



COUNTY OF DANE
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
City County Building
210 Martin Luther King Jr. Blvd. Room 425
Madison, WI 53703-3345

GREG BROCKMEYER
Director of Administration

CHARLES HICKLIN
Controller

Date: September 5, 2019
To: All Proposers
Subject: Addendum #3 to Bid# 119016 – Snow Removal Services

The following is to provide bid specification and scope of work clarification:

All Locations:

1. A brine application option has been added to the pricing section for all locations. This should be treated as an option only. Salt application and pricing for salt application must be supplied. Each location will determine if a brine application is an option that will be utilized or not.
2. A Statement of Qualifications must be filled out and attached to the submitted proposal for any location where a bidder intends to utilize a subcontractor.
3. A revised pricing section and map for each location has been provided with this addendum. The pricing structure has been changed to 3" increments. **Please use the revised pricing sections attached to this addendum when submitting a proposal (all locations).** This addendum will have a pricing section for all locations but only the locations listed below have revisions to the specifications, scope of work, or map. All previous specification and scope revisions from Addendum 1 still apply.
4. In the event of an anticipated freezing rain occurrence, a service plan shall be discussed and authorized by each site contact prior to that occurrence.
5. Each location has its own snow amount trigger. The trigger may be changed by the site contact at any time. Any changes will be communicated to the provider. This trigger information has been added to the pricing section/location information section for each location.
6. Services shall be billed out on a per day basis (24 hours) meaning that each day shall have 1 invoice for services provided. Each invoice shall include the quantity (or number of times that service was provided), unit price and a total price for each category of service provided (Per Snow Removal amount, applicable application rates, hauling/dumping rates, etc.).
7. The headers have been revised for each location pricing section as follows: Per Snow Removal, Application Rates, Hauling/Dumping Rates (Airport only).
8. The following language is added to Section 3 – Bid Specifications – Bid and Specifications Overview -Term: At the County's discretion, a multiple year contract can be awarded for each location.



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Director of Administration

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Badger Prairie Campus Location

1. An additional area to pile snow has been added to the map with a red **X**.
2. An additional section of road has been included for the Badger Prairie Campus. This section is located at the southwest corner of the property and is indicated on the map attached to this addendum. (Dark green outline with light green fill)

Airport Location

1. The parking ramp map and scope has been revised by removing the toll booth area. The toll booth area is already included on the 3 - Daily Surface Lot section. This change is indicated on the map attached to this addendum.
2. The pricing section for 2 – Parking Ramps – East and West area has been revised. The revision includes removing the Snow Hauling section and adding a “Per Truck Load Dump” section.

Please acknowledge receipt of this addendum by checking the “Addendum #3” box in **Section 2 – Vendor Information** of your bid submission. If you have any questions regarding this addendum, please contact me via phone or email as listed below.

Sincerely,

Pete Patten
Purchasing Agent
608-267-3523
patten.peter@countyofdane.com

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Medical Examiner's Office

3111 Luds Lane, McFarland, WI 53558

Barry Irmén – 608-284-6000

Suzanne Eskola – 608-284-6000

Trigger:	2" / After Storm Event or as Requested by Site Contact
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Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	*Yes/No

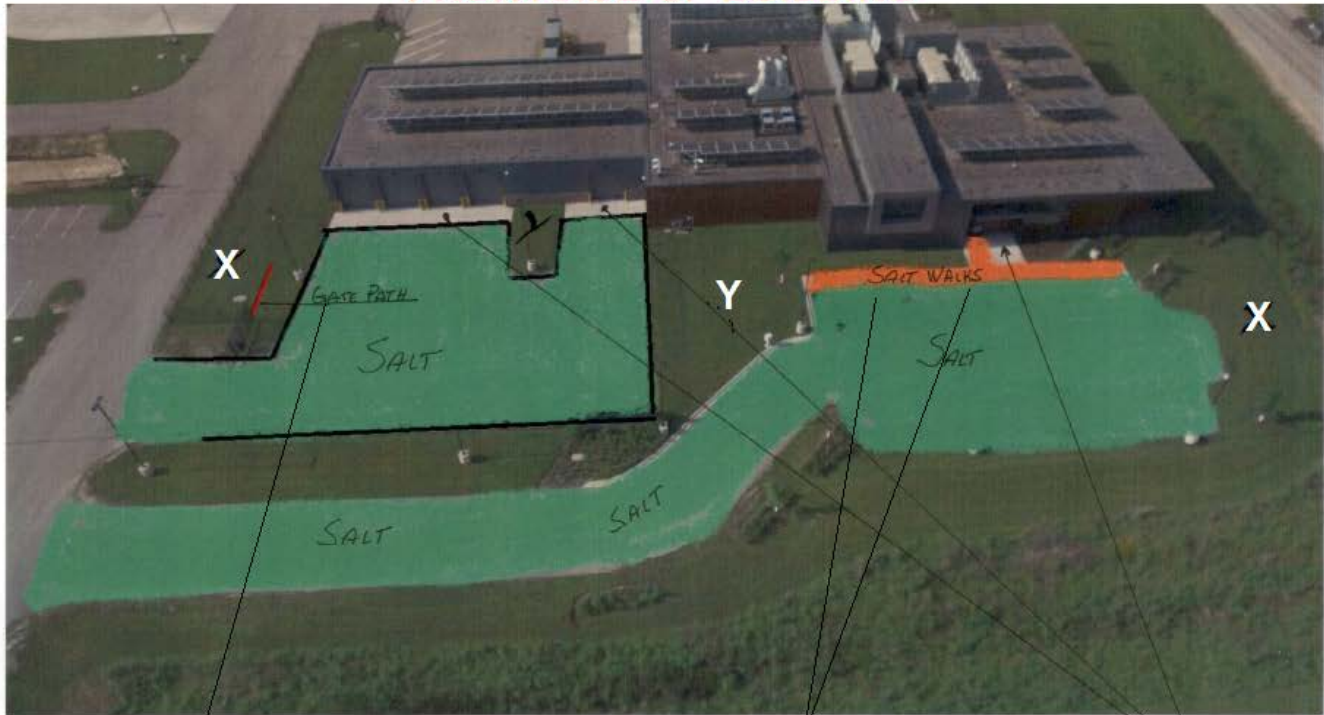
Special Circumstances / Areas of Concern
24/7 Operation, therefore the driveways and garage entrances must be clear regardless of the time of day. Do not pile snow in Gate Travel Areas in front and back. Parking blocks on curb sides of building must be cleaned out. Snow in the dumpster area shall be cleared out.

Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
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Subcontractor:	
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REVISED Section 4 – Price Proposal – Submit with Bid
MEDICAL EXAMINER BUILDING MAP

FRONTSIDE OF BUILDING

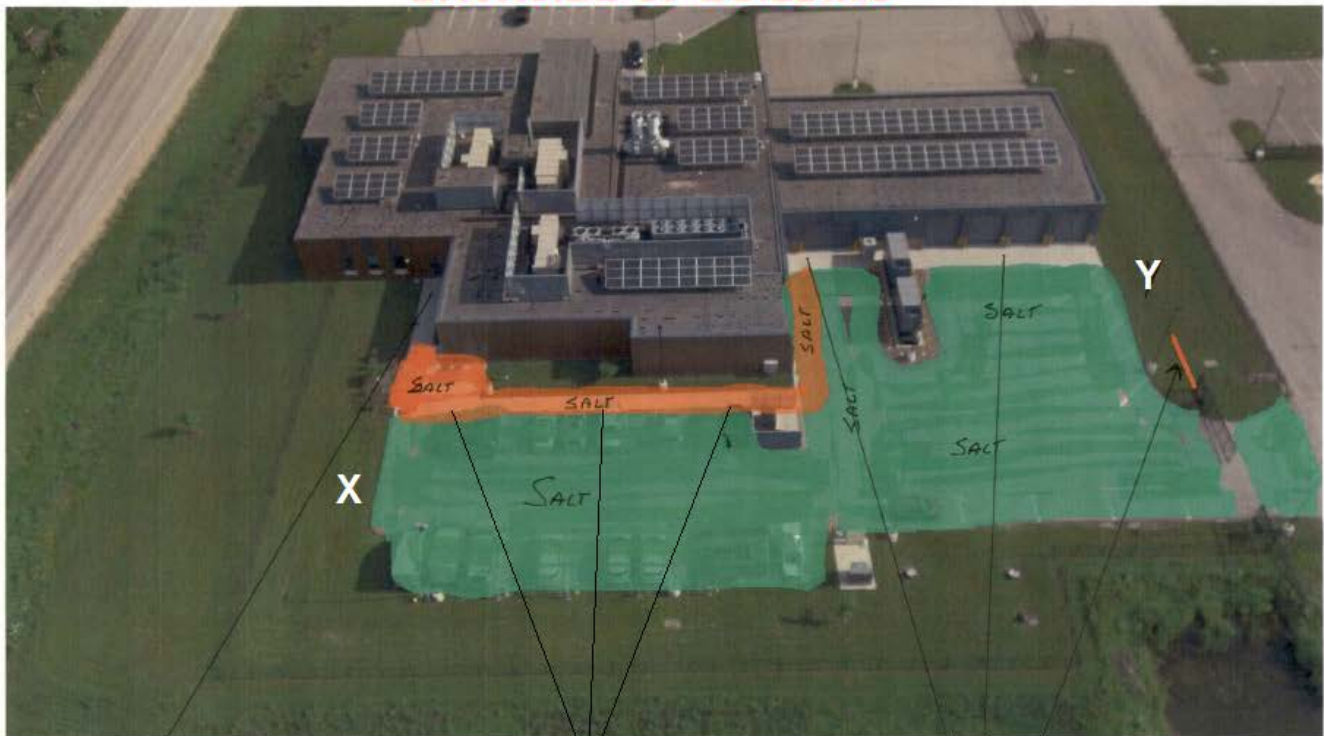


Gate Travel Area - must be kept clear.

Shovel between parking blocks & curb in front of building.

Heated Walk/Apron

BACKSIDE OF BUILDING



Heated Walk

Shovel between parking blocks & curb on building side

Heated Apron - no plowing - no salt.

Gate Travel Area - must be kept clear.

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Human Services Stoughton

125 Veterans Road, Stoughton, WI 53589

Steve Hutchinson – 608-576-1273

Amanda DePagter – 608-215-6273

Trigger:

Cleared by 7:45am weekdays and After Storm Event

Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)**

YES

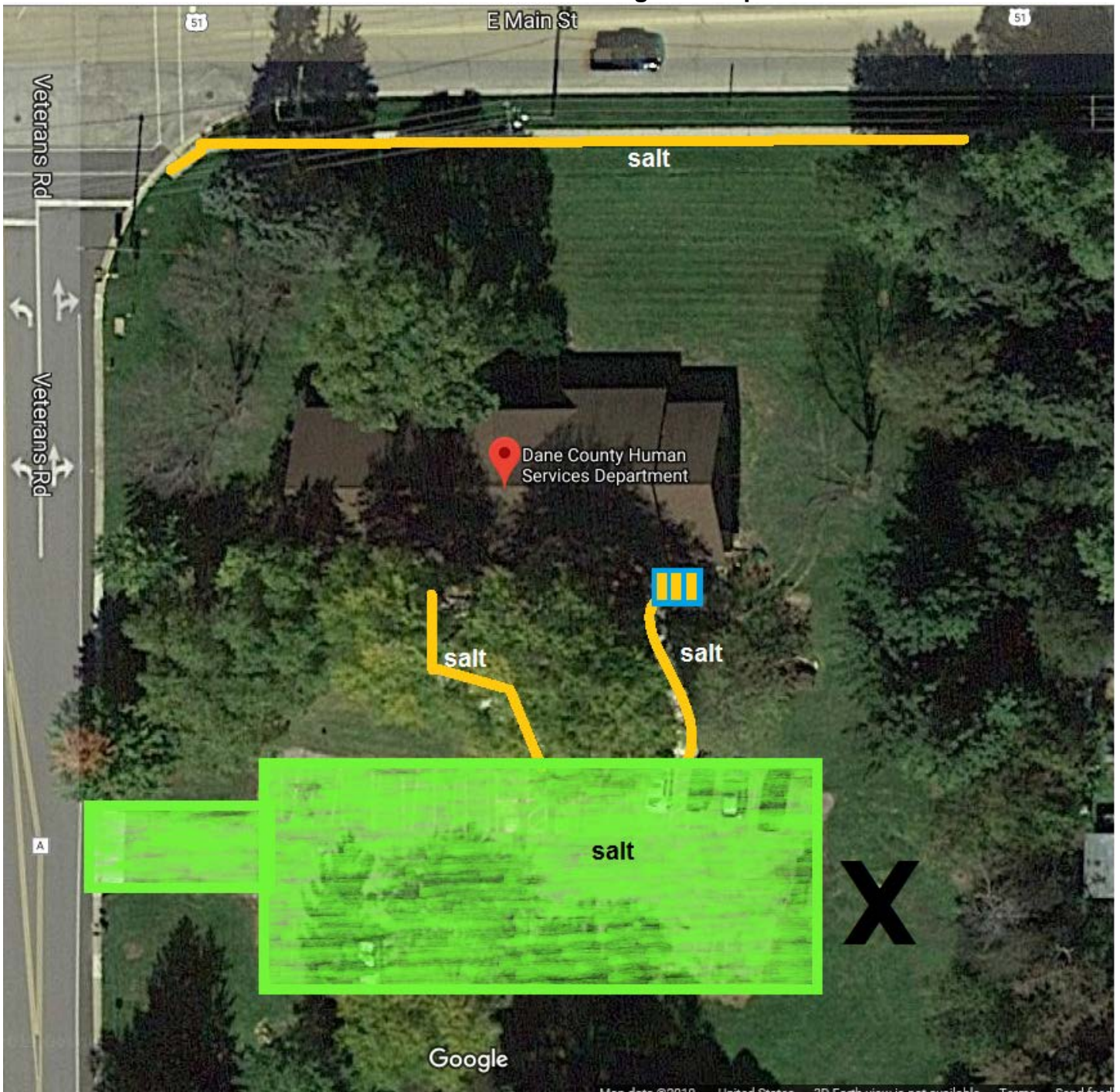
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NO

☐

Subcontractor:

REVISED Section 4 – Price Proposal – Submit with Bid
Human Services – Stoughton Map



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Parking lot should be cleared/de-iced prior to 7:45am M-F and again as needed during business hours (7:45am-4:30pm M-F) during large winter storm events.

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Land & Water/Fen Oak
5201 Fen Oak Drive, Madison, WI 53718
Jeremy Balousek – 608-225-6535

Trigger:	After Storm Event or As Requested by Site Contact
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Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
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Subcontractor:	
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REVISED Section 4 – Price Proposal – Submit with Bid
Land & Water – Fen Oak Map



	Plowing	Salting
Parking/Driveway	Yes	*Yes/No
Sidewalks	Yes	*Yes/No

Special Circumstances / Areas of Concern

1. Only the section of sidewalk that runs along the parking lot to the main entrance should be salted.
2. Mechanical snow removal (shovel, blower, broom, etc.) should always be done first.
3. Salt should only be used when conditions warrant salting using the drop spreader/hand spreader provided or other equipment supplied by contractor that can meet Dane County Application Rates.
4. The sidewalks around the building and the circle should not be salted, only cleared. See site plan.
5. Snow should not be piled up in the garden circle entrance area and gardens around the building.
6. Contractor follow Dane County Application Rates on walkways and entryways and tries their best to follow suggested application rates when applying salt on parking lot, as equipment allows.
7. County will provide a drop spreader for applying salt on walkway and entryways at this location if contractor does not have equipment that can meet Dane County Application Rates.
8. Do not salt last lane of parking lot, only use mechanical removal in this area. See site plan.
9. **Awarded Contractor/Subcontractor will be required to attend the City of Madison Winter Salt Certification Training in fall 2019 – see specifications #23 - 39.**
10. **Awarded Contractor will be required to attend a pre-season meeting with County staff at this location.**

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Detox Center

2914 Industrial Drive, Madison, WI 53713

Steve Hutchinson – 608-576-1273

Amanda DePagter – 608-215-6273

Trigger:

Cleared by 7:00am Monday - Sunday and After Storm Event

Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)**

YES

☐

NO

☐

Subcontractor:

REVISED Section 4 – Price Proposal – Submit with Bid
DETOX CENTER MAP



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Facility operates 24/7. Parking lot should be cleared/de-iced at end of storm and also as needed during large storm events for accessibility.

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Ferris Center

2120 Rimrock Road, Madison, WI 53713

Sgt. Brad Lindsley

Trigger:

After Storm Event or As Requested by Site Contact

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

**Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)**

YES

☐

NO

☐

Subcontractor:

REVISED Section 4 – Price Proposal – Submit with Bid
FERRIS CENTER MAP



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	N/A	N/A

Special Circumstances / Areas of Concern
Parking Lots - lower, upper and drive in.

PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Badger Prairie Campus

1100 E Verona Road, Verona, WI 53593

Kelly Otto – 608-845-1269

Steve Hutchinson – 608-576-1273

Amanda DePagter – 608-215-6273

Trigger:

2" / After Storm Event or as Requested by Site Contact

Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1" - 9"	\$	\$	\$
9.1" - 12"	\$	\$	\$
12.1" - 15"	\$	\$	\$
15.1" - 18"	\$	\$	\$
18.1" - 21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)

YES☐**NO**☐**Subcontractor:**

REVISED Section 4 – Price Proposal – Submit with Bid
Badger Prairie Campus Map



	Plowing	Salting
Parking/Driveway	Yes	*Yes/No
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
*Salt usage and turf disturbance must be minimal near any rain gardens and the restored prairie.
**Due to the proximity of the restored prairie and rain gardens, salting (bagged salt blend) should be applied sparingly, but as needed. THAW MASTER is the recommended product to use.

