



**COUNTY OF DANE**  
**DEPARTMENT OF ADMINISTRATION**  
**PURCHASING DIVISION**  
City County Building  
210 Martin Luther King Jr. Blvd. Room 425  
Madison, WI 53703-3345

**GREG BROCKMEYER**  
Director of Administration

**CHARLES HICKLIN**  
Controller

Date: August 23, 2019  
To: All Proposers  
Subject: Addendum #1 to Bid# 119016 – Snow Removal Services

**The following is to provide bid specification and scope of work clarification:**

**All Locations:**

1. A brine application option has been added to the pricing section for all locations. This should be treated as an option only. Salt application and pricing for salt application must be supplied. Each location will determine if a brine application is an option that will be utilized or not.
2. A Statement of Qualifications must be filled out and attached to the submitted proposal for any location where a bidder intends to utilize a subcontractor.
3. A revised pricing section and map for each location has been provided with this addendum. The pricing structure has been changed to 3" increments. Please use the revised pricing sections attached to this addendum when submitting a proposal. This addendum will have a pricing section for all locations but only the locations listed below have revisions to the specifications, scope of work, or map.
4. In the event of an anticipated freezing rain occurrence, a service plan shall be discussed and authorized by each site contact prior to that occurrence.
5. Each location has its' own snow amount trigger. The trigger may be changed by the site contact at any time. Any changes will be communicated to the provider. This trigger information has been added to the pricing section/location information section for each location.
6. Services shall be billed out on a per day basis (24 hours) and include any and all services provided within that 24 hour period each day. (Example: Tuesday, January 14<sup>th</sup> 12:00am – 11:59pm)

**Medical Examiner Location**

1. The dumpster area shall be cleared of snow.

**Human Services – Stoughton Location**

1. The stairway on the front of the building shall be cleared of snow. This is indicated on the new map attached to this addendum.



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**Fen Oak Location**

1. The row of parking stalls located on the west side of the parking lot shall be cleared of snow. This area is where Dane County Parks vehicles are parked. Snow can be piled up beyond these parking stalls. This is indicated on the new map attached to this addendum.
2. The small sidewalk area and entrance area on the north side of the building shall be cleared of snow. This is indicated on the new map attached to this addendum.
3. An additional SaltWise Certification class has been added - September 16, 2019.
4. Any approved subcontracted party providing snow removal services must be SaltWise certified for the Fen Oak location.

**Detox Location**

1. The pad/doorway area at the north end (backside) of the building shall be cleared of snow.
2. The Police Entrance on the east side of the building shall be cleared of snow.
3. The pad/doorway area on the east side of the building shall be cleared of snow.

**Badger Prairie Campus Location**

1. Service Level 1 – Option 1 has been removed. Only Service Level 2 will be an option to bid on. This change is reflected in the revised pricing proposal section of this addendum.

**Job Center Location**

1. The 4 small sidewalk areas on the west side of the parking lot shall be cleared of snow. This is indicated on the new map attached to this addendum.
2. The ramp and stairs on the east side of the building near the front side of the building shall be cleared of snow. This is indicated on the new map attached to this addendum.
3. The landing and ramp on the south side of the building (back side of building) shall be cleared of snow.
4. The benches in the smoking areas on the south side of the building will remain in place throughout the winter. Snow shall be cleared around these benches.
5. If snow piles are too large on the south side of the building, the snow may be re-located to the front side piles upon approval from site contact.



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**Juvenile Shelter Location**

1. Snow removal from sidewalks has been removed from this location's specifications. Dane County will remove all snow from the sidewalks. Please provide pricing for sidewalk snow removal in the event that Dane County would need these services to be provided.
2. The aprons or approaches to the two driveways shall be cleared by the provider. The sidewalk sections connected to the aprons/approaches shall be cleared.
3. Dane County will remove all snow from the stairs and driveway on the west side of the building. These changes are indicated on the new map attached to this addendum.

**Airport Location**

1. The Airport will be awarded to one vendor only and not split between 2 or more vendors.
2. On-site equipment storage is available in the designated areas.

Please acknowledge receipt of this addendum by checking the "Addendum #1" box in **Section 2 – Vendor Information** of your bid submission. If you have any questions regarding this addendum, please contact me via phone or email as listed below.

Sincerely,

Pete Patten  
Purchasing Agent  
608-267-3523  
[patten.peter@countyofdane.com](mailto:patten.peter@countyofdane.com)

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**Medical Examiner's Office**

3111 Luds Lane, McFarland, WI 53558

Barry Irmen – 608-284-6000

Suzanne Eskola – 608-284-6000

**Trigger:**

2" / After Storm Event or as Requested by Site Contact

Snow Removal Per Event	Parking/Driveway	Sidewalks	Combined Total
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
Salt Application	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Brine Application	Parking/Driveway	Sidewalks	Combined Total
Per brine application	\$	\$	\$
Salt/Sand Mix Application	Parking/Driveway	Sidewalks	Combined Total
Per salt/sand mix application	\$	\$	\$

	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	*Yes/No

**Special Circumstances / Areas of Concern**

24/7 Operation, therefore the driveways and garage entrances must be clear regardless of the time of day. Do not pile snow in Gate Travel Areas in front and back. Parking blocks on curb sides of building must be cleaned out.

