _____
Arecont SurroundVideo G5 Mini IP Megapixel Camera - 180 Degree Configuration	AV20585PM	1	\$ _____	\$ _____
Arecont SurroundVideo Omni G3 IP Megapixel Camera	AV20375RS	2	\$ _____	\$ _____
AXIS PVE Network Camera - Outdoor-ready fixed dome with panoramic view, built-in microphone, and speaker	M3037-V	3	\$ _____	\$ _____

AXIS Network Camera - Classic, outdoor-ready HDTV 1080p fixed dome	P3375-VE	11	\$ _____	\$ _____
AXIS MK II Network Camera - HDTV 1080p fixed dome	P3225-V	49	\$ _____	\$ _____
AXIS HDTV Pinhole Camera	P1265	2	\$ _____	\$ _____
Main Recording System and Equipment				
ExacqVision NVR with up to 128 IP Channel outputs and 90 TB of Storage		2	\$ _____	\$ _____
ExacqVision camera licenses with 3 years of software updates		84	\$ _____	\$ _____
Miscellaneous Equipment				
HP/Aruba branded 48 port switches w/gigabit ethernet ports, either PoE or PoE+ depending on the camera needs and SFP Fiber uplink ports		2	\$ _____	\$ _____
Equipment Removal and Installation				
Provide a Lump Sum Amount for the removal of existing camera equipment and cabling and installation of new cable, power supply, cameras, and networking equipment , as well as integration and testing of equipment per specifications.	\$ _____			
Training				
Provide an hourly rate for training based on training specified in section 5.7	\$ _____/hour			

Service Contract

to include Pricing for five years following the initial one year warranty period

Year One	Included, warranty period
Year Two	\$ _____
Year Three	\$ _____
Year Four	\$ _____
Year Five	\$ _____

Maintenance

To include hourly rates for ongoing maintenance and repairs, outside of the service contract, including a markup for parts. Pricing for five years is requested.

Hourly rate for labor is defined as any work occurring during normal business hours (8:00 a.m. to 5:00 p.m.), including the same-day repair service.

Year	Hourly Rate	Overtime Rate
One	\$ _____	\$ _____
Two	\$ _____	\$ _____
Three	\$ _____	\$ _____
Four	\$ _____	\$ _____
Five	\$ _____	\$ _____
Parts Discount from List		_____ %

STANDARD TERMS AND CONDITIONS

(Request For Bids/Proposals/Contracts)
Dane County Purchasing Division
Rev. 11/2017

1.0 **APPLICABILITY:** The terms and conditions set forth in this document apply to Requests for Proposals (RFP), Bids and all other transactions whereby the County of Dane acquires goods or services, or both.

1.1 **ENTIRE AGREEMENT:** These Standard Terms and Conditions shall apply to any contract, including any purchase order, awarded as a result of this request. Special requirements of a resulting contract may also apply. Said written contract with referenced parts and attachments shall constitute the entire agreement, and no other terms and conditions in any document, acceptance, or acknowledgment shall be effective or binding unless expressly agreed to in writing by the County. Unless otherwise stated in the agreement, these standard terms conditions supersede any other terms and/or conditions applicable to this agreement.

1.2 **DEFINITIONS:** As used herein, "vendor" includes a provider of goods or services, or both, who is responding to an RFP or a bid, and "bid" includes a response to either an RFP or a bid.

2.0 **SPECIFICATIONS:** The specifications herein are the minimum acceptable. When specific manufacturer and model numbers are used, they are to establish a design, type of construction, quality, functional capability or performance level, or any combination thereof, desired. When alternates are proposed, they must be identified by manufacturer, stock number, and such other information necessary to establish equivalency. Dane County shall be the sole judge of equivalency. Vendors are cautioned to avoid proposing alternates to the specifications that may result in rejection of their bid.

3.0 **DEVIATIONS AND EXCEPTIONS:** Deviations and exceptions from terms, conditions, or specifications shall be described fully in writing, signed, and attached to the bid. In the absence of such statement, the bid shall be accepted as in strict compliance with all terms, conditions, and specifications and vendor shall be held liable for injury resulting from any deviation.

4.0 **QUALITY:** Unless otherwise indicated in the request, all material shall be first quality. No pre-owned, obsolete, discontinued or defective materials may be used.

5.0 **QUANTITIES:** The quantities shown herein are based on estimated needs. The County reserves the right to increase or decrease quantities to meet actual needs.

6.0 **DELIVERY:** Deliveries shall be FOB destination freight prepaid and included unless otherwise specified. County will reject shipments sent C.O.D. or freight collect.

7.0 **PRICING:** Unit prices shown on the bid shall be the price per unit of sale as stated on the request or contract. For any given item, the quantity multiplied by the unit price shall establish the extended price, the unit price shall govern in the bid evaluation and contract administration.

7.1 Prices established in continuing agreements and term contracts may be lowered due to market conditions, but prices

shall not be subject to increase for the term specified in the award. Vendor shall submit proposed increases to the Purchasing Division thirty (30) calendar days before the proposed effective date of the price increase. Proposed increases shall be limited to fully documented cost increases to the vendor that are demonstrated to be industry wide. Price increases may not be granted unless they are expressed in bid documents and contracts or agreements.

7.2 Submission of a bid constitutes bidder's certification that no financial or personal relationship exists between the bidder and any county official or employee except as specially set forth in writing attached to and made a part of the bid. The successful bidder shall disclose any such relationship which develops during the term of the contract.

8.0 **ACCEPTANCE-REJECTION:** Dane County reserves the right to accept or reject any or all bids, to waive any technicality in any bid submitted and to accept any part of a bid as deemed to be in the best interests of the County. Submission of a proposal or a bid constitutes the making of an offer to contract and gives the County an option valid for 60 days after the date of submission to the County.

8.1 Bids **MUST** be dated and time stamped by the Dane County Purchasing Division Office on or before the date and time that the bid is due. Bids deposited or time stamped in another office will be rejected. Actual receipt in the office of the purchasing division is necessary; timely deposit in the mail system is not sufficient. **THERE WILL BE NO EXCEPTIONS TO THIS POLICY.**

9.0 **METHOD OF AWARD:** Award shall be made to the lowest responsible responsive bidder conforming to specifications, terms, and conditions, or to the most advantageous bid submitted to the County on a quality versus price basis.