This facility is operational 24/7, therefore snow removal services are needed to make sure staff can get to and from the building during shift changes. Shift changes occur at 6AM, 2PM, and 10PM every day of the year including weekends and holidays.
3 Shift Changes (6AM, 2PM, 10PM)
Identified areas to be cleared of snow prior to the upcoming shift change if:
2" of snow or more has accumulated by 5 am, 1 pm, or 9 pm
<u>OR</u>
2" of snow or more is estimated to be accumulated by 6am, 2pm, or 10pm
Snow removal to occur upon end of storm if a snow event produces less than 2" of snow accumulation.

PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Saddlebrook

5668 Woodland Drive, Waunakee, WI 53597

Site Contact - TBD

Trigger:

After Storm Event or As Requested by Site Contact

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

**Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)**

YES☐**NO**☐**Subcontractor:**

REVISED Section 4 – Price Proposal – Submit with Bid
SADDLEBROOK MAP



	Plowing	Salting
Parking/Driveway	Yes	No
Sidewalks	N/A	N/A

Special Circumstances / Areas of Concern
None

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Job Center/NIP

1819 Aberg Avenue, Madison, WI 53704

Steve Hutchinson – 608-576-1273

Amanda DePagter – 608-215-6273

Trigger:

Cleared by 7:45am weekdays and After Storm Event

Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

**Bidder intends to utilize a subcontractor to provide services.
(If Yes, a Statement of Qualifications must be attached)**

YES

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NO

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Subcontractor:

**REVISED Section 4 – Price Proposal – Submit with Bid
JOB CENTER/NIP MAP**



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
<p>Parking lot should be cleared/de-iced prior to 7:45am M-F and again as needed during business hours (7:45am-4:30pm M-F) during large winter storm events.</p> <p>NIP Entrance/Walkway, Area around stairwell to Entrance #4, Snow Pile Storage - may require snow hauling.</p>

PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Juvenile Shelter

2402 Atwood Avenue, Madison, WI 53704

Suzanne Stute – 608-576-3049

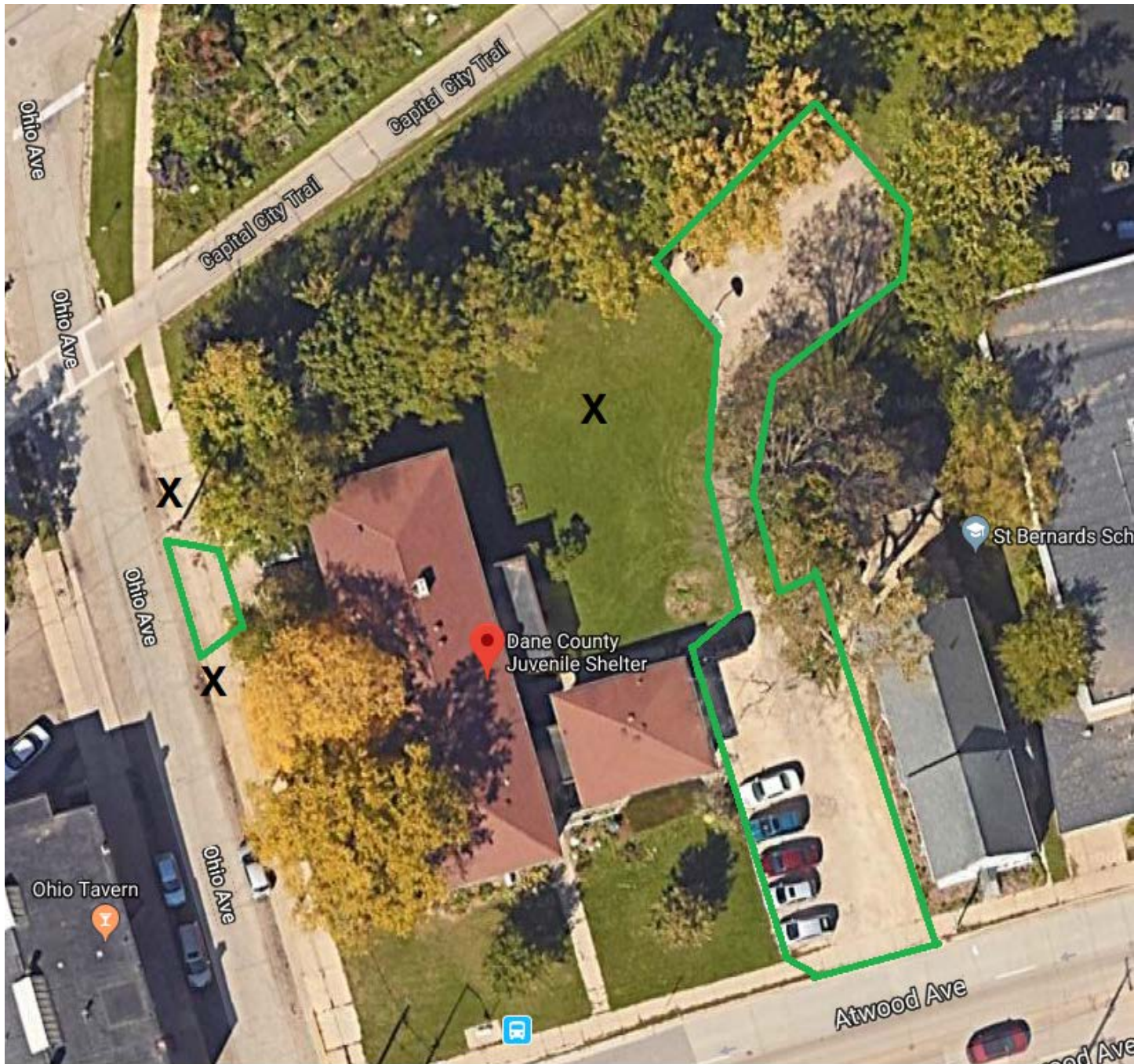
Trigger:	After Storm Event or As Requested by Site Contact
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Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1"-9"	\$	\$	\$
9.1"-12"	\$	\$	\$
12.1"-15"	\$	\$	\$
15.1"-18"	\$	\$	\$
18.1"-21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
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Subcontractor:	
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REVISED Section 4 – Price Proposal – Submit with Bid
JUVENILE SHELTER MAP



	Plowing	Salting
Parking/Driveway	Yes	Yes
Sidewalks	Yes	Yes

Special Circumstances / Areas of Concern
Sidewalks will be cleared by Dane County. Pricing for snow removal on the sidewalks should be provided in case the service is needed at any time.

PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

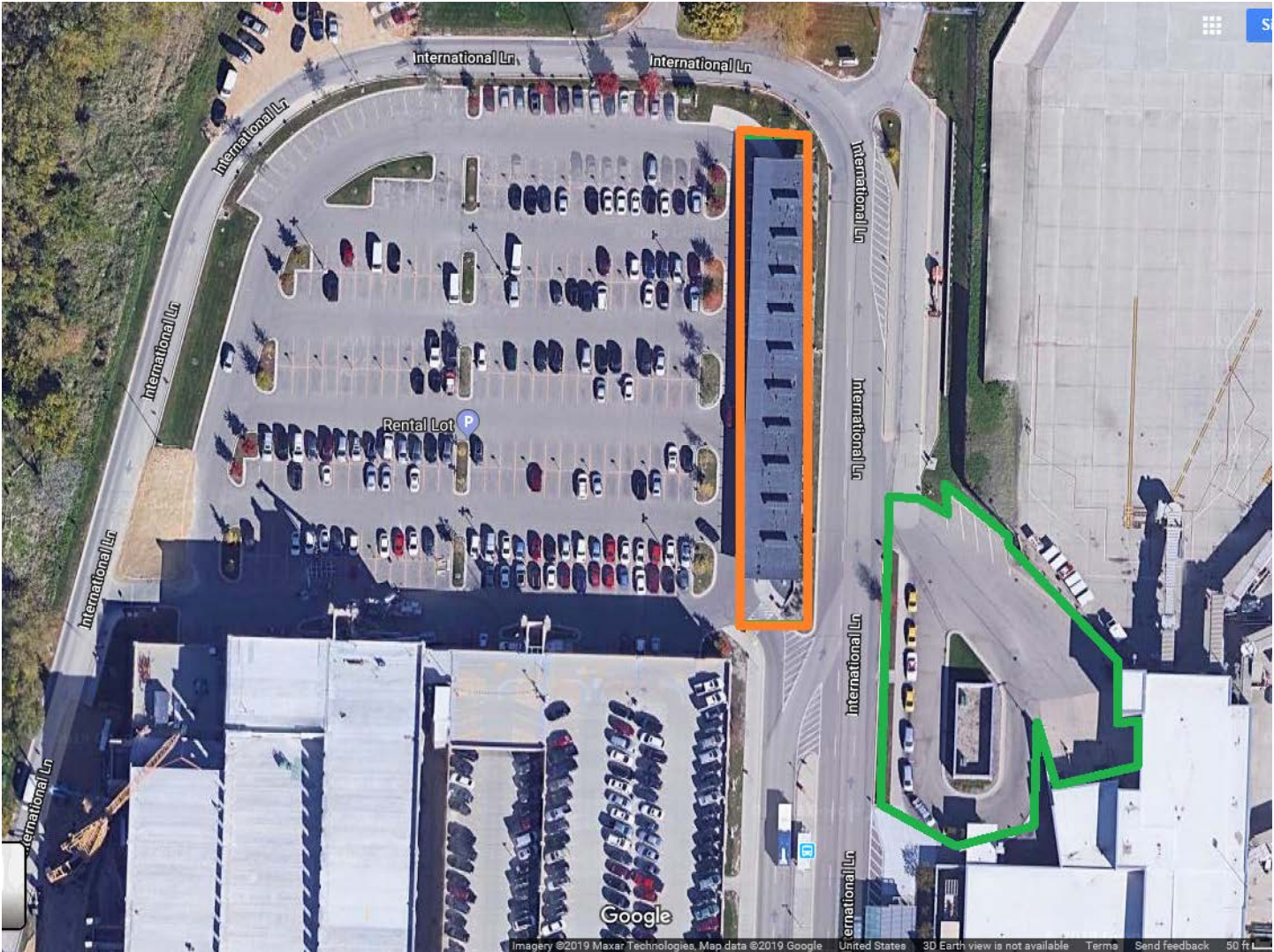
Dane County Regional Airport
1 – Taxi Ready Stand/Loading Dock & Rental Sidewalks
 4000 International Lane, Madison, WI 53704

Trigger:	As Determined by the Airport – All Areas 1 - 9
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Per Snow Removal	Parking/Driveway	Sidewalks	Combined Total
0" - 3"	\$	\$	\$
3.1" - 6"	\$	\$	\$
6.1" - 9"	\$	\$	\$
9.1" - 12"	\$	\$	\$
12.1" - 15"	\$	\$	\$
15.1" - 18"	\$	\$	\$
18.1" - 21"	\$	\$	\$
Application Rates	Parking/Driveway	Sidewalks	Combined Total
Per salt application	\$	\$	\$
Per brine application	\$	\$	\$
Per salt/sand mix application	\$	\$	\$

1	Taxi Ready Stand/Loading Dock and Rental Sidewalks
	Loading dock and taxi ready stand.
	Sidewalks - under canopy in north Car Rental Lot (sidewalk only in this area - lot is plowed by others).
	Salt Application - Airport will notify Contractor if salt should be applied.