**Bidder intends to utilize a subcontractor to provide services.  
(If Yes, a Statement of Qualifications must be attached)**

**YES**

☐

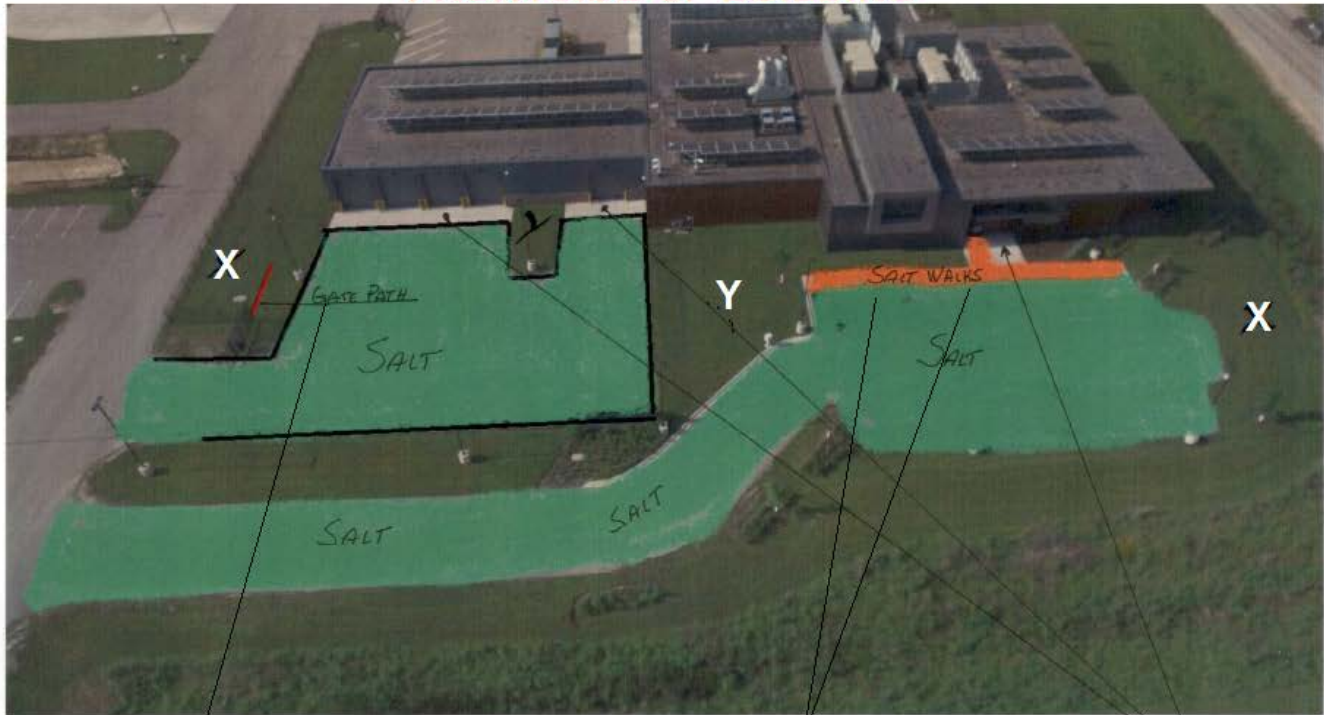
**NO**

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**Subcontractor:**

REVISED Section 4 – Price Proposal – Submit with Bid  
MEDICAL EXAMINER BUILDING MAP

**FRONTSIDE OF BUILDING**



Gate Travel Area - must be kept clear.

Shovel between parking blocks & curb in front of building.

Heated Walk/Apron

**BACKSIDE OF BUILDING**



Heated Walk

Shovel between parking blocks & curb on building side

Heated Apron - no plowing - no salt.

Gate Travel Area - must be kept clear.

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Human Services Stoughton**

**125 Veterans Road, Stoughton, WI 53589**

**Steve Hutchinson – 608-576-1273**

**Amanda DePagter – 608-215-6273**

**Trigger:**

Cleared by 7:45am weekdays and After Storm Event

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt application	\$	\$	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per brine application	\$	\$	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.  
(If Yes, a Statement of Qualifications must be attached)**

