

REQUEST FOR PROPOSAL (RFP)

DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION

RFP NUMBER	119020		
_			
RFP TITLE	Credit/Debit Card Processing Services		
		September 12, 2019	
	2:00 p.m. (CST)		
RFP DEADLINE			
	Late proposals, faxed proposals, electronic mail proposals or unsigned proposals will be rejected.		
SUBMIT PROPOSAL	DANE COUNTY PURCHASING DIVISION		
TO THIS ADDRESS	210 MARTIN LUTHER KING JR BLVD ROOM 425		
	MADISON, WI 53703-3345		
	NAME	Carolyn A. Clow	
DIDEAT	TITLE	Purchasing Agent	
DIRECT ALL INQUIRES TO	PHONE # 608/266-4966		
	EMAIL Clow.carolyn@countyofdane.com		
	WEB SITE	www.danepurchasing.com	
DATE ISSUED: July 25, 2019			

PROPOSAL SUBMISSION CHECKLIST		
# of Proposals	Proposal Delivery	
 (1) original (5) copies (1) electronic copy of your proposal and cost proposal in PDF format on a flash drive Cost proposal original and one copy in a separate envelope per Section 5.1. Up-to-date Vendor Registration 	 Sealed envelope/package containing proposals and labeled with: Vendor Name Bid Number Bid Deadline Date/Time 	
PROPOSALS MUST BE DATE/TIME STAMPED BY A DANE COUNTY DEPARTMENT OF ADMINISTRATION STAFF MEMBER		

Revised 10/2018

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1.0 GENERAL INFORMATION

1.1 Introduction

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal to provide credit and debit card processing services for multiple Dane County departments according to the specifications set forth within this document.

The County intends to use the results of this process to award a contract or issue of purchase order for the product(s) and or services(s) stated.

The Dane County Purchasing Division is the sole point of contact for questions and issues that may arise during the RFP process.

1.2 Clarification of the Specifications

All inquiries concerning this RFP must be directed to the **person indicated on the cover page** of the RFP Document. (Electronic mail is the preferred method)

Any questions concerning this RFP must be submitted in writing by mail, fax or e-mail on or before the stated date on the **Calendar of Events** (Section 1.5).

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFP document at this point in the RFP process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFP, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFP document.

Proposers are prohibited from communicating directly with any employee of Dane County, except as described herein. No County employee or representative other than those individuals listed as County contacts in this RFP is authorized to provide any information or respond to any question or inquiry concerning this RFP.

1.3 <u>Reasonable Accommodations</u>

The County will provide reasonable accommodations, including the provision of informational material in an alternative format, for qualified individuals with disabilities upon request. If you need accommodations at a proposal opening/vendor conference, contact the Purchasing Division at (608) 266-4131 (voice) or 608/266-4941 (TTY).

1.4 Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFP, revisions/amendments and/or supplements will be posted on the Purchasing Division <u>website</u>.

It shall be the responsibility of the proposers to regularly monitor the Purchasing Division web site for any such postings. Proposers must acknowledge the receipt/review of any addendum(s) at the bottom of the Vendor Information Page.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFP and any supplements or revisions thereof.

1.5 <u>Calendar of Events</u>

Listed below are specific and estimated dates and times of actions related to this RFP. The actions with <u>specific</u> dates must be completed as indicated unless otherwise changed by the County. In the event that the County finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing an addendum to this RFP and posting such addendum on the Dane County <u>website</u>. There may or may not be a formal notification issued for changes in the estimated dates and times.

DATE	EVENT
July 25, 2019	RFP Issued
August 22, 2019	Last day to submit written inquiries (2:00 p.m. CST)
August 23 2019	Addendums or supplements to the RFP posted on the Purchasing Division website
September 12, 2019	Proposals due (2:00 p.m. CST)
October 2019	Interviews (if needed)
October 2019	Vendor Selection/Award
January 1, 2020	Contract Start Date

1.6 <u>Contract Term and Funding</u>

The contract shall begin on January 1, 2020 and run for three (3) years from that date, with an option by addendum to renew for one additional two year period.

1.7 Submittal Instructions

Proposals must be received in by the County Purchasing Division by the specified time stated on the cover page. All proposals must be time-stamped in by the Purchasing Division by the stated time. Proposals not so stamped will not be accepted. Proposals received in response to this solicitation will not be returned to the proposers.

Dane County is not liable for any cost incurred by proposers in replying to this RFP.

All proposals must be packaged, sealed and show the following information on the outside of the package:

- Proposer's name and address
- □ Request for proposal title
- Request for proposal number
- Proposal due date

1.8 <u>Multiple Proposals</u>

Multiple proposals from a vendor will be permissible, however each proposal must conform fully to the requirements for proposal submission. Each such proposal must be separately submitted and labeled as Proposal #1, Proposal #2, etc.

1.9 <u>Required Copies</u>

Proposers must submit **an original and the required number of copies** of all materials required for acceptance as instructed on the cover page of the RFP.

All hard copies of the proposal must be on 8.5"x11" individually securely bound. In addition, proposers must submit one complete electronic copy in Microsoft Word or PDF format saved on a Flash Drive.

1.10 Proposal Organization and Format

Proposals should be organized to comply with the section numbers and names as shown in Section 4.0: Proposal Preparation Requirements.

1.11 Proprietary Information

All restrictions on the use of data contained within a proposal and all confidential information must be clearly stated on the Required Form – Attachment B "Designation of Confidential and Proprietary Information". Proprietary information submitted in a proposal, or in response to the RFP, will be handled in accordance with the applicable Wisconsin State Statute(s).

To the extent permitted by law, it is the intention of Dane County to withhold the contents of the proposal from public view until such times as competitive or bargaining reasons no longer require non-disclosure, in the opinion of Dane County. At that time, all proposals will be available for review in accordance with the Wisconsin Open Records Law.