10.0 **ORDERING/ACCEPTANCE:** Written notice of award to a vendor in the form of a purchase order or other document, mailed or delivered to the address shown on the bid will be considered sufficient notice of acceptance of bid. A formal contract containing all provisions of the contract signed by both parties shall be used when required by the Dane County Purchasing Division.

11.0 **PAYMENT TERMS AND INVOICING:** Unless otherwise agreed, Dane County will pay properly submitted vendor invoices within thirty (30) days of receipt of goods and services. Payment will not be made until goods or services are delivered, installed (if required), and accepted as specified. Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order.

11.1 **NO WAIVER OF DEFAULT:** In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by County of any breach of the covenants of the Agreement or a waiver of any default of the successful vendor, and the making of any such payment or acceptance of any such service or product by County while any such default or breach shall exist shall in no way impair or prejudice the right of County

with respect to recovery of damages or other remedy as a result of such breach or default.

12.0 TAXES: The County and its departments are exempt from payment of all federal tax and Wisconsin state and local taxes on its purchases except Wisconsin excise taxes as described below. The State of Wisconsin Department of Revenue has issued tax exempt number ES41279 to Dane County.

12.1 The County is required to pay the Wisconsin excise or occupation tax on its purchase of beer, liquor, wine, cigarettes, tobacco products, motor vehicle fuel and general aviation fuel. The County is exempt from Wisconsin sales or use tax on these purchases. The County may be subject to other states' taxes on its purchases in that state depending on the laws of that state. Vendors performing construction activities are required to pay state use tax on the cost of materials.

13.0 GUARANTEED DELIVERY: Failure of the vendor to adhere to delivery schedules as specified or to promptly replace rejected materials shall render the vendor liable for all costs in excess of the contract price when alternate procurement is necessary. Excess costs shall include administrative costs.

14.0 APPLICABLE LAW AND VENUE: This contract shall be governed under the laws of the State of Wisconsin, and venue for any legal action between the parties shall be in Dane County Circuit Court. The vendor shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations which are in effect during the period of this contract and which in any manner affect the work or its conduct.

15.0 ASSIGNMENT: No right or duty in whole or in part of the vendor under this contract may be assigned or delegated without the prior written consent of Dane County.

16.0 NONDISCRIMINATION/AFFIRMATIVE ACTION: During the term of this Agreement the vendor agrees, in accordance with sec. 111.321, Wis. Stats., and Chapter 19 of the Dane County Code of Ordinances, not to discriminate against any person, whether an applicant or recipient of services, an employee or applicant for employment, on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs. The vendor shall provide a harassment-free work environment. These provisions shall include, but not be limited to, the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, including apprenticeships, rates of pay or other forms of compensation.

16.1 Vendors who have twenty (20) or more employees and a contract of twenty thousand dollars (\$20,000) or more must submit a written affirmative action plan to the County's Contract Compliance Officer within fifteen (15) working days of the effective date of the contract. The County may elect to accept a copy of the current affirmative action plan filed with and approved by a federal, state or local government unit.

16.2 The vendor agrees to post in conspicuous places, available for employees and applicants for employment, notices setting forth the provisions of this Agreement as they relate to affirmative action and nondiscrimination.

16.3 Failure to comply with these Terms and Conditions may result in the vendor being debarred, termination of the contract and/or withholding of payment.

16.4 The vendor agrees to furnish all information and reports required by Dane County's Contract Compliance Officer as the same relate to affirmative action and nondiscrimination, which may include any books, records, or accounts deemed appropriate to determine compliance with Chapter 19, D.C. Ords. and the provisions of this Agreement.

16.5 AMERICANS WITH DISABILITIES ACT: The vendor agrees to the requirements of the ADA, providing for physical and programmatic access to service delivery and treatment in all programs and activities.

17.0 PATENT, COPYRIGHT AND TRADEMARK INFRINGEMENT: The vendor guarantees goods sold to the County were manufactured or produced in accordance with applicable federal labor laws, and that the sale or use of the articles described herein do not infringe any patent, copyright or trademark. The vendor covenants that it will, at its own expense, defend every suit which shall be brought against the County (provided that such vendor is promptly notified of such suit, and all papers therein are delivered to it) for any alleged infringement of any patent, copyright or trademark by reason of the sale or use of such articles, and agrees that it will pay all costs, damages, and profits recoverable in any such suit.

18.0 SAFETY REQUIREMENTS: All materials, equipment, and supplies provided to the County must fully comply with all safety requirements as set forth by the Wisconsin Department of Commerce and all applicable OSHA Standards.

18.1 MATERIAL SAFETY DATA SHEET: If any item(s) on an order(s) resulting from this award(s) is a hazardous chemical, as defined under 29 CFR 1910.1200, provide one (1) copy of the Material Safety Data Sheet for each item with the shipped container(s) and one (1) copy with the invoice(s).

19.0 WARRANTY: Unless specifically expressed otherwise in writing, goods and equipment purchased as a result of this request shall be warranted against defects by the vendor for one (1) year from date of receipt. An equipment manufacturer's standard warranty shall apply as a minimum and must be honored by the vendor.

20.0 INDEMNIFICATION & INSURANCE.

20.1. Vendor shall indemnify, hold harmless and defend County, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which County, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of vendor furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the acts or omissions of County, its agencies, boards, commissions, officers, employees or representatives. The obligations of vendor under this paragraph shall survive the expiration or termination of this Agreement.

20.2. In order to protect itself and County its officers, boards, commissions, agencies, agents, volunteers, employees and

representatives under the indemnity provisions of the subparagraph above, vendor shall, at vendor's own expense, obtain and at all times during the term of this Agreement keep in full force and effect the insurance coverages, limits, and endorsements listed below. When obtaining required insurance under this Agreement and otherwise, vendor agrees to preserve County's subrogation rights in all such matters that may arise that are covered by vendor's insurance. Neither these requirements nor the County's review or acceptance of vendor's certificates of insurance is intended to limit or qualify the liabilities or obligations assumed by the vendor under this Agreement. The County expressly reserves the right to require higher or lower insurance limits where County deems necessary.

20.2.1. Commercial General Liability.

Vendor agrees to maintain Commercial General Liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage shall include, but not be limited to, Bodily Injury and Property Damage to Third Parties, Contractual Liability, Personal Injury and Advertising Injury Liability, Premises-Operations, Independent vendors and Subcontractors, and Fire Legal Liability. The policy shall not exclude Explosion, Collapse, and Underground Property Damage Liability Coverage. The policy shall list DANE COUNTY as an Additional Insured.