**YES**

☐

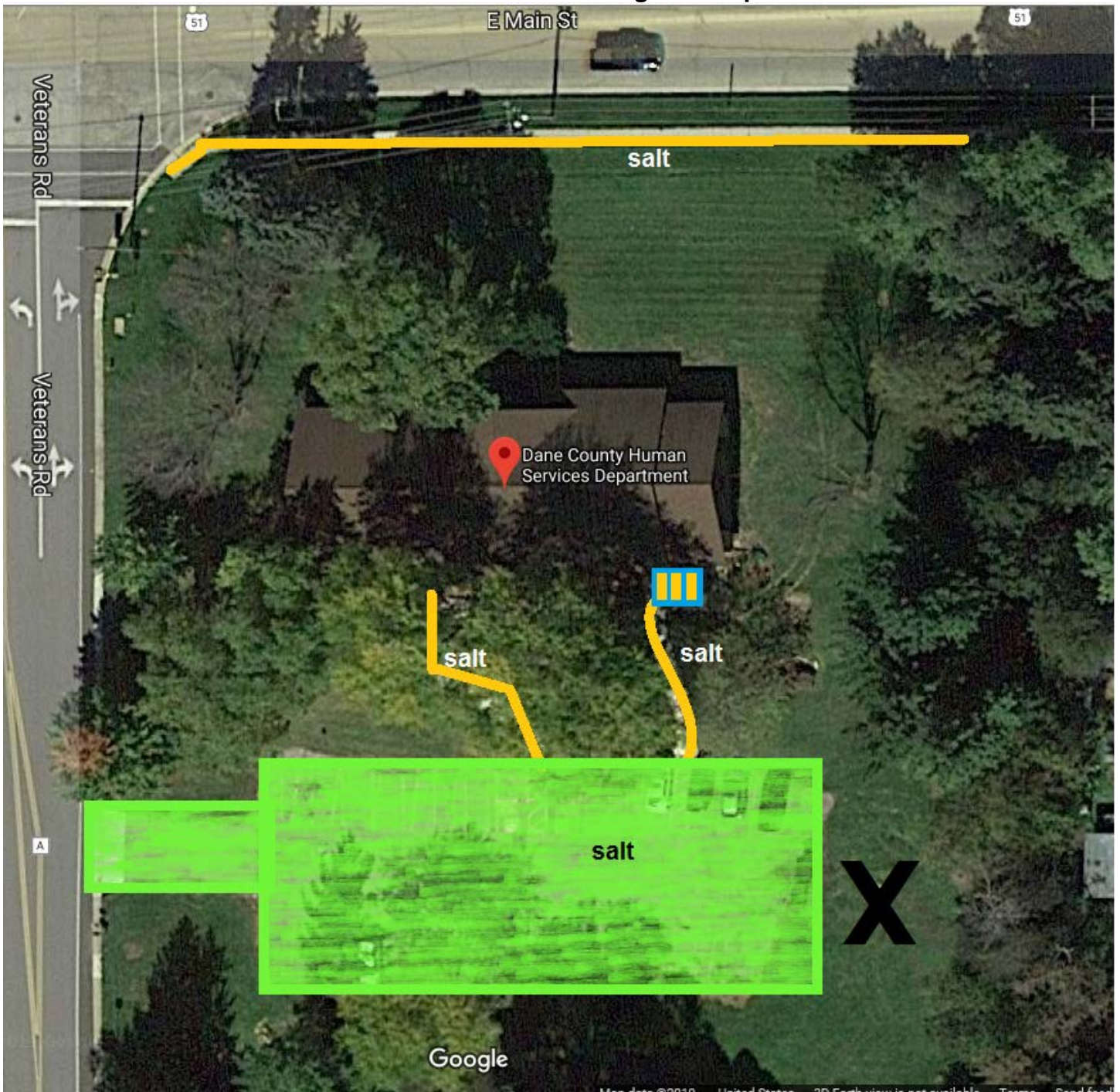
**NO**

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**Subcontractor:**



**REVISED Section 4 – Price Proposal – Submit with Bid**  
**Human Services – Stoughton Map**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Parking lot should be cleared/de-iced prior to 7:45am M-F and again as needed during business hours (7:45am-4:30pm M-F) during large winter storm events.

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Land & Water/Fen Oak**  
**5201 Fen Oak Drive, Madison, WI 53718**  
**Jeremy Balousek – 608-225-6535**

<b>Trigger:</b>	After Storm Event or As Requested by Site Contact
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<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt application	\$	\$	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per brine application	\$	\$	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt/sand mix application	\$	\$	\$

<b>Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)</b>	<b>YES</b> <input type="checkbox"/>	<b>NO</b> <input type="checkbox"/>
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<b>Subcontractor:</b>	
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**REVISED Section 4 – Price Proposal – Submit with Bid**  
**Land & Water – Fen Oak Map**



	Plowing	Salting
Parking/Driveway	Yes	*Yes/No
Sidewalks	Yes	*Yes/No

**Special Circumstances / Areas of Concern**

1. Only the section of sidewalk that runs along the parking lot to the main entrance should be salted.
2. Mechanical snow removal (shovel, blower, broom, etc.) should always be done first.
3. Salt should only be used when conditions warrant salting using the drop spreader/hand spreader provided or other equipment supplied by contractor that can meet Dane County Application Rates.
4. The sidewalks around the building and the circle should not be salted, only cleared. See site plan.
5. Snow should not be piled up in the garden circle entrance area and gardens around the building.
6. Contractor follow Dane County Application Rates on walkways and entryways and tries their best to follow suggested application rates when applying salt on parking lot, as equipment allows.
7. County will provide a drop spreader for applying salt on walkway and entryways at this location if contractor does not have equipment that can meet Dane County Application Rates.
8. Do not salt last lane of parking lot, only use mechanical removal in this area. See site plan.
9. **Awarded Contractor will be required to attend the City of Madison Winter Salt Certification Training in fall 2019 – see specifications #23 - 39.**
10. **Awarded Contractor will be required to attend a pre-season meeting with County staff at this location.**

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Detox Center**

**2914 Industrial Drive, Madison, WI 53713**

**Steve Hutchinson – 608-576-1273**

**Amanda DePagter – 608-215-6273**

**Trigger:**

Cleared by 7:00am Monday - Sunday and After Storm Event

Snow Removal Per Event	Parking/Driveway	Sidewalks	Combined Total
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
Salt Application	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Brine Application	Parking/Driveway	Sidewalks	Combined Total
Per brine application	\$	\$	\$
Salt/Sand Mix Application	Parking/Driveway	Sidewalks	Combined Total
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.  
(If Yes, a Statement of Qualifications must be attached)**

**YES**

☐

**NO**

☐

**Subcontractor:**

**REVISED Section 4 – Price Proposal – Submit with Bid**  
**DETOX CENTER MAP**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Facility operates 24/7. Parking lot should be cleared/de-iced at end of storm and also as needed during large storm events for accessibility.

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Ferris Center**

**2120 Rimrock Road, Madison, WI 53713**

**Sgt. Brad Lindsley**

**Trigger:**

After Storm Event or As Requested by Site Contact

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

**Bidder intends to utilize a subcontractor to provide services.  
(If Yes, a Statement of Qualifications must be attached)**

**YES**

☐

**NO**

☐

**Subcontractor:**



**REVISED Section 4 – Price Proposal – Submit with Bid**  
**FERRIS CENTER MAP**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	N/A	N/A

Special Circumstances / Areas of Concern
Parking Lots - lower, upper and drive in.



