

COUNTY OF DANE

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

Room 425 City-County Building 210 Martin Luther King Jr. Blvd. Madison, WI 53703-3345 608/266-4131 FAX 608/266-4425 TDD 608/266-4941

CARLOS PABELLON Interim Director of Administration CHARLES HICKLIN Controller

DATE:May 19, 2016TO:All Proposers RFP #116022: Dental InsuranceFROM:Carolyn Ninedorf, Purchasing AgentSUBJECT:ADDENDUM #1

The due date for this RFP is changed to Wednesday, June 8, 2016.

The following responses are provided to questions received.

| Question #1 | 2 years of monthly enrolled lives (broken out by ee and dep) |
|-------------|--|
| Answer #1 | This information can be located in the following attachment: "COUNTY OF DANE 5.3.2016102119." |
| Question #2 | 2 years of monthly paid premiums |
| Answer #2 | Paid Premium data from May 2013 – April 2016 can be found in "COUNTY OF DANE 704 5.3.2016102554" (May-2013-April 2015) and "COUNTY OF DANE 704 5.3.2016102436" (May 2014-April 2016). |
| Question #3 | 2 years of monthly paid claims |
| Answer #3 | Two years of paid claims is located in the following attachment: "COUNTY OF DANE 704 4.21.2016163224". 3 years of paid claims can be found in "COUNTY OF DANE 704 5.3.2016102554" (May-2013-April 2015) and "COUNTY OF DANE 704 5.3.2016102436" (May 2014-April 2016). |
| Question #4 | Current Rates and renewal rates if available |
| Answer #4 | 2015 rates were2016 ratesSingle- \$46.74\$48.11Family- \$131.78\$135.65 |
| Question #5 | Claims for the past 3 years – Delta has the capability to break it down by month with the following information: Claims/Lives/Premium |

| Answer #5 | Dane County doesn't have renewal rates for 2017 because the contract expires in 2016. |
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| Question #6 | Claims for the past 3 years – Delta has the capability to break it down by month with the following information: Claims/Lives/Premium |
| Answer #6 | The last 3 years of claims data can be found in "COUNTY OF DANE 704 5.3.2016102554" (May-2013-April 2015) and "COUNTY OF DANE 704 5.3.2016102436" (May 2014-April 2016). |
| Question #7 | Disruption report – Requested data fields are attached and we will need to know if the dentist are Premier or PPO. |
| Answer #7 | Requested, Will have no later than Friday. |
| Question #8 | Claims Listing – we would like to re-price the County's existing claims so we will need a claims listing broken down by the PPO/Premier networks. |
| Answer #8 | See attachment labeled "CountyofDane clms for repricing_20160428101651" |
| Question #9 | Provide the tier breakdown of the actives and retirees. |
| Answer #9 | #704 (Actives, Assistant DAs, and Cobra): 501 single, 1679 family #5012 (Housing Authority, Capital Area RPC, and Workforce Dev BD of South Central WI): 6 single, 14 family #7805-201 (Retirees: Monetary Fund): 9 single, 6 self & spouse #7805-202 (Retirees: Direct Bill): 157 single, 85 self & spouse, 5 family #7805-203 (Retirees: Surviving Spouses): 52 single #7805-204 (Retirees: Precision Direct Bill): 220 single, 185 self & spouse, 2 self & kids, 31 family |
| Question #10 | What commissions should be quoted for the dental RFP? |
| Answer #10 | Standard State commission |
| Question #11 | Please provide full certificates with any amendments. |
| Answer #11 | This information can be found in the following attachments: Declarations 00704 V5 1.1.2014 Declarations 05012 V5 6.1.2014 Declarations 07805 V5 1.1.2014 00704 00000 Renewal 201601 05012 00000 Renewal 201601 07805 00000 Renewal 201601 Summary of Benefits V5 01.01.2014 Summary of Benefits V5 1.1.2014 Summary of Benefits V5 1.1.2014 |

| Question #12 | Are there to be commissions included in the quote? |
|--------------|--|
| Answer #12 | Yes, see answer #10 |
| Question #13 | Rate history for past two year - current rates at minimum? |
| Answer #13 | See answer #4 |
| Question #14 | Membership report for most recent 24 months? |
| Answer #14 | See answer #1 |
| Question #15 | Can we get the enders added to the census? |
| Answer #15 | Delta Dental's system does not capture gender, this cannot be added to the census. |
| Question #16 | Can you send 24 months of dental claims experience? |
| Answer #16 | See Answer #3. |

Please acknowledge receipt of this addendum by noting "Addendum #1 Received" on the bottom of the Signature Affidavit when you submit your bid. If you have any questions regarding this addendum, please contact me at 608-266-4966.

Sincerely,

Carolyn A. Ninedorf, CPPB Purchasing Agent