20.2.2. Commercial/Business Automobile Liability.

Vendor agrees to maintain Commercial/Business Automobile Liability insurance at a limit of not less than \$1,000,000 Each Occurrence. Vendor further agrees coverage shall include liability for Owned, Non-Owned & Hired automobiles. In the event vendor does not own automobiles, vendor agrees to maintain coverage for Hired & Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

20.2.3. Environmental Impairment (Pollution) Liability

Vendor agrees to maintain Environmental Impairment (Pollution) Liability insurance at a limit of not less than \$1,000,000 per occurrence for bodily injury, property damage, and environmental cleanup costs caused by pollution conditions, both sudden and non-sudden. This requirement can be satisfied by either a separate environmental liability policy or through a modification to the Commercial General Liability policy. Evidence of either must be provided.

20.2.4. Workers' Compensation.

Vendor agrees to maintain Workers Compensation insurance at Wisconsin statutory limits.

20.2.5. Umbrella or Excess Liability.

Vendor may satisfy the minimum liability limits required above for Commercial General Liability and Business Auto Liability under an Umbrella or Excess Liability policy. There is no minimum Per Occurrence limit of liability under the Umbrella or Excess Liability; however, the Annual Aggregate limit shall not be less than the highest "Each Occurrence" limit for the Commercial General Liability and Business Auto Liability. Vendor agrees to list DANE COUNTY as an "Additional Insured" on its Umbrella or Excess Liability policy.

20.3. Upon execution of this Agreement, vendor shall furnish County with a Certificate of Insurance listing County as an additional insured and, upon request, certified copies of the required insurance policies. If vendor's insurance is underwritten on a claims-made basis, the retroactive date shall be prior to or coincide with the date of this Agreement, the Certificate of Insurance shall state that professional malpractice

or errors and omissions coverage, if the services being provided are professional services coverage is claims-made and indicate the retroactive date, vendor shall maintain coverage for the duration of this Agreement and for six (6) years following the completion of this Agreement. Vendor shall furnish County, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that vendor shall furnish the County with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on claims-made policies, either vendor or County may invoke the tail option on behalf of the other party and that the extended reporting period premium shall be paid by vendor. In the event any action, suit or other proceeding is brought against County upon any matter herein indemnified against, County shall give reasonable notice thereof to vendor and shall cooperate with vendor's attorneys in the defense of the action, suit or other proceeding. Vendor shall furnish evidence of adequate Worker's Compensation Insurance. In case of any sublet of work under this Agreement, vendor shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of vendor. In case of any sublet of work under this Agreement, vendor shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of vendor.

20.4. The parties do hereby expressly agree that County, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by County's Risk Manager taking into account the nature of the work and other factors relevant to County's exposure, if any, under this Agreement.

21.0 CANCELLATION: County reserves the right to terminate any Agreement due to non-appropriation of funds or failure of performance by the vendor. This paragraph shall not relieve County of its responsibility to pay for services or goods provided or furnished to County prior to the effective date of termination.

22.0 PUBLIC RECORDS ACCESS: It is the intention of the County to maintain an open and public process in the solicitation, submission, review, and approval of procurement activities. Bid openings are public unless otherwise specified. Records are not available for public inspection prior to issuance of the notice of intent to award or the award of the contract. Bid results may be obtained by visiting the Dane County Purchasing Office Monday – Friday, between 8:00 a.m. and 4:00 p.m. Prior appointment is advisable.

22.1 PROPRIETARY INFORMATION: If the vendor asserts any of its books and records of its business practices and other matters collectively constitute a trade secret as that term is defined in s. 134.90(1)(c), Wis. Stats., County will not release such records to the public without first notifying the vendor of the request for the records and affording the vendor an opportunity to challenge in a court of competent jurisdiction the requester's right to access such records. The entire burden of maintaining and defending the trade secret designation shall be upon the vendor. The vendor acknowledges and agrees that if the vendor shall fail, in a timely manner, to initiate legal action to defend the trade secret designation or be unsuccessful in its defense of that designation, County shall be obligated to and will release the records.

22.2 Any material submitted by the vendor in response to this request that the vendor considers confidential and proprietary information and which vendor believes qualifies as a trade secret, as provided in section 19.36(5), Wis. Stats., must be identified on a designation of Confidential and Proprietary Information form. Pricing will not be held confidential after award of contract.

22.3 Data contained in a bid, all documentation provided therein, and innovations developed as a result of the contracted commodities or services cannot be copyrighted or patented. All data, documentation, and innovations shall be the property of the County.

23.0 RECYCLED MATERIALS: Dane County is required to purchase products incorporating recycled materials whenever technically and economically feasible. Vendors are encouraged to bid products with recycled content which meet specifications.

24.0 PROMOTIONAL ADVERTISING: Reference to or use of Dane County, any of its departments or sub-units, or any county official or employee for commercial promotion is prohibited.

25.0 ANTITRUST ASSIGNMENT: The vendor and the County of Dane recognize that in actual economic practice, overcharges resulting from antitrust violation are in fact usually borne by the Purchaser. Therefore, the successful vendor hereby assigns to the County of Dane any and all claims for such overcharges as to goods, materials or services purchased in connection with this contract.

26.0 RECORDKEEPING AND RECORD RETENTION-COST REIMBURSEMENT CONTRACTS: Where payment to the vendor is based on the vendor's costs, vendor shall establish and maintain adequate records of all expenditures incurred under the contract. All records must be kept in accordance with generally accepted accounting procedures. The County contracting agency shall have the right to audit, review, examine, copy, and transcribe any pertinent records or documents relating to any contract resulting from this bid/proposal held by the vendor. The vendor will retain all documents applicable to the contract for a period of not less than three (3) years after final payment is made.

27.0 LIVING WAGE REQUIREMENT: The vendor shall, where appropriate, comply with the County's Living Wage requirements as set forth in section 25.12, Dane County Ordinances.

27.01 In the event its payroll records contain any false, misleading or fraudulent information, or if the vendor fails to comply with the provisions of s. 25.12, D.C. Ords., the County may withhold payments on the contract, terminate, cancel or suspend the contract in whole or in part, or, after a due process hearing, deny the vendor the right to participate in bidding on future County contracts for a period of one (1) year after the first violation is found and for a period of three (3) years after a second violation is found.