**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Badger Prairie Campus**

**1100 E Verona Road, Verona, WI 53593**

**Kelly Otto – 608-845-1269**

**Steve Hutchinson – 608-576-1273**

**Amanda DePagter – 608-215-6273**

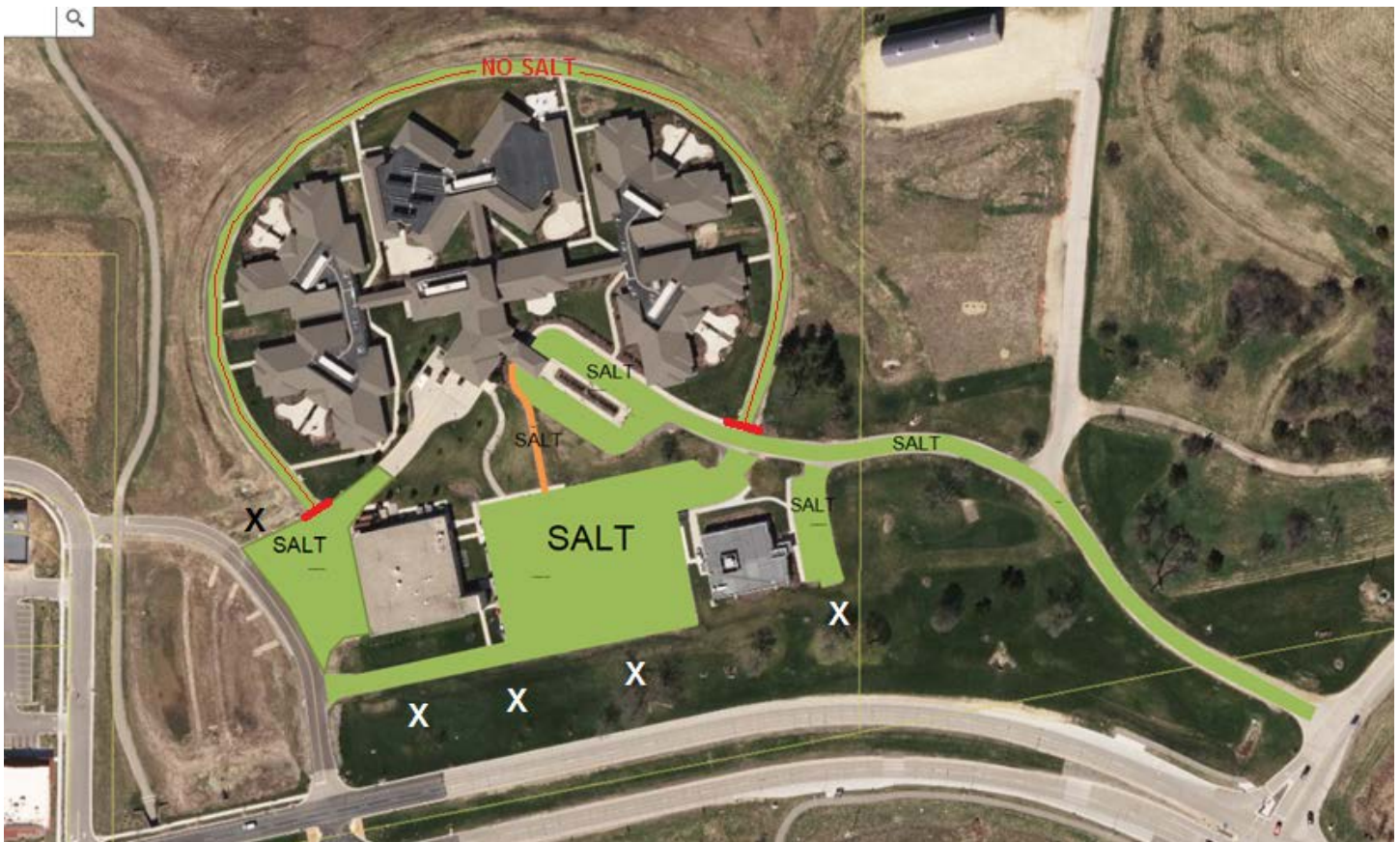
<b>Trigger:</b>	2" / After Storm Event or as Requested by Site Contact
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<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1"- 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt application	\$	\$	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per brine application	\$	\$	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt/sand mix application	\$	\$	\$

<b>Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)</b>	<b>YES</b> <input type="checkbox"/>	<b>NO</b> <input type="checkbox"/>
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<b>Subcontractor:</b>	
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**REVISED Section 4 – Price Proposal – Submit with Bid**  
**Badger Prairie Campus Map**



	Plowing	Salting
Parking/Driveway	Yes	*Yes/No
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
*Salt usage and turf disturbance must be minimal near any rain gardens and the restored prairie.
**Due to the proximity of the restored prairie and rain gardens, salting (bagged salt blend) should be applied sparingly, but as needed. THAW MASTER is the recommended product to use.

<b>This facility is operational 24/7, therefore snow removal services are needed to make sure staff can get to and from the building during shift changes. Shift changes occur at 6AM, 2PM, and 10PM every day of the year including weekends and holidays.</b>
<b>3 Shift Changes (6AM, 2PM, 10PM)</b>
<b>Identified areas to be cleared of snow prior to the upcoming shift change if:</b>
2" of snow or more has accumulated by 5 am, 1 pm, or 9 pm <u>OR</u> 2" of snow or more is estimated to be accumulated by 6am, 2pm, or 10pm
Snow removal to occur upon end of storm if a snow event produces less than 2" of snow accumulation.

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Saddlebrook**

**5668 Woodland Drive, Waunakee, WI 53597**

**Site Contact - TBD**

<b>Trigger:</b>	After Storm Event or As Requested by Site Contact
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<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)</b>	<b>YES</b> <input type="checkbox"/>	<b>NO</b> <input type="checkbox"/>
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<b>Subcontractor:</b>	
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**REVISED Section 4 – Price Proposal – Submit with Bid**  
**SADDLEBROOK MAP**



	Plowing	Salting
Parking/Driveway	Yes	No
Sidewalks	N/A	N/A

Special Circumstances / Areas of Concern
None



**PRICE PROPOSAL - REVISED****VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**Dane County Job Center/NIP**

1819 Aberg Avenue, Madison, WI 53704

Steve Hutchinson – 608-576-1273

Amanda DePagter – 608-215-6273

**Trigger:**

Cleared by 7:45am weekdays and After Storm Event

Snow Removal Per Event	Parking/Driveway	Sidewalks	Combined Total
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
Salt Application	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Brine Application	Parking/Driveway	Sidewalks	Combined Total
Per brine application	\$	\$	\$
Salt/Sand Mix Application	Parking/Driveway	Sidewalks	Combined Total
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.**  
**(If Yes, a Statement of Qualifications must be attached)**