1.12 Cooperative Purchasing

Participating in cooperative purchasing gives vendors opportunities for additional sales without additional bidding. Municipalities use the service to expedite purchases. A "municipality" is defined as any county, city, village, town, school district, board of school directors, sewer district, drainage district, vocational, technical and adult education district, or any other public body having authority to award public contracts (s. 16.70(8), Wis. Stats.). Federally recognized Indian tribes and bands in this state may participate in cooperative purchasing with the state or any municipality under ss. 66.0301(1) and (20, Wis. Stats.)

On the Vendor Information page, you will have the opportunity to participate in allowing other municipalities to piggyback this bid. Participation is not mandatory. A vendor's decision on participating in this service has no effect on awarding the bid.

Dane County is not a party to these purchases or any dispute arising from these purchases and is not liable for delivery or payment of any of these purchases.

1.13 Vendor Registration Program:

All proposers are strongly encouraged to be a registered vendor with Dane County. Registering allows vendors an opportunity to receive notifications for solicitations issued by the County and provides the County with up-to-date company contact information.

Provide your Dane County Vendor # in the Vendor Information section of the proposal submission packet.

For Non-Registered Vendors:

Complete vendor registration by visiting www.danepurchasing.com. On the top menu bar, click Vendor Registration and then click Create Vendor Account. You will receive an email confirmation once your account is created and again when your vendor registration is complete. Retain your user name/email address and password for ease of re-registration in future years. Within 2-4 days of completing the registration, a vendor number will be assigned and emailed to you.

For Registered Vendors:

Check to make sure your vendor information including commodity codes is up-to-date by signing into your account at www.danepurchasing.com. On the top menu bar, click Vendor Registration and then click Vendor Log In.

1.14 Local Purchasing Ordinance

Under County ordinances, a Local Vendor is defined as a supplier or provider of equipment, materials, supplies or services that has an established place of business within the County of Dane. An established place of business means a physical office, plant or other facility. A post office box address does not qualify a vendor as a Local Vendor.

County ordinance provides that a local vendor automatically receive five points toward the evaluation score.

Vendors located within the counties adjacent to Dane County (Columbia, Dodge, Green, Iowa, Jefferson, Rock, Sauk) automatically receive two points toward the evaluation score.

1.15 Dane County Sustainability Principles

On October 18, 2012, the Dane County Board of Supervisors adopted Resolution 103, 2012-2013 establishing the following sustainability principles for the county:

- Reduce and eventually eliminate Dane County government's contribution to fossil fuel dependence and to wasteful use of scarce metals and minerals;
- Reduce and eventually eliminate Dane County government's contribution to dependence upon persistent chemicals and wasteful use of synthetic substances;
- Reduce and eventually eliminate Dane County government's contribution to encroachment upon nature and harm to life-sustaining ecosystems (e.g., land, water, wildlife, forest, soil, ecosystems);
- Reduce and eventually eliminate Dane County government's contribution to conditions that undermine people's ability to meet their basic human needs.

1.16 Fair Labor Practice Certification

Dane County Ord. 25.09 (1) is as follows:

(28) BIDDER RESPONSIBILITY. (a) Any bid, application or proposal for any contract with the county, including public works contracts regulated under chapter 40, shall include a certification indicating whether the bidder has been found by the National Labor Relations Board (NLRB) or the Wisconsin Employment Relations Committee (WERC) to have violated any statute or regulation regarding labor standards or relations within the last seven years. The purchasing manager shall investigate any such finding and make a recommendation to the committee, which shall determine whether the conduct resulting in the finding affects the bidder's responsibility to perform the contract.

If you indicated that you have been found by the NLRB or WERC to have such a violation, you must include a copy of any relevant information regarding such violation with your proposal, bid or application.

SECTION 1 – GENERAL INFORMATION

Additional information can be found using the following links: <u>www.nlrb.gov</u> and <u>http://werc.wi.gov</u>.

2.0 PROPOSAL SELECTION AND AWARD PROCESS

2.1 <u>Preliminary Evaluation</u>

The proposals will first be reviewed to determine if requirements in Section 1 and Section 4 are met. Failure to meet mandatory requirements will result in the proposal being rejected. In the event that all vendors do not meet one or more of the mandatory requirements, the County reserves the right to continue the evaluation of the proposals and to select the proposal which most closely meets the requirements specified in this RFP.

2.2 Proposal Scoring

Accepted proposals will be reviewed by an evaluation team and scored against the stated criteria. This scoring will determine the ranking of vendors based upon their written proposals. If the team determines that it is in the best interest of the County to require oral presentations, the highest-ranking vendors will be invited to make such presentations. Those vendors that participate in the interview process will then be scored, and the final ranking will be made based upon those scores.

2.3 Oral Presentations/Interview

Top ranked selected proposers may be required to make oral interview presentations and/or site visits to supplement their proposals, if requested by the County. The County will make every reasonable attempt to schedule each presentation at a time and location that is agreeable to the proposer. Failure of a proposer to conduct a presentation to the County on the date scheduled may result in rejection of the vendor's proposal.

2.4 Evaluation Criteria

The proposals will be scored using the following criteria:

Proposal Requirements		Percent
Experience & capabilities		30%
(Sections 4.3-4.6)		3070
Desired service		10%
(Section 4.9)		1076
Equipment		10%
(Section 4.10)		1076
Processes Used		10%
(Section 4.11)		1076
Software		100/
(Section 4.12)		10%
Cost		Percent
Cost		30%
(Section 5)		3070
	Total	100%

SECTION 2 – PROPOSAL SELECTION AND AWARD PROCESS

2.5 Right to Reject Proposals and Negotiate Contract Terms

The County reserves the right to reject any and all proposals and to negotiate the terms of the contract, including the award amount, with the selected proposer prior to entering into a contract. If contract negotiations cannot be concluded successfully with the highest scoring proposer, the County may negotiate a contract with the next highest scoring proposer.