27.02 Bidders are exempt from the requirement of this section if:

- The maximum value of services to be provided is less than \$5,000;
- The bid involves only the sale of goods to the County;
- The bid is for professional services;
- The bid is for a public works contract where wages are regulated under s. 62.293, Wis. Stats.;

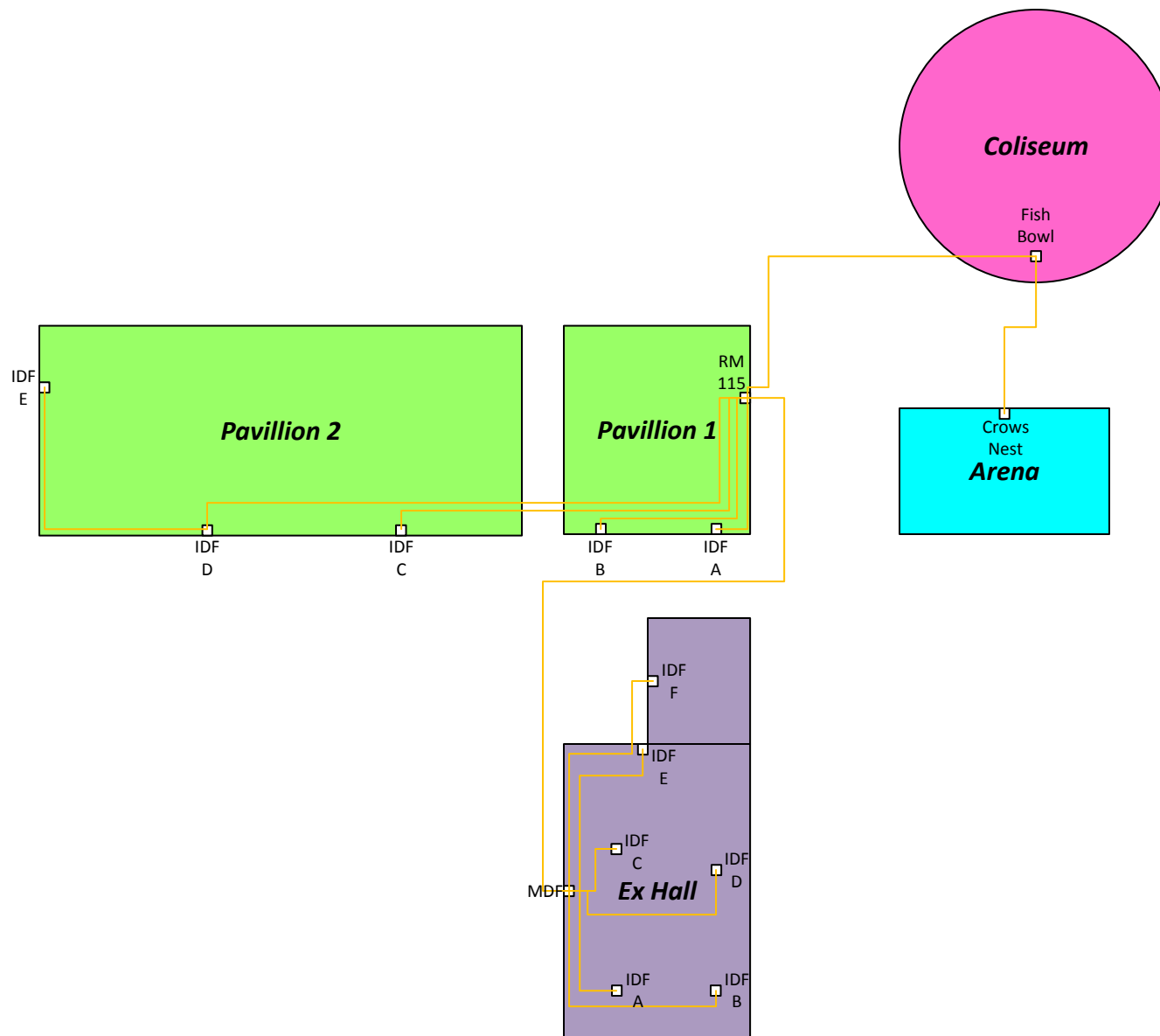
- The bidder is a school district, a municipality, or other unit of government;
- The service to be provided is residential services at an established per bed rate;
- The bidder's employees are persons with disabilities working in employment programs and the successful bidder holds a current sub-minimum wage certificate issued by the U.S. Department of Labor or where such a certificate could be issued but for the fact that the employer is paying a wage higher than the minimum wage;
- The bidder is an individual providing services to a family member; or
- The bidder's employees are student interns.

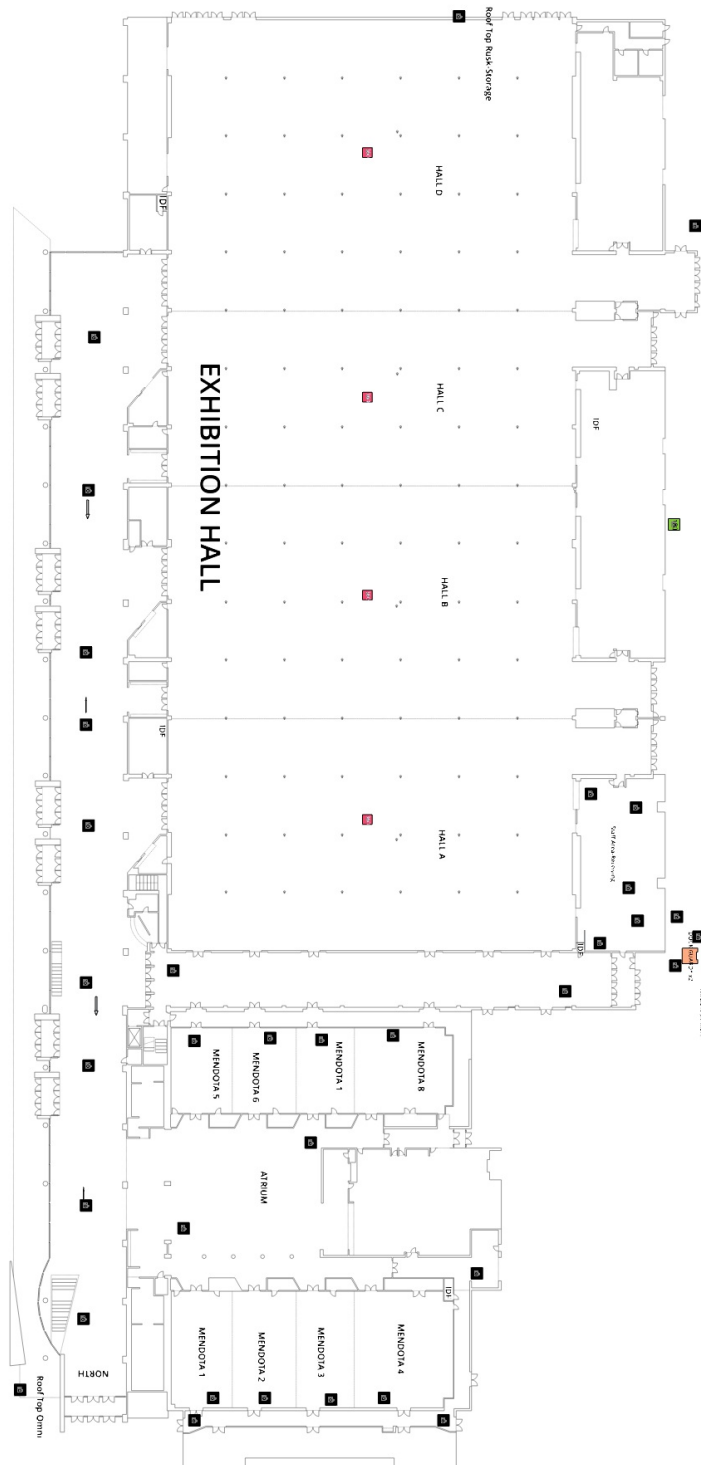
27.03 COMPLIANCE WITH FAIR LABOR STANDARDS. During the term of this Agreement, vendor shall report to the Controller, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that vendor has violated a statute or regulation regarding labor standards or relations within the seven years prior to entering this Agreement. If an investigation by the Controller results in a final determination that the matter adversely affects vendor's responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.