**YES**☐**NO**☐**Subcontractor:**



**REVISED Section 4 – Price Proposal – Submit with Bid  
JOB CENTER/NIP MAP**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
<p>Parking lot should be cleared/de-iced prior to 7:45am M-F and again as needed during business hours (7:45am-4:30pm M-F) during large winter storm events.</p> <p>NIP Entrance/Walkway, Area around stairwell to Entrance #4, Snow Pile Storage - may require snow hauling.</p>

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

**Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.**

**Juvenile Shelter**

**2402 Atwood Avenue, Madison, WI 53704**

**Suzanne Stute – 608-576-3049**

<b>Trigger:</b>	After Storm Event or As Requested by Site Contact
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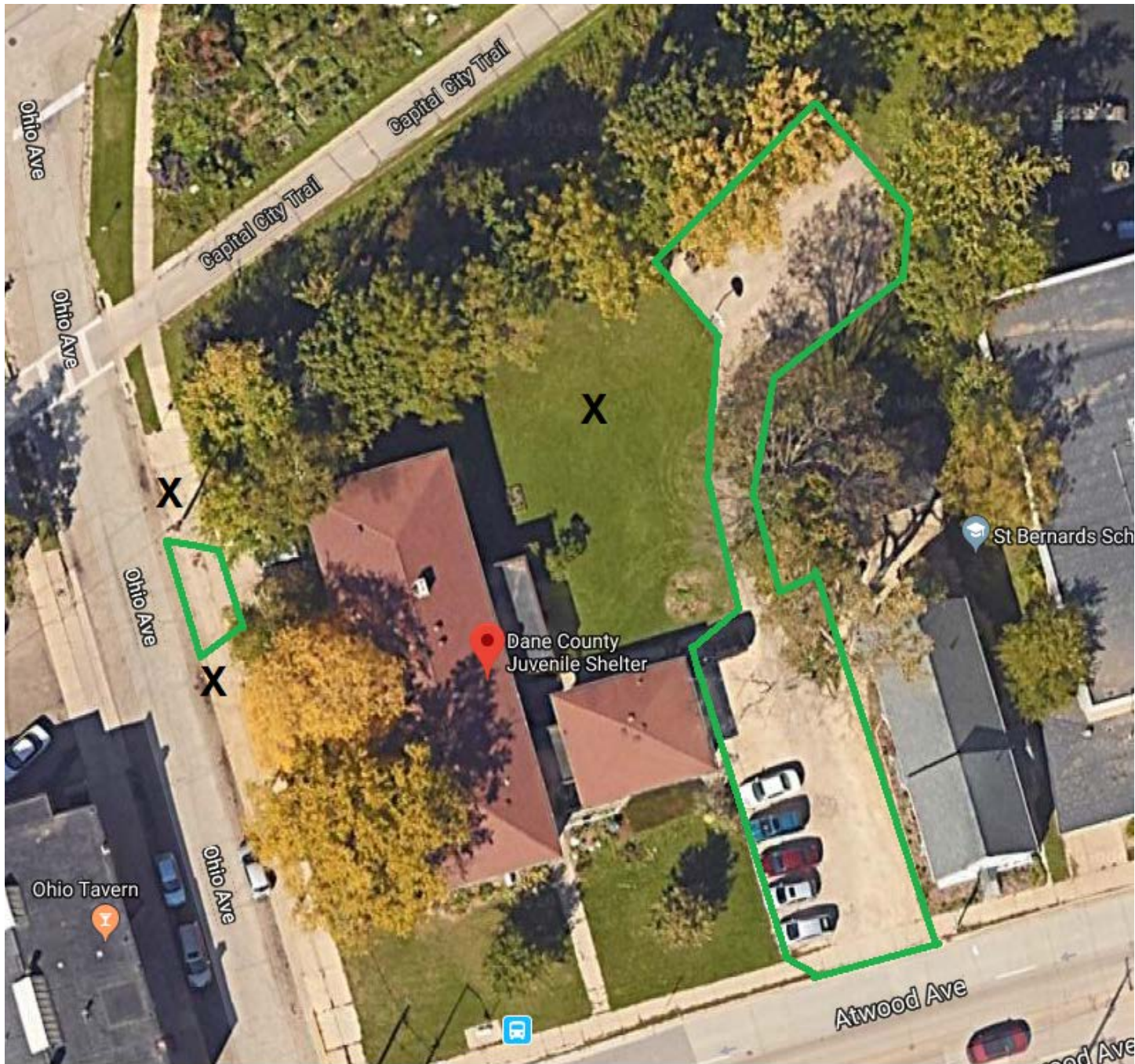
<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt application	\$	\$	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per brine application	\$	\$	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>	<b>Sidewalks</b>	<b>Combined Total</b>
Per salt/sand mix application	\$	\$	\$

<b>Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)</b>	<b>YES</b> <input type="checkbox"/>	<b>NO</b> <input type="checkbox"/>
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<b>Subcontractor:</b>	
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**REVISED Section 4 – Price Proposal – Submit with Bid**  
**JUVENILE SHELTER MAP**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Sidewalks need to be cleared past the driveway on Atwood and to the bike path on Ohio. Special attention needs to be paid to the walk way/curb on the corner of Atwood and Ohio.

**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**Dane County Regional Airport**  
**1 – Taxi Ready Stand/Loading Dock & Rental Sidewalks**  
 4000 International Lane, Madison, WI 53704

<b>Trigger:</b>	As Determined by the Airport – All Areas 1 - 9
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Snow Removal Per Event	Parking/Driveway	Sidewalks	Combined Total
Per snow removal 0" - 3"	\$	\$	\$
Per snow removal 3.1" - 6"	\$	\$	\$
Per snow removal 6.1"-9"	\$	\$	\$
Per snow removal 9.1"-12"	\$	\$	\$
Per snow removal 12.1"-15"	\$	\$	\$
Per snow removal 15.1"-18"	\$	\$	\$
Per snow removal 18.1"-21"	\$	\$	\$
Salt Application	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Brine Application	Parking/Driveway	Sidewalks	Combined Total
Per brine application	\$	\$	\$
Salt/Sand Mix Application	Parking/Driveway	Sidewalks	Combined Total
Per salt/sand mix application	\$	\$	\$

<b>1</b>	<b>Taxi Ready Stand/Loading Dock and Rental Sidewalks</b>
	Loading dock and taxi ready stand.
	Sidewalks - under canopy in north Car Rental Lot (sidewalk only in this area - lot is plowed by others).
	Salt Application - Airport will notify Contractor if salt should be applied.