2.6 Award and Final Offers

The award will be granted in one of two ways. The award may be granted to the highest scoring responsive and responsible proposer. Alternatively, the highest scoring proposer or proposers may be requested to submit final and best offers. If final and best offers are requested, they will be evaluated against the stated criteria, scored and ranked. The award will then be granted to the highest scoring proposer.

2.7 Notification of Intent to Award

As a courtesy, the County may send a notification of award memo to responding vendors at the time of the award.

3.0 PROJECT OVERVIEW AND SCOPE OF SERVICES

3.1 **Definitions and Links**

The following definitions and links are used throughout the RFP. **County:** Dane County **County Agency:** Department/Division utilizing the service or product. **Proposer/Vendor/Firm/Contractor:** a company submitting a proposal in response to this RFP.

Dane County Purchasing website:www.danepurchasing.comFair Labor Practices websites:www.nlrb.govandhttp://werc.wi.gov

3.2 Scope of Services/Specification Overview

Five Dane County Departments, are seeking proposals for credit and debit card services that would allow the public the ability to pay bail, fines, fees, and other costs.

- Clerk of Courts
- County Clerk
- District Attorney's Office
- Register of Deeds
- Sheriff's Office

The County seeks to keep service fees and/or costs as low and reasonable as possible for the cardholders, and thus, seeks proposals which do not include commissions or reimbursements from the selected vendor(s).

Dane County is currently in the fifth year of a contract with Gov Pay for credit/debit card processing services for the departments. Current rates are available in Attachment 1.

Transaction volumes are listed in Attachment 2, which is a separate Excel document.

Each department has slightly different uses for credit/debit card processing services as follows:

Clerk of Courts

The Dane County Clerk of Court's Office currently accepts credit and debit card payments (VISA, MasterCard, American Express & Discover) through an external card payment processing company for payment of court costs & fines, attorney and guardian ad litem fees, mediation and custody study fees, juvenile legal fees, copy and search fees, filing fees and passport fees. Payments are made by phone, online or in person. Phone and online payments can be made 24 hours a day, seven days a week, 365 days a year. Card swiping devices are also located at all of the 11 windows in the Clerk of Court's office to allow card payments to be made in person. No fees are incurred by the Clerk of Courts. Instead, the card payment processing company assumes the financial risk of any chargebacks that may occur. A service fee is charged to the cardholder based on the payment amount.

Payments are reconciled daily by the Clerk of Court's staff utilizing the company's online approval/denial process. Guaranteed payment of the day's total approved payments is then transferred daily to the Clerk of Court's bank account through ACH payment. Reconciliation reports are available online listing date of payment, payment

SECTION 3 – PROJECT OVERVIEW AND SCOPE OF SERVICES

amount, defendant and cardholder name, date of birth, case number and type of payment. Payment reports are available online indicating the deposited amount to the bank account along with a detailed list of each credit/debit card payment. Customer support is available to both cardholders and the Clerk of Courts at all times.

County Clerk's Office

The Dane County Clerk of Court's Office currently accepts credit and debit card payments (VISA, MasterCard, American Express & Discover) through an external card payment processing company for payment of court costs & fines, attorney and guardian ad litem fees, mediation and custody study fees, juvenile legal fees, copy and search fees, filing fees and passport fees. Payments are made by phone, online or in person. Phone and online payments can be made 24 hours a day, seven days a week, 365 days a year. Card swiping devices are also located at all of the 11 windows in the Clerk of Court's office to allow card payments to be made in person. No fees are incurred by the Clerk of Courts. Instead, the card payment processing company assumes the financial risk of any chargebacks that may occur. A service fee is charged to the cardholder based on the payment amount.

Payments are reconciled daily by the Clerk of Court's staff utilizing the company's online approval/denial process. Guaranteed payment of the day's total approved payments is then transferred daily to the Clerk of Court's bank account through ACH payment. Reconciliation reports are available online listing date of payment, payment amount, defendant and cardholder name, date of birth, case number and type of payment. Payment reports are available online indicating the deposited amount to the bank account along with a detailed list of each credit/debit card payment. Customer support is available to both cardholders and the Clerk of Courts at all times.

District Attorney's Office

The Dane County District Attorney's Office is responsible for collecting copy fees for discovery, including electronic discovery material, and program fees for the Deferred Prosecution program. There are three units within the District Attorney's Office that use the credit card verification/guaranteed payment system. The Juvenile Unit and the Adult-Criminal and Traffic Unit use the system to process payments for discovery. These costs can be paid by money order, cashier's check or credit card payment. The Deferred Prosecution Unit allows credit card payment for their program fees. The District Attorney's Office currently uses the credit card verification/guaranteed payment system.

Register of Deeds Office

The Dane County Register of Deeds Office has three card swiping devices at real estate customer service windows, where credit and debit cards are used to pay for document copies & real estate recording and transfer fees.

Sheriff's Office

On week days, there is a daily deposit and a daily report of the deposit emailed to the Sheriff's Office. Each division receives its own report and its own deposit.

SECTION 3 – PROJECT OVERVIEW AND SCOPE OF SERVICES

The Dane County Sheriff's Office – Security Services Division is responsible for the jail facilities. Newly arrested individuals are booked into the jail. Many of these individuals are able to post bail, fines, or fees, and be released from jail. The Sheriff's Office does not accept personal checks of any kind for bail or fines. Thus, families and friends of incarcerated individuals must pay the bail or fine in cash. For many years, the Sheriff's Office has had the use and/or access to a credit card verification/guaranteed payment system.

In addition, officers in the Patrol Bureau have also had access to credit card verification/guaranteed payment, in a procedure similar to that used in Security Services. The Sheriff's Office also collects fees for copies, records, civil process, etc.