27.04 VENDOR may appeal any adverse finding by the Controller as set forth in sec. 25.08(20)(c) through (e).

27.05 VENDOR shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation for union organizing."

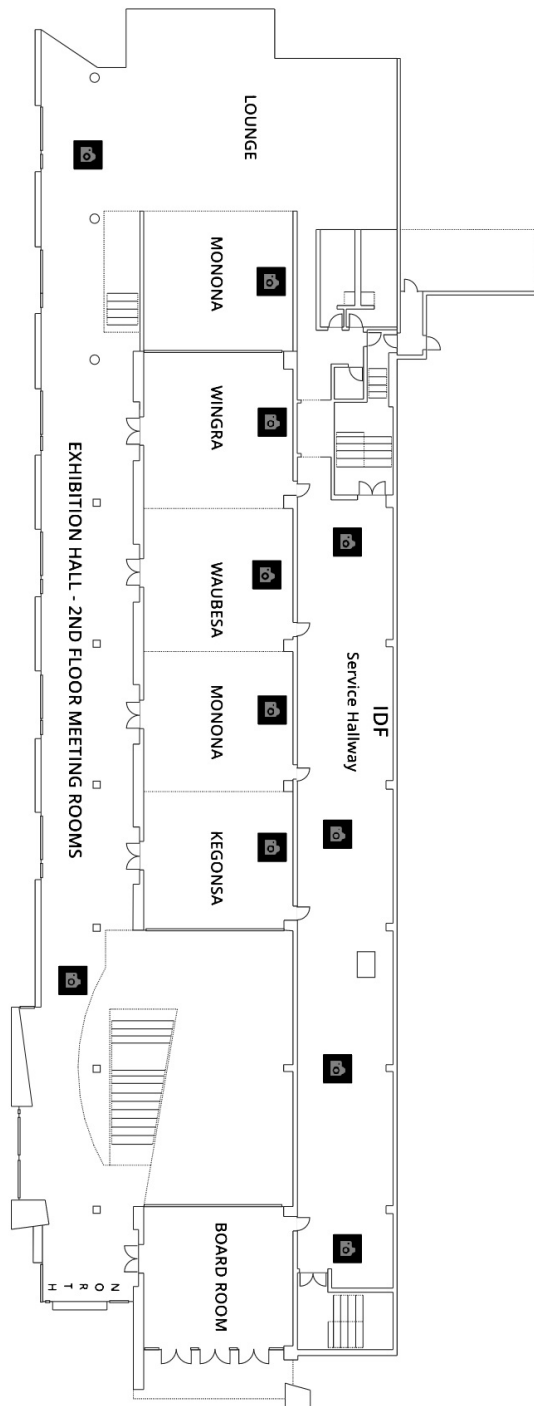
Alliant Energy Center Fiber Runs





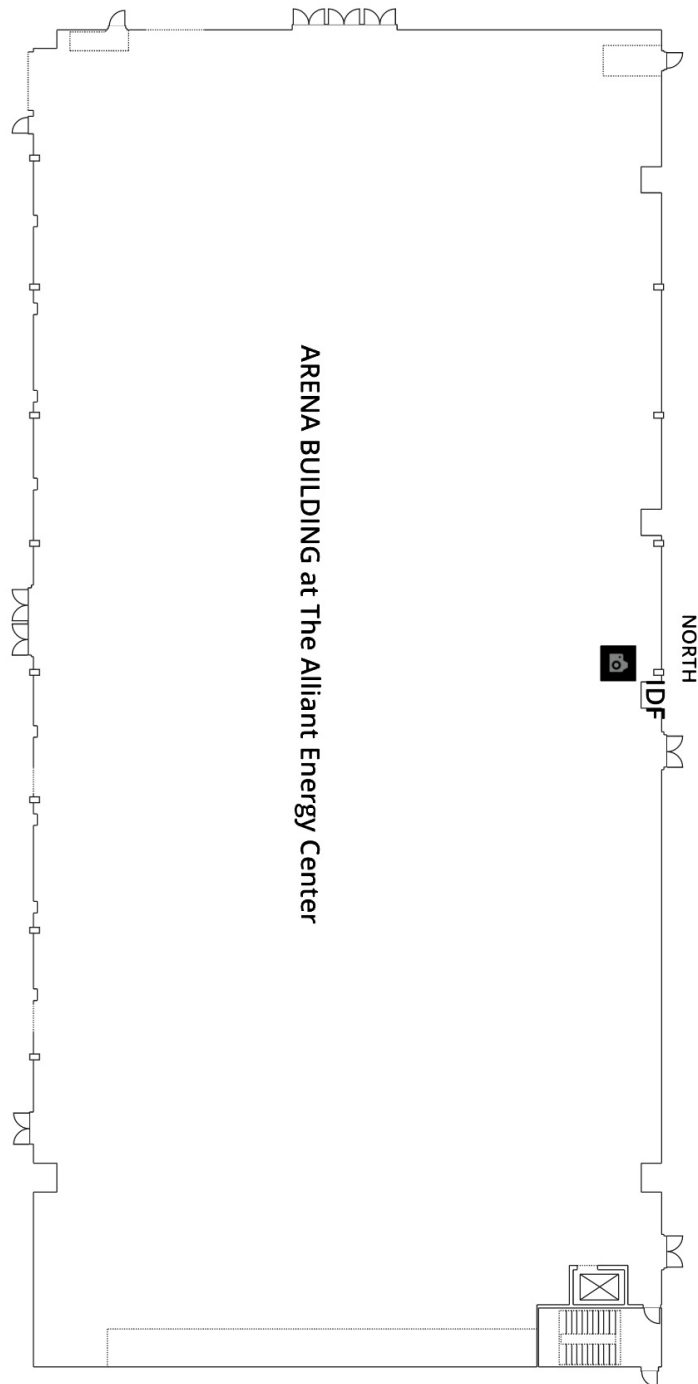
Full 1st Floor
CSS 2018