<b>SUBCONTRACTOR – AIRPORT – ALL AREAS 1 -9</b>		
<b>Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)</b>	<b>YES</b> <input type="checkbox"/>	<b>NO</b> <input type="checkbox"/>

**Subcontractor:**







**PRICE PROPOSAL - REVISED****VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**Dane County Regional Airport**  
**2 – Parking Ramps – East and West**  
 4000 International Lane, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>	<b>Snow Hauling (Specs 40-53)</b>
Per snow removal 0" - 3"	\$	\$
Per snow removal 3.1" - 6"	\$	\$
Per snow removal 6.1" - 9"	\$	\$
Per snow removal 9.1" - 12"	\$	\$
Per snow removal 12.1" - 15"	\$	\$
Per snow removal 15.1" - 18"	\$	\$
Per snow removal 18.1" - 21"	\$	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>	
Per salt application	\$	
<b>Brine Application</b>	<b>Parking/Driveway</b>	
Per brine application	\$	
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>	
Per salt/sand mix application	\$	

	<b>Parking Ramps - East and West</b>	<b>East Ramp</b>	<b>West Ramp</b>
<b>2</b>	Sidewalks - none	Approx. 470 rooftop stalls	Approx. 470 rooftop stalls
	Salt Application - Airport will notify Contractor if salt should be applied.	Interior turnarounds at both ends of 3 levels	Turnarounds at both ends of 5 levels.
	All entry doors on rooftop and ground levels.	2 snow chutes	4 snow chutes
	<b>**Includes Snow Hauling – see Specs 40-53**</b>		



**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

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**Dane County Regional Airport**  
**3 – Daily Surface Lot**  
 4000 International Lane, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>3</b>	<b>Daily Surface Lot</b>
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 670 stalls
	Surface parking lot located south of parking ramps.
	Includes parking roadways and drive lanes at parking entry and exit plazas.





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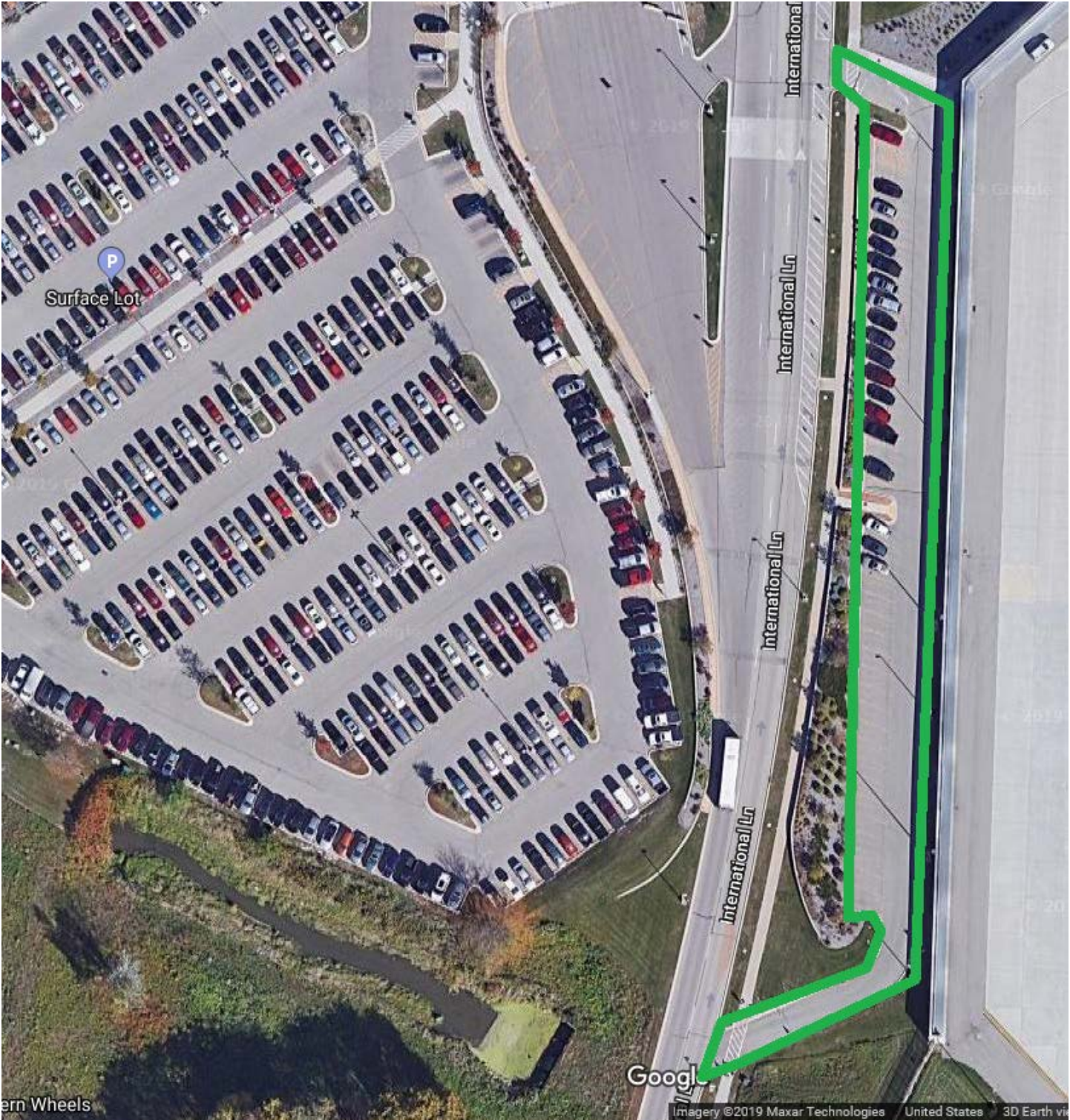
**Dane County Regional Airport  
4 – Manager Lot**