SUBCONTRACTOR – AIRPORT – ALL AREAS 1 -9		
Bidder intends to utilize a subcontractor to provide services. (If Yes, a Statement of Qualifications must be attached)	YES <input type="checkbox"/>	NO <input type="checkbox"/>
Subcontractor:		



PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport
2 – Parking Ramps – East and West
 4000 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$
Hauling/Dumping Rates	Ramp Only
Per Truck Load Dumped	\$

	Parking Ramps - East and West	East Ramp	West Ramp
2	Sidewalks - none	Approx. 470 rooftop stalls	Approx. 470 rooftop stalls
	Salt Application - Airport will notify Contractor if salt should be applied.	Interior turnarounds at both ends of 3 levels	Turnarounds at both ends of 5 levels.
	All entry doors on rooftop and ground levels.	2 snow chutes	4 snow chutes
	Includes Snow Hauling – see Specs 40-53		



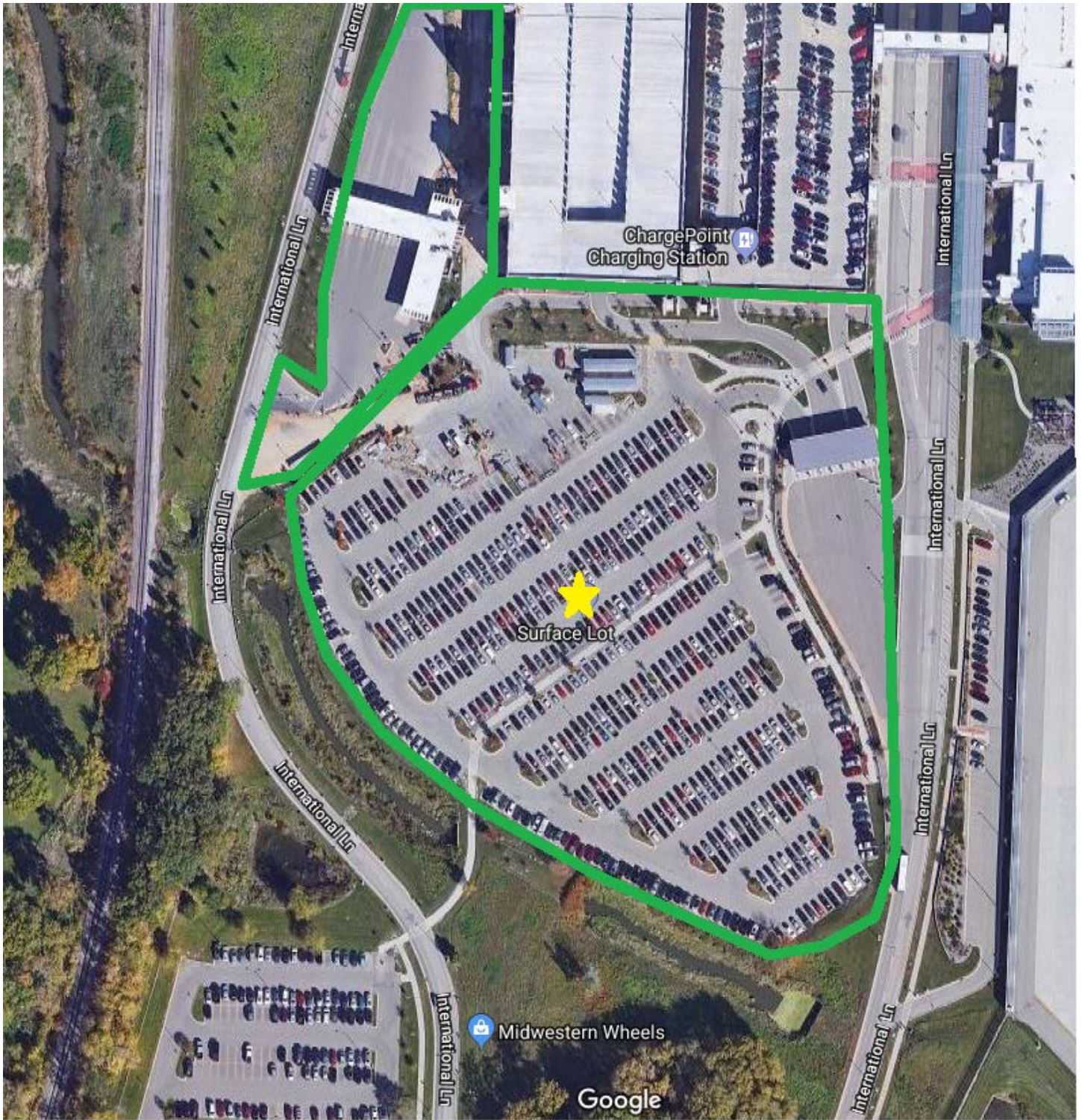
PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport
3 – Daily Surface Lot
 4000 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

3	Daily Surface Lot
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 670 stalls
	Surface parking lot located south of parking ramps.
	Includes parking roadways and drive lanes at parking entry and exit plazas.



PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport 4 – Manager Lot

4000 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

4	Manager Lot
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 39 stalls



PRICE PROPOSAL - REVISED

VENDOR NAME:

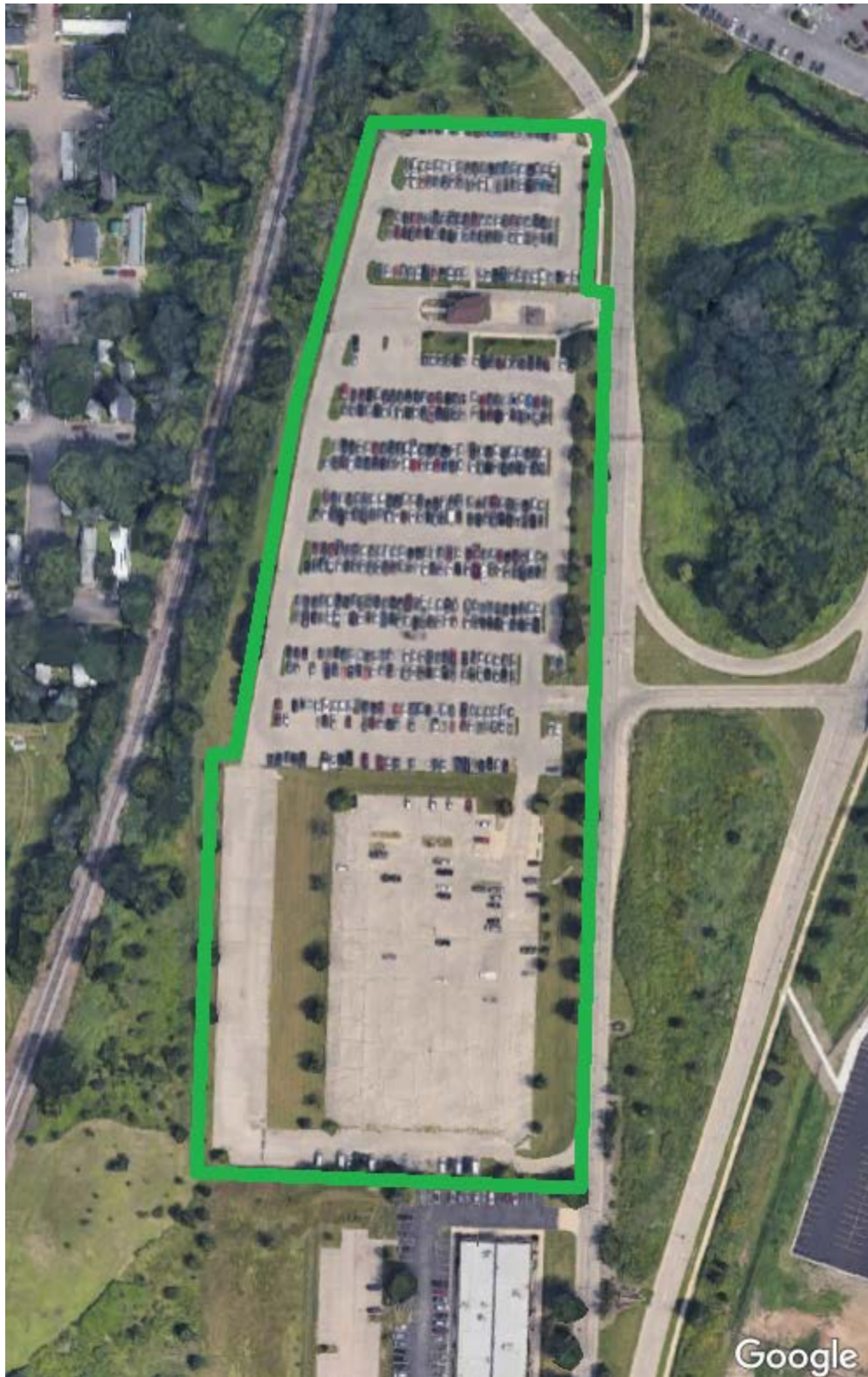
Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**Dane County Regional Airport
5 – Economy Lot**

4000 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

5	Economy Lot
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Approx. 1,000 stalls
	Entrance and exit lanes



PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport
6 – Cell Phone & Employee Lots & Freight Building
 3521-3527 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

6	Cell Phone & Employee Lots & Freight Building
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	3521-3527 International Lane.
	Approx. 375 stalls
	Entrance and exit lanes



PRICE PROPOSAL - REVISED

VENDOR NAME:

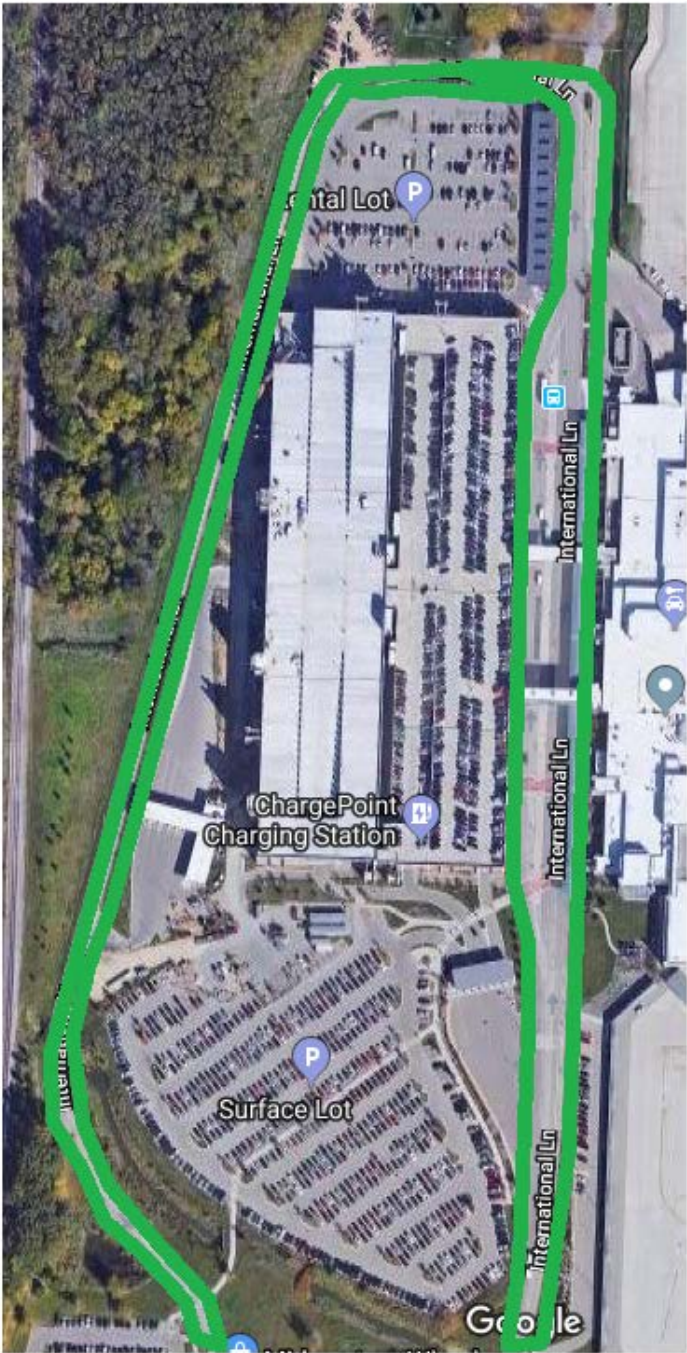
Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport
7 – International Lane
 4000 International Lane, Madison, WI 53704

Per Snow Removal	Parking/Driveway
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Parking/Driveway
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

7	International Lane
	Sidewalks - none
	Salt Application - Airport will notify Contractor if salt should be applied.
	Full roadway loop north from Darwin Road intersection.
	Taxi holding area and entrances to all parking areas, and continuing south to Darwin.
	**This roadway must remain open at all times.