50 Feet



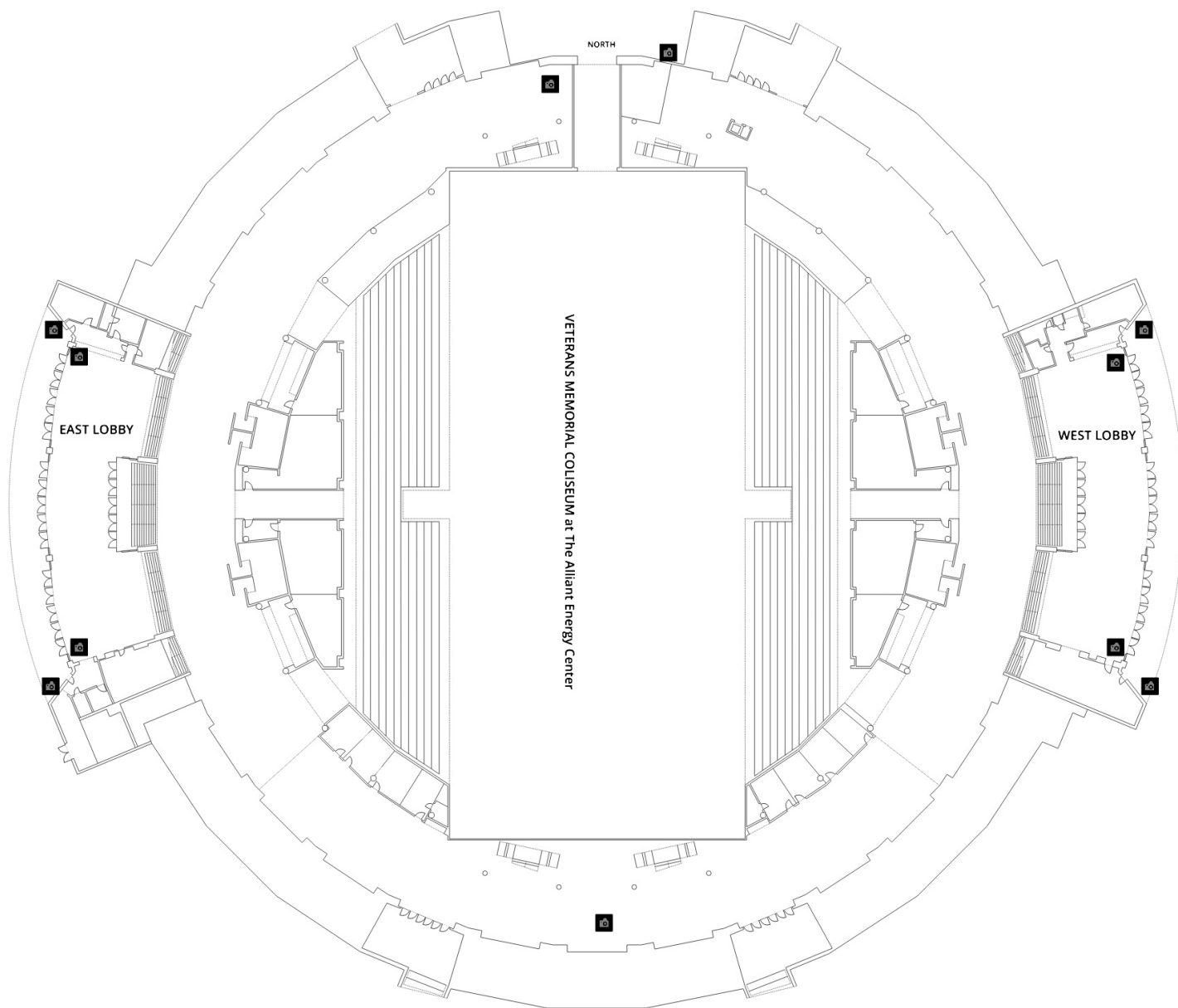
2nd Floor Meeting Rooms
CSS 2018

20 Feet



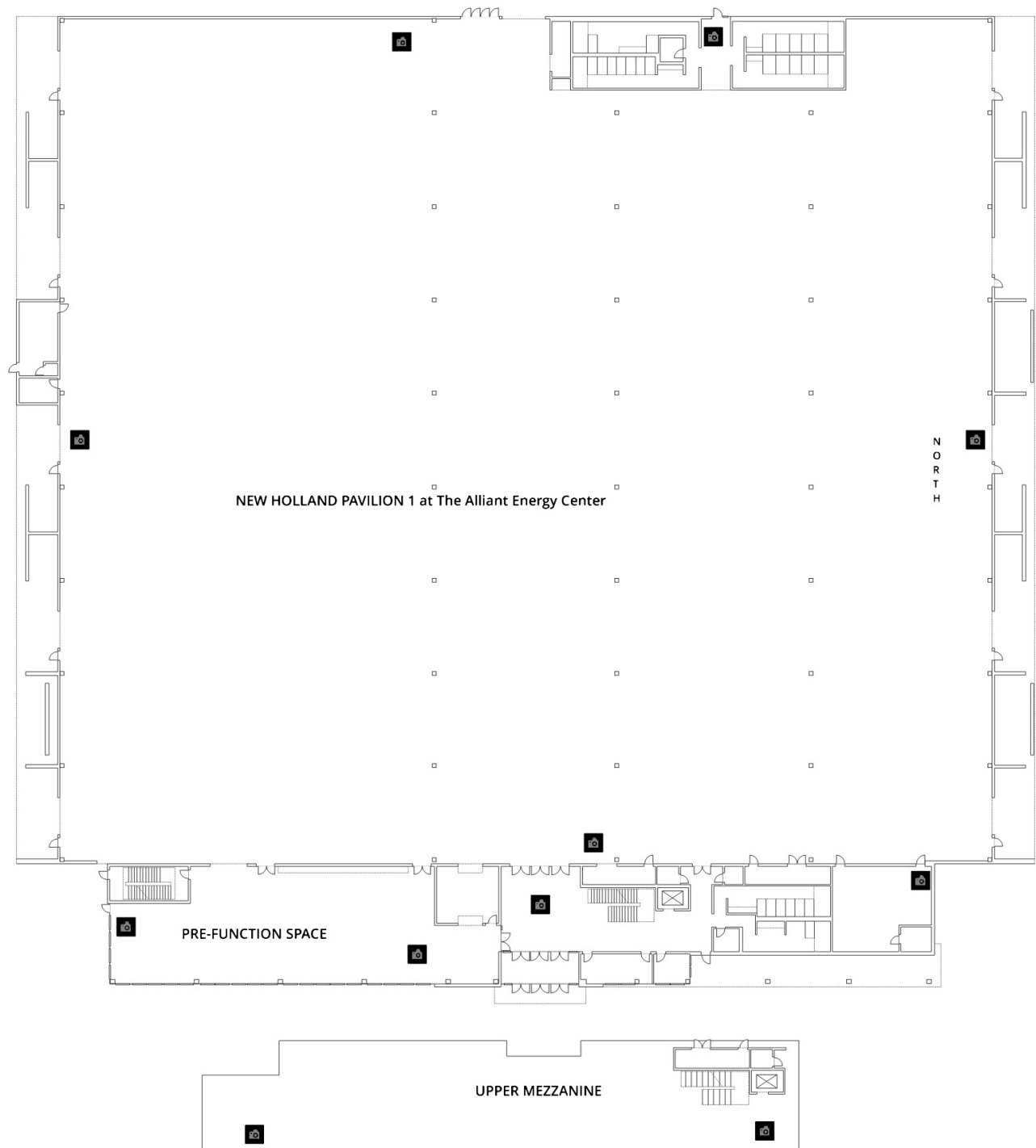
Arena
CSS 2018

20 Feet



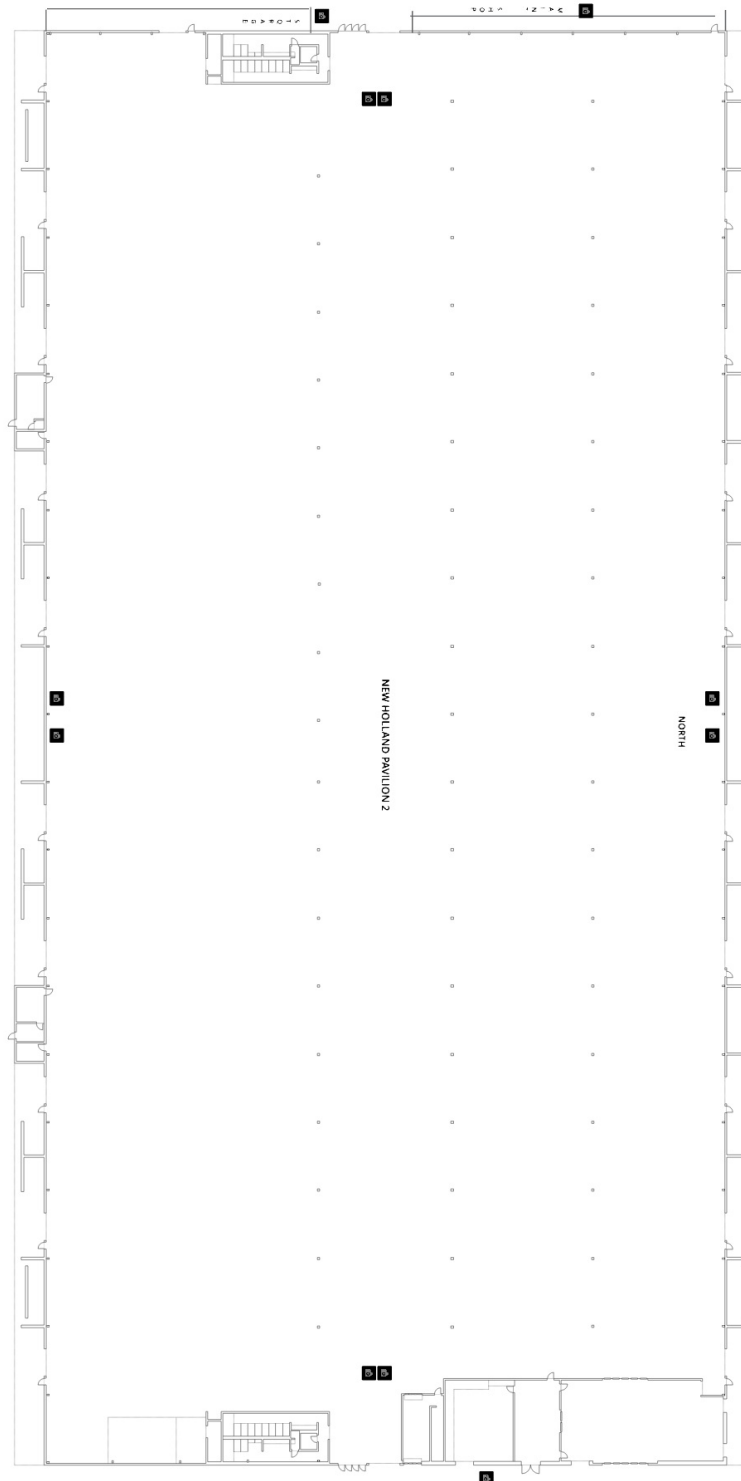
Main Concourse
CSS 2018

20 Feet



Pavilion + Prefunction + Upper Mezzanine
CSS 2018

20 Feet 



50 Feet

Pavilion 2
CSS 2018

APPENDIX 3

Indoor & Outdoor Cameras

Model #AV20585DN

- 20 MP Resolution
- 180 degree configuration
- 70.1 dB Dynamic Range
- IK-10 Impact-Resistant Dome
- True Day/Night Functionality
- Forensic Zooming
- Binning Mode
- Privacy Mask, Motion Detection, Flexible Cropping, Bit Rate Control, Multi-Streaming, Multicasting
- Outdoor Rated IP66
- Dual Encoder H.264/MJPEG