4000 International Lane, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>4</b>	<b>Manager Lot</b>
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 39 stalls





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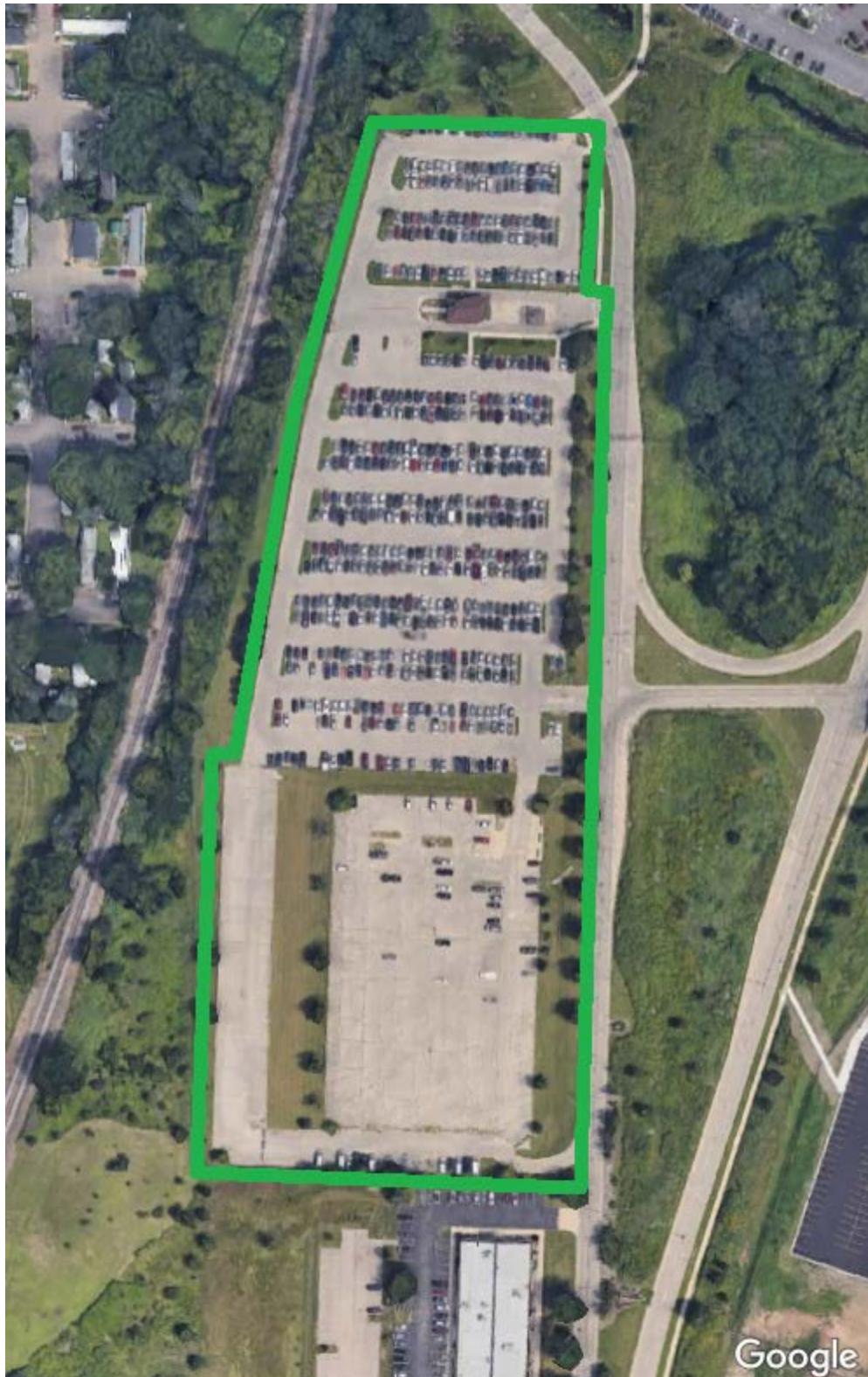
**Dane County Regional Airport  
5 – Economy Lot**

4000 International Lane, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>5</b>	<b>Economy Lot</b>
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 1,000 stalls
	Entrance and exit lanes





**PRICE PROPOSAL - REVISED****VENDOR NAME:**

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**Dane County Regional Airport**  
**6 – Cell Phone & Employee Lots & Freight Building**  
 3521-3527 International Lane, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>6</b>	<b>Cell Phone &amp; Employee Lots &amp; Freight Building</b>
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	3521-3527 International Lane.
	Approx. 375 stalls
	Entrance and exit lanes





**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

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**Dane County Regional Airport  
7 – International Lane  
4000 International Lane, Madison, WI 53704**

<b>Snow Removal Per Event</b>	<b>Parking/Driveway</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Parking/Driveway</b>
Per salt application	\$
<b>Brine Application</b>	<b>Parking/Driveway</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Parking/Driveway</b>
Per salt/sand mix application	\$

<b>7</b>	<b>International Lane</b>
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Full roadway loop north from Darwin Road intersection.
	Taxi holding area and entrances to all parking areas, and continuing south to Darwin.
	**This roadway must remain open at all times.