North Section



South Section



PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

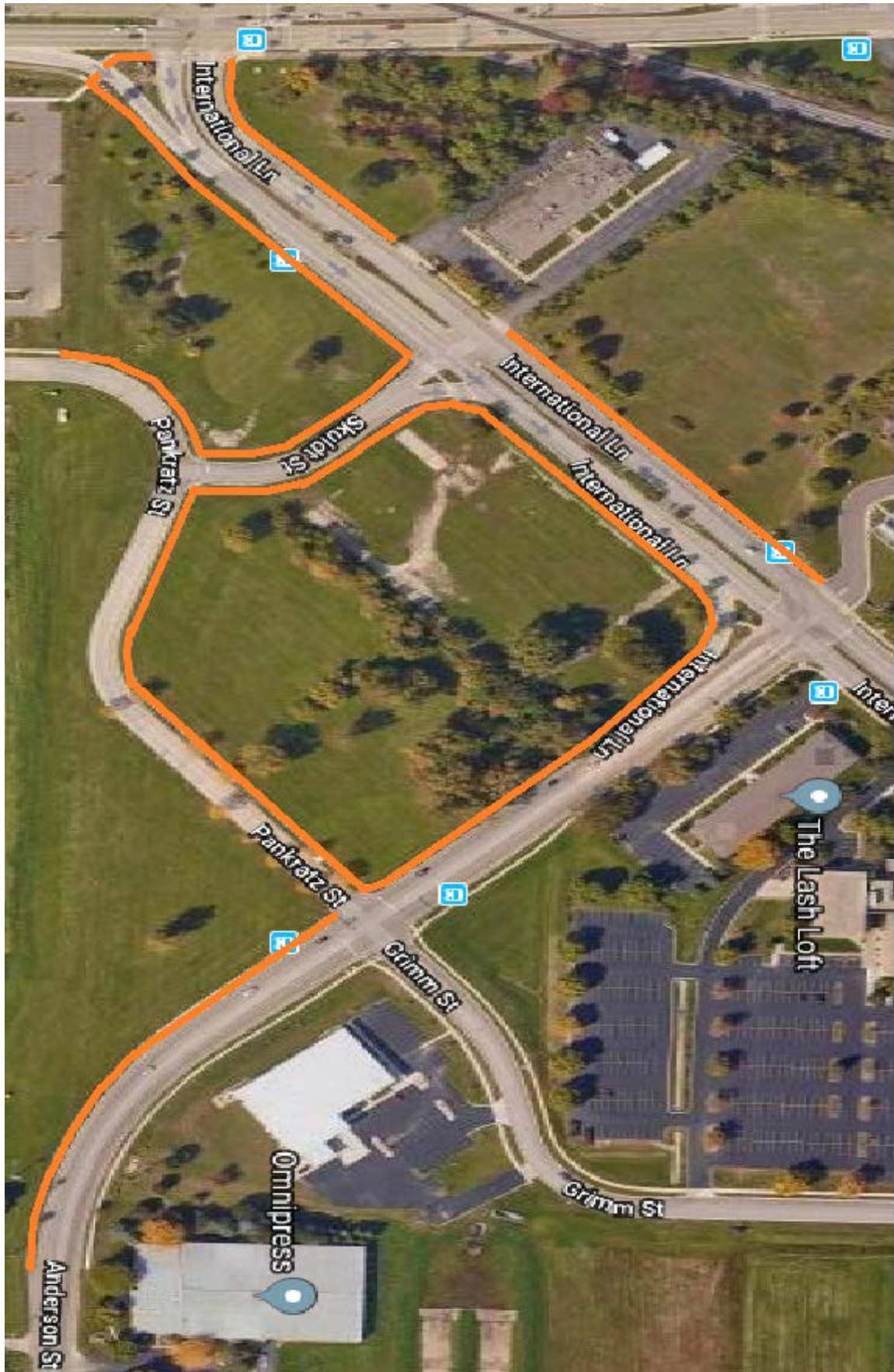
Dane County Regional Airport

8 – Misc. Sidewalks

International Lane, Anderson Street, Pankratz Street, Skuldt Street (See Map)

Per Snow Removal	Sidewalks
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Sidewalks
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

8	Misc. Sidewalks
	Sidewalks - See below and Map. All sidewalks shall be salted.
	Salt Application - Airport will notify Contractor if salt should be applied.
	International Lane from Anderson Street south to Packers Avenue (both sides).
	Anderson Street from International Lane east to end of sidewalk. (south side of Anderson Street only).
	Pankratz Street from Anderson Street to Ale Asylum parking lot entrance. (single sidewalk only).
	Skuldt Street between International Lane and Pankratz Street. (both sides).



PRICE PROPOSAL - REVISED**VENDOR NAME:**

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

Dane County Regional Airport
9 – Wright Street Sidewalk
 1439 Wright Street, Madison, WI 53704

Per Snow Removal	Sidewalks
0" - 3"	\$
3.1" - 6"	\$
6.1"-9"	\$
9.1"-12"	\$
12.1"-15"	\$
15.1"-18"	\$
18.1"-21"	\$
Application Rates	Sidewalks
Per salt application	\$
Per brine application	\$
Per salt/sand mix application	\$

9	Wright Street
	Sidewalks - East side of Wright Street, between Straubel Street and Crescent Electric.
	Salt Application - Airport will notify Contractor if salt should be applied.



PRICE PROPOSAL - REVISED

VENDOR NAME:

Pricing shall be inclusive of all labor, delivery costs and other expenses necessary to provide product/service in accordance with the specifications and terms and conditions of this bid document and your proposal.

**SNOW REMOVAL AND HAULING
(ALL LOCATIONS)
(Equipment + Operator)**

Equipment + Operator	Hourly Rate
Large Loader (3-5 yard bucket)	\$ /hour
Medium Loader (1-3 yard bucket)	\$ /hour
Skid Steer Loader	\$ /hour
Dump Truck	\$ /hour
Broom/Sweeper	\$ /hour
Blowing/Drifting Clean Up	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour
Other:	\$ /hour

**Future Pricing % Increase – All Locations
Includes Plowing, Salting, Sanding & Equipment**

Future Pricing	
Term 2 % Increase	%
Term 3 % Increase	%
Term 4 % Increase	%
Term 5 % Increase	%