4.0 PROPOSAL PREPARATION REQUIREMENTS

Proposals should be organized to comply with the section numbers and names as shown below. Each section heading should be separated by tabs or otherwise clearly marked. Hardcopies shall be bound in an $8\frac{1}{2}$ " x 11" format, but 11"x17" pages for graphics may be included. The RFP sections which should be submitted/responded to are:

4.1 <u>Required Form – Attachment A – Vendor Information</u>

4.2 <u>Table of Contents</u>

Provide a table of contents that, at a minimum, includes all of the sections as identified below. Listings of sub-sections and graphics/tables also may be included. Section dividers are encouraged.

4.3 Tab 1: Introduction

Provide a one page overview of the firm's proposal.

4.4 <u>Tab 2: Organization Capabilities</u>

Describe the firm's experience and capabilities in providing similar services to those required. Be specific and identify projects, dates, and results.

4.5 Tab 3: Staff Qualifications

Provide resumes describing the educational and work experiences for each of the key staff who would be assigned to the project.

4.6 <u>Tab 4: Timeline & Implementation Plan</u>

Provide a description of the timeline and implementation plan for changing to the firm's service. Successful vendor will be required to meet with each department at the time of contract award to learn their specific requirements and to ensure that all needs are met.

4.7 <u>Tab 5: Proposer References</u>

Proposers must include in their RFPs a list of organizations, including points of contact (name, address, and telephone number), which can be used as references for work performed in the area of service required. Selected organizations may be contacted to determine the quality of work performed and personnel assigned to the project.

4.8 <u>Tab 6: Mandatory Requirements</u>

The following general requirements are mandatory and must be complied with. **Include narrative regarding how the firm will comply with each of these requirements.**

- The service must provide credit/debit card verification and guaranteed payment to County user departments.
- The service must be available 24/7, including weekends and holidays.
- The proposer guarantees that County user departments will not be charged any service fees for the use of this service for the duration of this contract.

SECTION 4 – PROPOSAL PREPARATION REQUIREMENTS

- The proposer must supply any specialty equipment, forms, supplies or hardware/software to County user departments.
- The proposer must maintain support for any equipment, hardware or software for the duration of this contract.

4.9 Tab 7: Description of Desired Service

The County currently uses the credit card verification and guaranteed payment service. **Provide a description of how the firm will comply with the following:**

- A. Credit card verification/guaranteed payment to the County
 - 1) No fees incurred by the County
 - 2) All equipment: any equipment, hardware or software
 - 3) Lowest service costs possible to cardholder
 - 4) No commission or revenue is to be generated for payment to County
 - 5) Service fees to cardholders will be kept to a minimum
 - 6) No service fee shall be raised during the duration of this contract unless approved in writing between the parties.
- B. Debit card verification/guaranteed payment to County
 - 1) No fees incurred by the County
 - 2) All equipment: any equipment, hardware or software
 - 3) Lowest service costs possible to cardholder
 - 4) No commission or revenue is to be generated for payment to County
 - 5) Service fees to cardholders will be kept to a minimum
 - 6) No service fee shall be raised during the duration of this contract unless approved in writing between the parties.
- C. Variety of resources/options for out of locality use
 - 1) Telephone
 - 2) Kiosk
 - 3) Money grams
 - 4) On-line
 - Option for cardholder to use system when not present, i.e. online and telephone payments, payment of court fines and costs, payment of Records requests.
- D. Ability to add-on additional stations for future use if needed
- E. Potential for future linking/interfacing with County software in a format acceptable to the County, i.e. xml.
- F. Ability to reconcile daily/weekly/monthly charges online.
- G. Cardholder has the ability to make payment 24 hours a day, 7 days a week, 365 days a year with customer service representation available to the county personnel and cardholders at all times.

- H. Provide payment to the county daily via ACH or check for transactions approved.
- I. The system shall provide detailed daily transaction logs/reports by department, business unit or any other grouping designated by the County, that meet the requirements of the County. Monthly, quarterly and yearly summary reports are required and must meet Sheriff's Office requirements.
- J. There must be timely deposits and settlements of funds to the assigned Sheriff's account. These times must meet the legal and/or procedural requirements of the Sheriff's Office.
- K. The transaction file shall contain all of a day's transactions up to an agreed upon time (e.g. 5:00 p.m.). All transaction after that agree upon time shall appear in the next day's transaction file. The transaction file shall be made available to the County agencies no later than 8:00 a.m., Central Time on the following day.

4.10 Tab 8: Equipment

Provide a description of how the firm will provide equipment in accordance with the following:

- A. Proposer shall provide all external equipment/hardware needed for the process including forms and marketing supplies. Proposer shall indicate what type of equipment/hardware is needed for the proposed system and how such equipment will be maintained during the term of the agreement.
- B. Any external equipment/hardware intended to link directly to the Dane County Information Network System must meet the user department and Dane County Division of Information Management approval for make, model, use of antivirus/anti-spam software, etc.
- C. In case of a kiosk, proposer will work with the County on acceptable placement. The County will provide electricity and any necessary telephone/modem data port.
- D. Any equipment intended for use in the jail or lobby area, should be of a rugged construction to withstand potential abuse by clientele. The Sheriff's Office shall not be held liable for any damage, either intended or from normal use, to any equipment placed in public areas of the facilities.
- E. Proposer is to provide a re-ordering procedure for forms or marketing supplies.
- F. Proposer will make additional equipment available at the County's request to expand the service provided under this contract to other departments/divisions.