North Section



South Section



**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

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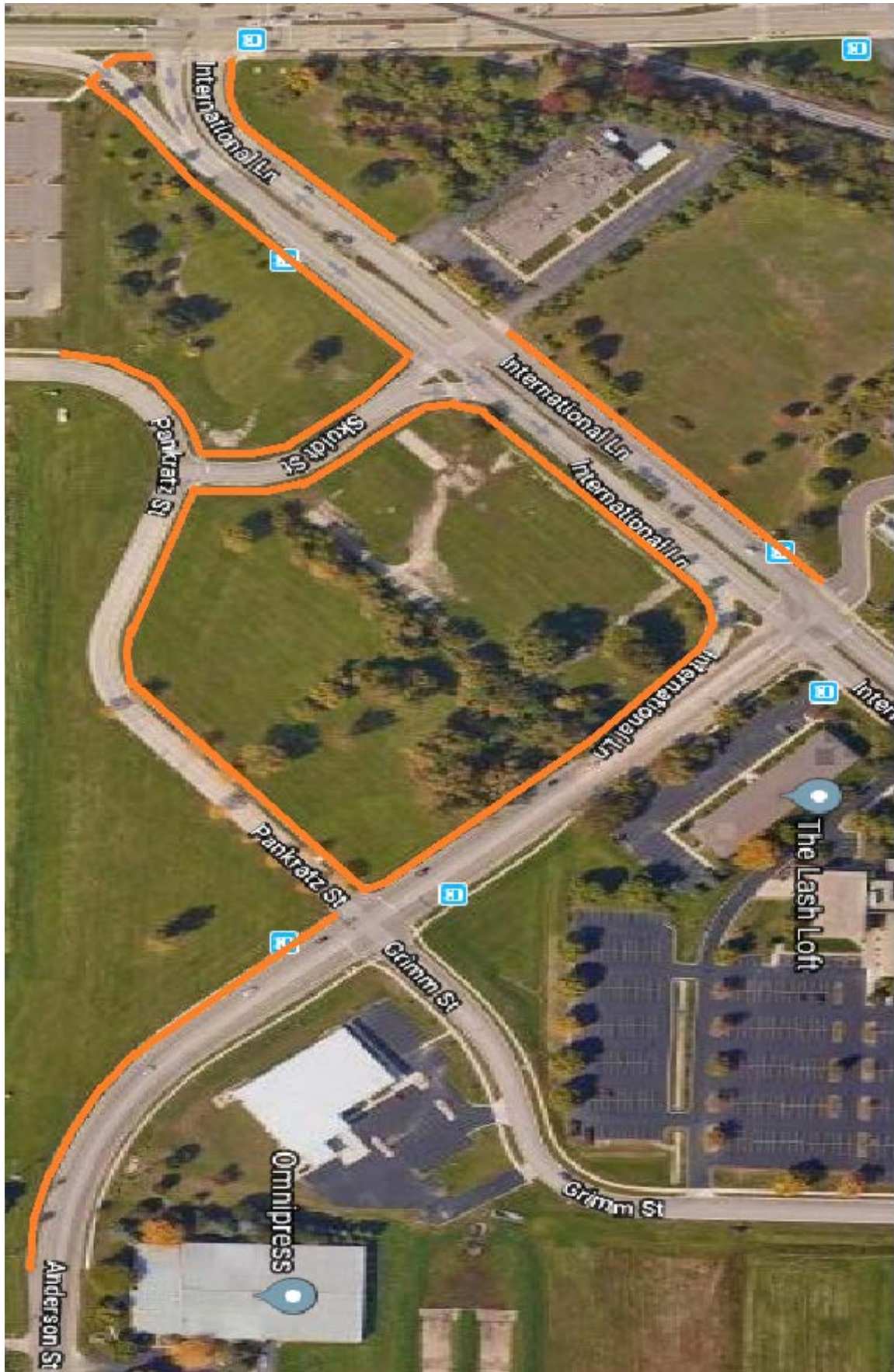
**Dane County Regional Airport  
8 – Misc. Sidewalks**

International Lane, Anderson Street, Pankratz Street, Skuldt Street (See Map)

Snow Removal Per Event	Sidewalks
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
Salt Application	Sidewalks
Per salt application	\$
Brine Application	Sidewalks
Per brine application	\$
Salt/Sand Mix Application	Sidewalks
Per salt/sand mix application	\$

8	Misc. Sidewalks
	Sidewalks - See below and Map. All sidewalks shall be salted.
	Salt Application - Airport will notify Contractor if salt should be applied.
	International Lane from Anderson Street south to Packers Avenue (both sides).
	Anderson Street from International Lane east to end of sidewalk. (south side of Anderson Street only).
	Pankratz Street from Anderson Street to Ale Asylum parking lot entrance. (single sidewalk only).
	Skuldt Street between International Lane and Pankratz Street. (both sides).





**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

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**Dane County Regional Airport**  
**9 – Wright Street Sidewalk**  
 1439 Wright Street, Madison, WI 53704

<b>Snow Removal Per Event</b>	<b>Sidewalks</b>
Per snow removal 0" - 3"	\$
Per snow removal 3.1" - 6"	\$
Per snow removal 6.1"-9"	\$
Per snow removal 9.1"-12"	\$
Per snow removal 12.1"-15"	\$
Per snow removal 15.1"-18"	\$
Per snow removal 18.1"-21"	\$
<b>Salt Application</b>	<b>Sidewalks</b>
Per salt application	\$
<b>Brine Application</b>	<b>Sidewalks</b>
Per brine application	\$
<b>Salt/Sand Mix Application</b>	<b>Sidewalks</b>
Per salt/sand mix application	\$

<b>9</b>	<b>Wright Street</b>
	Sidewalks - East side of Wright Street, between Straubel Street and Crescent Electric.
	Salt Application - Airport will notify Contractor if salt should be applied.





**PRICE PROPOSAL - REVISED**

**VENDOR NAME:**

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**SNOW REMOVAL AND HAULING  
(ALL LOCATIONS)  
(Equipment + Operator)**

Equipment + Operator	Hourly Rate
Large Loader (3-5 yard bucket)	\$ /hour
Medium Loader (1-3 yard bucket)	\$ /hour
Skid Steer Loader	\$ /hour
Dump Truck	\$ /hour
Broom/Sweeper	\$ /hour
Blowing/Drifting Clean Up	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour

**Future Pricing % Increase – All Locations  
Includes Plowing, Salting, Sanding & Equipment**

Future Pricing	
Term 2 % Increase	%
Term 3 % Increase	%
Term 4 % Increase	%
Term 5 % Increase	%