Model #AV20565DN

- 20 MP Resolution
- 360 degree configuration
- 70.1 dB Dynamic Range
- IK-10 Impact-Resistant Dome
- True Day/Night Functionality
- Forensic Zooming
- Binning Mode
- Privacy Mask, Motion Detection, Flexible Cropping, Bit Rate Control, Multi-Streaming, Multicasting Outdoor
- Rated IP66
- Dual Encoder H.264/MJPEG

Model #AV20375RS

- Omni-Directional
- Remote-Configurable
- Multi-Sensor
- 20 MP Resolution
- 70.1 dB Dynamic Range
- Preset Positions to create a 360, 270, or 180 degree Field of View
- True Day/Night Functionality
- Forensic Zooming
- Binning Mode
- Privacy Mask, Motion Detection, Flexible Cropping, Bit Rate Control, Multi-Streaming, and MultiCasting.
- Dual Encoder H.264/MJPEG

Model #M3037-PVE

- Outdoor Ready
- 360, 270, or 180 degree panoramic views in up to 5 MP Resolution
- Built-in weather proof speaker and microphone

- Echo-free two-way audio communication
- SIP for IP phone system integration
- Digital PTZ and multi-view streaming with de-warped views

Model #P3225-V

- HDTV 1080p Fixed Dome Camera
- Varifocal Lens
- Remote zoom and Focus
- Axis Lightfinder Technology
- WDR – Forensic Capture
- Zipstream Technology

Model P3375 –VE

- Outdoor Ready
- HDTV 1080p Fixed Dome Camera
- Zipstream Technology
- WRD- Forensic Capture
- Lightfinder Technology
- Two-Way audio and I/O parts

Model P1265

- HDTV 1080 Pinhole Camera
- WDR- Forensic Capture
- Pinhole lens with 91 degree horizontal field of view
- Zipstream Technology
- Power over Ethernet

Main Recording System and Equipment

ExacqVision NVR

- Up to 128 IP channel outputs
- 90 TB Storage
- 960 IPS
- Watchdog
- G bit NIC
- Pre-Configured ExacqVision client and server software
- 4U rack mount chassis
- WIN 7 Pro OS?
- Universal Power Supply

ExacqVision camera Licenses with 3 Years of Software Updates

Miscellaneous Equipment

HP/Aruba branded 48 port switches

- Gigabit Ethernet Ports
- Either PoE or PoE+ depending on the camera needs
- SFP Fiber uplink ports

Appendix 4

Suggested Camera Locations by Building

Exposition Hall

Qty.	Manufacturer	Model	Location
4	Arecont	AV20565DN	360 degree Main expo hall, one in each hall overviews
1	Arecont	AV20585DN	180 degree in back loading dock area overview
2	AXIS	P3375-VE	replacing two loading dock cameras currently in place
2	AXIS	P3375-VE	Wood gate shack1, to gate opening, 2, to E/W ent. doors Note: above requires a wireless bridge back to expo hall
3	AXIS	P3225-V	In break room hallways above exit doors
1	AXIS	M3037-PVE	180 degree time clock area above door exit door
1	AXIS	M3037-PVE	180 degree In Break/Vending room area overview
2	AXIS	P3225-V	E/W Ent corridor, 1 @ East and 1 @ West end looking in
3	AXIS	P3225-V	Main lobby area looking at each set of ent. Lobby doors
2	AXIS	P3225-V	Main lobby overviews, final mount locations TBD
2	AXIS	P3225-V	North door halls, both sets of entrance doors
2	AXIS	P3225-V	North door halls, crisscrossed views in main hall area
2	AXIS	P3225-V	Tool Room Hallway, 1 @ East and 1 @ West end
8	AXIS	P3225-V	Mendota rooms, 1 in each of the 8 meeting rooms
2	AXIS	P3225-V	Atrium area overviews
1	AXIS	P3225-V	Al Wheeler loading dock Door/hall replacing existing unit
4	AXIS	P3225-V	2 nd Flr Hallway behind the Lake Room
4	AXIS	P3225-V	2 nd flr, 1, in each of the meeting rooms
1	AXIS	P3225-V	2 nd flr, Atrium overview
1	AXIS	P3225-V	2 nd flr, Atrium looking back towards the Boardroom
1	Arecont	AV20375RS	Omni, Rooftop, 1, looking back, 2 on drives, 1, overview
1	Arecont	AV20375RS	Omni, South/west end wall mounted final views TBD

Arena Building

1	Arecont	AV20585DN	Centered on North wall to provide a general overview
---	---------	-----------	--

Pavilion #1

1	AXIS	P3225-V	Bathroom/Shower Hallway area mounted above exit
4	Arecont	AV20585DN	1, each inside wall of the barn looking towards the center
2	AXIS	P3225-V	in Pre-function at opposite ends
2	AXIS	P3225-V	in Pre-function Main Entrance and Bathroom hall area
2	AXIS	P3225-V	in Pre-function Mezzanine one area at each end

Pavilion #2

1	AXIS	P3275-VE	Inside Pavilion storage area
1	Arecont	AV20585DN	Outdoor looking East between buildings 1 and 2
4	Arecont	AV20565DN	2, each inside of the barn on North and South walls
2	Arecont	AV20565DN	1, each on the East and West walls
1	AXIS	P3275-VE	in Back alcove area looking out to the west
1	Arecont	AV20565DN	back maintenance shop looking out back to fuel tanks
1	AXIS	P3225-V	in Maintenance shop overview

Coliseum Building

2	AXIS	P3225-V	inside the East Lobby providing overviews
2	AXIS	P3225-V	inside the West Lobby providing overviews
2	AXIS	P3375-VE	outside the East Lobby providing front overviews
2	AXIS	P3375-VE	outside the West Lobby providing front overviews
1	AXIS	M3037-V	180 degree inside the North Loading interior area
1	AXIS	P3375-VE	on the exterior above North loading man door area
1	Arecont	AV20585PM	on the South end, sound booth looking north overview