Hardware items should include:

G. Computer (if the County's system isn't capable)

SECTION 4 – PROPOSAL PREPARATION REQUIREMENTS

- H. Printers (specific to the vendor's needs)
- I. Card swipe devices (a minimum of one per terminal as requested by the County)

4.11 Tab 9: Process Used

Provide a description of how the firm will provide service in accordance with the following:

- A. Proposer should state the responsibilities of the County for facilitating the use of a credit or debit card.
- B. Proposer should state the responsibilities of the cardholder for using a credit or debit card.
- C. Proposer should state the responsibilities of the proposer for the credit/debit card system.
- D. Proposer should list any forms, reconciliation process, etc. to be used with the system.
- E. Proposer should state the process of transferring any funds collected in this system to the County, i.e., any time requirements, costs, etc.

4.12 Tab 10: Software

Provide a description of how the firm will provide software in accordance with the following:

A. Basic Requirements

- 1. The system shall support Windows 10 or higher.
- 2. The system shall work on the Dane County Systems network for client access to multiple workstations. (Windows 2016 Terminal Server environment)
- 3. Standard setup and configuration should be accomplished with easy-to-use wizards and/or directions.
- 4. The system shall have documentation and on-line help.
- 5. The system should include training and testing.

B. Reporting Requirements

- Include automated generation of periodic reports by division/ business unit or any other designation needed by the County. Reports should be available in Microsoft Word, Microsoft Excel or PDF format.
- 2. Ability to extract data in various file formats:
 - a. Microsoft Excel
 - b. HTML
 - c. Adobe Acrobat
 - d. XML

3. Ability to e-mail reports

C. Support/ Up Time Requirements

Proposers shall describe how they will meet all support and up time requirements.

The successful vendor is responsible for all hardware, software and services needed for the efficient delivery of the credit/debit card processing services. As such, the vendor is responsible for all software and hardware fixes, upgrades and enhancements as well as replacement hardware and software as needed. The cost of such upgrades, fixes, enhancements and maintenance shall be provided to the County at no charge. The successful vendor is also responsible for all routine maintenance and problem resolution for the system.

If the system is completely or partially web based, the successful vendor shall guarantee 95% uptime and shall provide the County with notice by phone or email of any service disruption of five (5) minutes or more.

4.13 <u>Required Form – Attachment B – Designation of Confidential & Proprietary</u> <u>Information</u>

5.0 COST PROPOSAL

5.1 General Instructions on Submitting Cost Proposals

Proposers must submit an original and the required number of copies of the cost proposal as instructed on the **cover page of the RFP** (Special Instructions).

Cost Proposal Form (Attachment C) should be submitted in a separate envelope labeled **Cost Proposal** with the written proposal.

The proposal will be scored using a standard quantitative calculation where the most cost criteria points will be awarded to the proposal with the lowest cost.

5.2 Format for Submitting Cost Proposals

See Required Form – Attachment C – Cost Proposal

5.3 Fixed Price Period

All prices, costs, and conditions outlined in the proposal shall remain fixed for 180 days.

SECTION 6 – REQUIRED FORMS – ATTACHMENT A

VENDOR INFORMATION

VENDOR NAME:

Vendor Information (address below will be used to confirm Local Vendor Preference)			
Address			
City		County	
State		Zip+4	
Vendor Rep. Name	-	Title	
Email	-	Telephone	
Dane County Vendor #			

Fair Labor Practice Certification (check only 1)			
_	Vendor has not been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment		
	Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or		
	relations in the seven years prior to the date this bid submission is signed.		
	Vendor has been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment		
	Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or		
	relations in the seven years prior to the date this bid submission is signed.		

Local Vendor Purchasing P	reference
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Are you claiming a local purchasing preference under DCO 25.08(7)?	 No Yes (complete remainder of this section) 	
Preference as a Dane County Business:	Dane	
Preference as a business located in a county adjacent to Dane County:	□ Columbia □ Green □ Sauk □ Iowa □ Jefferson □ Dodge □ Rock	

Cooperative Purchasing		
	I agree to furnish the commodities or services of this bid to other municipalities.	
	I do not agree to furnish the commodities or services of this bid to other municipalities.	

Addendums – this vendor herby acknowledges receipt/review of the following addendums, if any.				
Addendum #1	Addendum #2	Addendum #3	Addendum #4	None 🛛

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	Signature Affidavit		
In signing this bid, we certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a bid; that this bid has been independently arrived at without collusion with any other bidder, competitor or potential competitor; that this bid has not been knowingly disclosed prior to the opening of bids to any other bidder or competitor; that the above statement is accurate under penalty of perjury.			
The undersigned agrees to hold the County harmless for any damages arising out of the release of any material unless they are specifically identified on Attachment B. The undersigned, submitting this bid, hereby agrees with all the terms, conditions, and specifications required by the County in this Request for Bid, and declares that the attached bid and pricing are in conformity therewith.			
Signature		Title	
Name (Printed)		Date	

DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION

 The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in Sect 19.36(5), Wisconsin State Statutes, or is otherwise material that can be kept confidential under the Wisconsin Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.

 Section
 Page #
 Topic

□ Proposer is not designating any information as proprietary and confidential which qualifies as trade secret.

Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.

Other information cannot be kept confidential unless it is a trade secret. Trade secret is defined in Sect. 134(80)(1)(c) Wis. State Statutes, as follows: "Trade secret" means information, including a formula, pattern, compilation, program, device, method technique or process to which all of the following apply:

- 1. The information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use.
- 2. The information is the subject of efforts to maintain its secrecy that are reasonable under the circumstances.

In the event the Designation of Confidentiality of this information is challenged, proposer hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The County considers other markings of confidential in the proposal document to be insufficient. The undersigned agrees to hold the County harmless for any damages arising out of the release of any material unless they are specifically identified above.

COST PROPOSAL

VENDOR NAME:

Describe fees for all types of transactions and dollar amounts.

STANDARD TERMS AND CONDITIONS Request for Bids/Proposals/Contracts Rev. 03/2018

1.0 APPLICABILITY: The terms and conditions set forth in this document apply to Requests for Proposals (RFP), Bids and all other transactions whereby the County of Dane acquires goods or services, or both.

1.1 ENTIRE AGREEMENT: These Standard Terms and Conditions shall apply to any contract, including any purchase order, awarded as a result of this request. Special requirements of a resulting contract may also apply. Said written contract with referenced parts and attachments shall constitute the entire agreement, and no other terms and conditions in any document, acceptance, or acknowledgment shall be effective or binding unless expressly agreed to in writing by the County. Unless otherwise stated in the agreement, these standard terms conditions supersede any other terms and/or conditions applicable to this agreement.

1.2 DEFINITIONS: As used herein, "vendor" includes a provider of goods or services, or both, who is responding to an RFP or a bid, and "bid" includes a response to either an RFP or a bid.

2.0 SPECIFICATIONS: The specifications herein are the minimum acceptable. When specific manufacturer and model numbers are used, they are to establish a design, type of construction, quality, functional capability or performance level, or any combination thereof, desired. When alternates are proposed, they must be identified by manufacturer, stock number, and such other information necessary to establish equivalency. Dane County shall be the sole judge of equivalency. Vendors are cautioned to avoid proposing alternates to the specifications that may result in rejection of their bid.

3.0 DEVIATIONS AND EXCEPTIONS: Deviations and exceptions from terms, conditions, or specifications shall be described fully in writing, signed, and attached to the bid. In the absence of such statement, the bid shall be accepted as in strict compliance with all terms, conditions, and specifications and vendor shall be held liable for injury resulting from any deviation.

4.0 QUALITY: Unless otherwise indicated in the request, all material shall be first quality. No pre-owned, obsolete, discontinued or defective materials may be used.

5.0 QUANTITIES: The quantities shown herein are based on estimated needs. The County reserves the right to increase or decrease quantities to meet actual needs.

6.0 DELIVERY: Deliveries shall be FOB destination freight prepaid and included unless otherwise specified. County will reject shipments sent C.O.D. or freight collect.

7.0 PRICING: Unit prices shown on the bid shall be the price per unit of sale as stated on the request or contract. For any given item, the quantity multiplied by the unit price shall

establish the extended price, the unit price shall govern in the bid evaluation and contract administration.

7.1 Prices established in continuing agreements and term contracts may be lowered due to market conditions, but prices shall not be subject to increase for the term specified in the award. Vendor shall submit proposed increases to the Purchasing Division thirty (30) calendar days before the proposed effective date of the price increase. Proposed increases shall be limited to fully documented cost increases to the vendor that are demonstrated to be industry wide. Price increases may not be granted unless they are expressed in bid documents and contracts or agreements.

7.2 Submission of a bid constitutes bidder's certification that no financial or personal relationship exists between the bidder and any county official or employee except as specially set forth in writing attached to and made a part of the bid. The successful bidder shall disclose any such relationship which develops during the term of the contract.

8.0 ACCEPTANCE-REJECTION: Dane County reserves the right to accept or reject any or all bids, to waive any technicality in any bid submitted and to accept any part of a bid as deemed to be in the best interests of the County. Submission of a proposal or a bid constitutes the making of an offer to contract and gives the County an option valid for 60 days after the date of submission to the County.

8.1 Bids **MUST** be dated and time stamped by the Dane County Purchasing Division Office on or before the date and time that the bid is due. Bids deposited or time stamped in another office will be rejected. Actual receipt in the office of the purchasing division is necessary; timely deposit in the mail system is not sufficient. THERE WILL BE NO EXCEPTIONS TO THIS POLICY.

9.0 METHOD OF AWARD: Award shall be made to the lowest responsible responsive bidder conforming to specifications, terms, and conditions, or to the most advantageous bid submitted to the County on a quality versus price basis.

10.0 ORDERING/ACCEPTANCE: Written notice of award to a vendor in the form of a purchase order or other document, mailed or delivered to the address shown on the bid will be considered sufficient notice of acceptance of bid. A formal contract containing all provisions of the contract signed by both parties shall be used when required by the Dane County Purchasing Division.

11.0 PAYMENT TERMS AND INVOICING: Unless otherwise agreed, Dane County will pay properly submitted vendor invoices within thirty (30) days of receipt of goods and services. Payment will not be made until goods or services are delivered, installed (if required), and accepted as specified. Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order.

SECTION 7 – STANDARD TERMS AND CONDITIONS

11.1 NO WAIVER OF DEFAULT: In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by County of any breach of the covenants of the Agreement or a waiver of any default of the successful vendor, and the making of any such payment or acceptance of any such service or product by County while any such default or breach shall exist shall in no way impair or prejudice the right of County with respect to recovery of damages or other remedy as a result of such breach or default.

12.0 TAXES: The County and its departments are exempt from payment of all federal tax and Wisconsin state and local taxes on its purchases except Wisconsin excise taxes as described below. The State of Wisconsin Department of Revenue has issued tax exempt number ES41279 to Dane County.

12.1 The County is required to pay the Wisconsin excise or occupation tax on its purchase of beer, liquor, wine, cigarettes, tobacco products, motor vehicle fuel and general aviation fuel. The County is exempt from Wisconsin sales or use tax on these purchases. The County may be subject to other states' taxes on its purchases in that state depending on the laws of that state. Vendors performing construction activities are required to pay state use tax on the cost of materials.

13.0 GUARANTEED DELIVERY: Failure of the vendor to adhere to delivery schedules as specified or to promptly replace rejected materials shall render the vendor liable for all costs in excess of the contract price when alternate procurement is necessary. Excess costs shall include administrative costs.

14.0 APPLICABLE LAW AND VENUE: This contract shall be governed under the laws of the State of Wisconsin, and venue for any legal action between the parties shall be in Dane County Circuit Court. The vendor shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations which are in effect during the period of this contract and which in any manner affect the work or its conduct.

15.0 ASSIGNMENT: No right or duty in whole or in part of the vendor under this contract may be assigned or delegated without the prior written consent of Dane County.

NONDISCRIMINATION/AFFIRMATIVE 16.0 ACTION: During the term of this Agreement the vendor agrees, in accordance with sec. 111.321, Wis. Stats., and Chapter 19 of the Dane County Code of Ordinances, not to discriminate against any person, whether an applicant or recipient of services, an employee or applicant for employment, on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs. The vendor shall provide a harassment-free work environment. These provisions shall include, but not be limited to, the employment, upgrading, demotion, transfer, followina: recruitment, advertising, layoff, termination, training, including apprenticeships, rates of pay or other forms of compensation.

16.1 Vendors who have twenty (20) or more employees and a contract of twenty thousand dollars (\$20,000) or more must

submit a written affirmative action plan to the County's Contract Compliance Officer within fifteen (15) working days of the effective date of the contract. The County may elect to accept a copy of the current affirmative action plan filed with and approved by a federal, state or local government unit.

16.2 The vendor agrees to post in conspicuous places, available for employees and applicants for employment, notices setting forth the provisions of this Agreement as they relate to affirmative action and nondiscrimination.

16.3 Failure to comply with these Terms and Conditions may result in the vendor being debarred, termination of the contract and/or withholding of payment.

16.4 The vendor agrees to furnish all information and reports required by Dane County's Contract Compliance Officer as the same relate to affirmative action and nondiscrimination, which may include any books, records, or accounts deemed appropriate to determine compliance with Chapter 19, D.C. Ords. and the provisions of this Agreement.

16.5 AMERICANS WITH DISABILITIES ACT: The vendor agrees to the requirements of the ADA, providing for physical and programmatic access to service delivery and treatment in all programs and activities.

COPYRIGHT 17.0 PATENT, AND TRADEMARK INFRINGEMENT: The vendor guarantees goods sold to the County were manufactured or produced in accordance with applicable federal labor laws, and that the sale or use of the articles described herein do not infringe any patent, copyright or trademark. The vendor covenants that it will, at its own expense, defend every suit which shall be brought against the County (provided that such vendor is promptly notified of such suit, and all papers therein are delivered to it) for any alleged infringement of any patent, copyright or trademark by reason of the sale or use of such articles, and agrees that it will pay all costs, damages, and profits recoverable in any such suit.

18.0 SAFETY REQUIREMENTS: All materials, equipment, and supplies provided to the County must fully comply with all safety requirements as set forth by the Wisconsin Department of Commerce and all applicable OSHA Standards.

18.1 MATERIAL SAFETY DATA SHEET: If any item(s) on an order(s) resulting from this award(s) is a hazardous chemical, as defined under 29 CFR 1910.1200, provide one (1) copy of the Material Safety Data Sheet for each item with the shipped container(s) and one (1) copy with the invoice(s).

19.0 WARRANTY: Unless specifically expressed otherwise in writing, goods and equipment purchased as a result of this request shall be warranted against defects by the vendor for one (1) year from date of receipt. An equipment manufacturer's standard warranty shall apply as a minimum and must be honored by the vendor.

20.0 INDEMNIFICATION & INSURANCE.

20.1. Vendor shall indemnify, hold harmless and defend County, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which County, its officers, employees, agencies, boards, commissions and

SECTION 7 – STANDARD TERMS AND CONDITIONS

representatives may sustain, incur or be required to pay by reason of vendor furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the acts or omissions of County, its agencies, boards, commissions, officers, employees or representatives. The obligations of vendor under this paragraph shall survive the expiration or termination of this Agreement.

In order to protect itself and County its officers, boards, 20.2. commissions, agencies, agents, volunteers, employees and representatives under the indemnity provisions of the subparagraph above, vendor shall, at vendor's own expense, obtain and at all times during the term of this Agreement keep in full force and effect the insurance coverages, limits, and endorsements listed below. When obtaining required insurance under this Agreement and otherwise, vendor agrees to preserve County's subrogation rights in all such matters that may arise that are covered by vendor's insurance. Neither these requirements nor the County's review or acceptance of vendor's certificates of insurance is intended to limit or qualify the liabilities or obligations assumed by the vendor under this Agreement. The County expressly reserves the right to require higher or lower insurance limits where County deems necessary.

20.2.1. Commercial General Liability.

Vendor agrees to maintain Commercial General Liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage shall include, but not be limited to, Bodily Injury and Property Damage to Third Parties, Contractual Liability, Personal Injury and Advertising Injury Liability, Premises-Operations, Independent vendors and Subcontractors, and Fire Legal Liability. The policy shall not exclude Explosion, Collapse, and Underground Property Damage Liability Coverage. The policy shall list DANE COUNTY as an Additional Insured.

20.2.2. Commercial/Business Automobile Liability.

Vendor agrees to maintain Commercial/Business Automobile Liability insurance at a limit of not less than \$1,000,000 Each Occurrence. Vendor further agrees coverage shall include liability for Owned, Non-Owned & Hired automobiles. In the event vendor does not own automobiles, vendor agrees to maintain coverage for Hired & Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

20.2.3. Environmental Impairment (Pollution) Liability

Vendor agrees to maintain Environmental Impairment (Pollution) Liability insurance at a limit of not less than \$1,000,000 per occurrence for bodily injury, property damage, and environmental cleanup costs caused by pollution conditions, both sudden and non-sudden. This requirement can be satisfied by either a separate environmental liability policy or through a modification to the Commercial General Liability policy. Evidence of either must be provided.

20.2.4. Workers' Compensation.

Vendor agrees to maintain Workers Compensation insurance at Wisconsin statutory limits.

20.2.5. Umbrella or Excess Liability.

Vendor may satisfy the minimum liability limits required above for Commercial General Liability and Business Auto Liability under an Umbrella or Excess Liability policy. There is no minimum Per Occurrence limit of liability under the Umbrella or Excess Liability; however, the Annual Aggregate limit shall not be less than the highest "Each Occurrence" limit for the Commercial General Liability and Business Auto Liability. vendor agrees to list DANE COUNTY as an "Additional Insured" on its Umbrella or Excess Liability policy.

Upon execution of this Agreement, vendor shall furnish 20.3. County with a Certificate of Insurance listing County as an additional insured and, upon request, certified copies of the required insurance policies. If vendor's insurance is underwritten on a claims-made basis, the retroactive date shall be prior to or coincide with the date of this Agreement, the Certificate of Insurance shall state that professional malpractice or errors and omissions coverage, if the services being provided are professional services coverage is claims-made and indicate the retroactive date, vendor shall maintain coverage for the duration of this Agreement and for six (6) years following the completion of this Agreement. Vendor shall furnish County, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that vendor shall furnish the County with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on claims-made policies, either vendor or County may invoke the tail option on behalf of the other party and that the extended reporting period premium shall be paid by vendor. In the event any action, suit or other proceeding is brought against County upon any matter herein indemnified against, County shall give reasonable notice thereof to vendor and shall cooperate with vendor's attorneys in the defense of the action, suit or other proceeding. Vendor shall furnish evidence of adequate Worker's Compensation Insurance. In case of any sublet of work under this Agreement, vendor shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of vendor. In case of any sublet of work under this Agreement, vendor shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of vendor.

20.4. The parties do hereby expressly agree that County, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by County's Risk Manager taking into account the nature of the work and other factors relevant to County's exposure, if any, under this Agreement.

21.0 CANCELLATION: County reserves the right to terminate any Agreement due to non-appropriation of funds or failure of performance by the vendor. This paragraph shall not relieve County of its responsibility to pay for services or goods provided or furnished to County prior to the effective date of termination.

22.0 PUBLIC RECORDS ACCESS: It is the intention of the County to maintain an open and public process in the solicitation, submission, review, and approval of procurement activities. Bid openings are public unless otherwise specified. Records are not available for public inspection prior to issuance of the notice of intent to award or the award of the contract. Bid results may be obtained by visiting the Dane County Purchasing Office Monday – Friday, between 8:00 a.m. and 4:00 p.m. Prior appointment is advisable.

SECTION 7 – STANDARD TERMS AND CONDITIONS

22.1 PROPRIETARY INFORMATION: If the vendor asserts any of its books and records of its business practices and other matters collectively constitute a trade secret as that term is defined in s. 134.90(1)(c), Wis. Stats., County will not release such records to the public without first notifying the vendor of the request for the records and affording the vendor an opportunity to challenge in a court of competent jurisdiction the requester's right to access such records. The entire burden of maintaining and defending the trade secret designation shall be upon the vendor. The vendor acknowledges and agrees that if the vendor shall fail, in a timely manner, to initiate legal action to defend the trade secret designation or be unsuccessful in its defense of that designation, County shall be obligated to and will release the records.

22.2 Any material submitted by the vendor in response to this request that the vendor considers confidential and proprietary information and which vendor believes qualifies as a trade secret, as provided in section 19.36(5), Wis. Stats., must be identified on a designation of Confidential and Proprietary Information form. Pricing will not be held confidential after award of contract.

22.3 Data contained in a bid, all documentation provided therein, and innovations developed as a result of the contracted commodities or services cannot be copyrighted or patented. All data, documentation, and innovations shall be the property of the County.

23.0 RECYCLED MATERIALS: Dane County is required to purchase products incorporating recycled materials whenever technically and economically feasible. Vendors are encouraged to bid products with recycled content which meet specifications.

24.0 PROMOTIONAL ADVERTISING: Reference to or use of Dane County, any of its departments or sub-units, or any county official or employee for commercial promotion is prohibited.

25.0 ANTITRUST ASSIGNMENT: The vendor and the County of Dane recognize that in actual economic practice, overcharges resulting from antitrust violation are in fact usually borne by the Purchaser. Therefore, the successful vendor hereby assigns to the County of Dane any and all claims for such overcharges as to goods, materials or services purchased in connection with this contract.

26.0 RECORDKEEPING AND RECORD RETENTION-COST REIMBURSEMENT CONTRACTS: Where payment to the vendor is based on the vendor's costs, vendor shall establish and maintain adequate records of all expenditures incurred under the contract. All records must be kept in accordance with generally accepted accounting procedures. The County contracting agency shall have the right to audit, review, examine, copy, and transcribe any pertinent records or documents relating to any contract resulting from this bid/proposal held by the vendor. The vendor will retain all documents applicable to the contract for a period of not less than three (3) years after final payment is made.

27.03 COMPLIANCE WITH FAIR LABOR STANDARDS. During the term of this Agreement, vendor shall report to the Controller, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that vendor has violated a statute or regulation regarding labor standards or relations within the seven years prior to entering this Agreement. If an investigation by the Controller results in a final determination that the matter adversely affects vendor's responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.

27.04 VENDOR may appeal any adverse finding by the Controller as set forth in sec. 25.08(20)(c) through (e).

27.05 VENDOR shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation for union organizing"

Current Service Fees

Service Fees for Payments made in-person, via (Web/Gov\$wipe®) or Telephone-Assisted Internet Payments (Call Center/Live Agent)

Transaction Range	Service Fee Amount
\$0.01 - \$50.00	\$1.50
\$50.01 - \$75.00	\$1.75
\$75.01 - \$100.00	\$3.00
\$100.01 - \$150.00	\$4.00
\$150.01 - \$200.00	\$5.00

For each additional increment of \$50.00, or portion thereof, add \$1.40.