

## **REQUEST FOR PROPOSALS (RFP)**

Department of Administration County of Dane, Wisconsin

Department of Planning & Development #117010

## **Radio Frequency Engineering Services**

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for radio frequency engineering services.

# FOR 2:00 P.M. Central Time SSIONS February 8, 2017

LATE, FAXED, ELECTRONIC MAIL OR UNSIGNED PROPOSALS WILL BE REJECTED

SUBMIT RFP TO
THIS ADDRESS

DANE COUNTY PURCHASING DIVISION
ROOM 425 CITY- COUNTY BUILDING
210 MARTIN LUTHER KING JR BLVD

MADISON, WI 53703-3345

## SPECIAL INSTRUCTIONS

- □ Label the lower left corner of your sealed submittal package with the RFP number
- Place the Signature Affidavit as the first page of your proposal
- Submit one original and (3) copies of your technical proposal
- □ Submit one original and (1) copy of your cost proposal
- Submit one complete electronic copy in Microsoft Word or PDF format burned to a flash drive, CD or DVD

DIRECT ALL INQUIRES	NAME	Carolyn A. Clow
ТО	TITLE	Purchasing Agent
	PHONE #	608/266-4966
	FAX#	608/266-4425
	EMAIL	Clow.carolyn@countyofdane.com
	WEB SITE	www.danepurchasing.com

DATE RFP ISSUED: December 27, 2016

RFP BLANK REVISED 5/13

## **TABLE OF CONTENTS**

## 1.0 GENERAL INFORMATION1.1 Introduction

- 1.2 Scope
- 1.3 Definitions
- 1.4 Clarification of the specifications
- 1.5 Addendums and or revisions
- 1.6 Calendar of events
- 1.7 Contract term and funding
- 1.8 Reasonable accommodations

#### 2.0 PREPARING AND SUBMITTING A PROPOSAL

- 2.1 General instructions
- 2.2 Proprietary information
- 2.3 Incurring costs
- 2.4 Vendor registration
- 2.5 Submittal instructions
- 2.6 Required copies
- 2.7 Proposal organization and format
- 2.8 Multiple proposals
- 2.9 Oral presentations and site visits

#### 3.0 PROPOSAL SELECTION AND AWARD PROCESS

- 3.1 Preliminary evaluation
- 3.2 Proposal scoring
- 3.3 Right to reject proposals
- 3.4 Evaluation criteria
- 3.5 Award and final offers
- 3.6 Notification of intent to Award

## 4.0 GENERAL PROPOSAL REQUIREMENTS

- 4.1 Introduction
- 4.2 Organization capabilities
- 4.3 Staff qualifications
- 4.4 Proposer references

#### 5.0 TECHNICAL REQUIREMENTS

- 5.1 Technical reports on zoning applications for new communication towers
- 5.2 Ongoing technical advisory services
- 5.3 Other services
- 5.4 Timeline/turn around time

## 6.0 COST PROPOSAL

- 6.1 General instructions on submitting cost proposals
- 6.2 Format for submitting cost proposals
- 6.3 Fixed Price Period

## 7.0 SPECIAL CONTRACT TERMS AND CONDITIONS

- 7.1 Living wage requirement
- 7.2 Domestic Partner Equal Benefits Requirement
- 7.3 Local Purchasing Ordinance
- 7.4 Dane County Sustainability Principles

## 8.0 REQUIRED FORMS

## **ATTACHMENTS**

- A. Signature Affidavit
- B Vendor Registration Certification
- C. Reference Data Sheet
- D. Designation of Confidential and Proprietary Information
- E. Fair Labor Practices Certification
- F. Vendor Data Sheet
- G. Cost /Financial Proposal
- 9.0 STANDARD TERMS & CONDITIONS

#### 1.0 GENERAL INFORMATION

#### 1.1 Introduction

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for radio frequency (RF) engineering services.

The County intends to use the results of this process to award a contract for the services stated above.

The contract resulting from this RFP will be administered by Dane County, Department of Planning & Development.

The contract administrator will be Majid Allen, Senior Planner.

This Request for Proposal (RFP) is issued on behalf of Dane County by the Purchasing Division, which is the sole point of contact for the County during the procurement process.

### 1.1.2 Current Operations

Dane County is located in southcentral Wisconsin, approximately 77 miles west of the City of Milwaukee and approximately 146 miles northwest of the City of Chicago. Dane County is approximately 1,200 square miles in area, and contains roughly 509,000 people, according to the American Community Survey. The county is divided into 61 local jurisdictions: There are 28 incorporated municipalities (i.e. cities and villages), and 33 rural, unincorporated towns. Each of the 28 cities and villages have their own zoning and land division regulations and are not under County zoning. The City of Madison is Dane County's central city, which comprises about one-half of the county's population. Madison is the state capital, the county seat, and home to the University of Wisconsin. The 33 unincorporated rural towns are all under County zoning and together compromise the land area under Dane County's zoning jurisdiction. The towns contains approximately 18 percent of the County's population and 85 percent of the County land area.

Applications for Conditional Use Permits (CUPs) for communication towers are submitted to the Planning and Development Department for approval by the Dane County Zoning and Land Regulation (ZLR) Committee. In Dane County, both county and town decision makers are involved in the zoning approval process. Having an objective RF engineering review for each application, is an important part of the application review at the town and county level.

### 1.2 Scope of the Project

## 1.2.1 Project Description

The purpose of this request for proposals (RFP) is to solicit information from RF engineering firms to provide technical guidance

to Dane County on radio frequency engineering issues, primarily as they relate to zoning applications for new communication towers and substantial modification of existing towers. County staff do not possess these skills and are unable to provide technical guidance on RF issues to local decision makers, particularly to Dane County towns and to the Dane County Zoning and Land Regulation (ZLR) Committee.

## 1.2.2 Description of Services

The services provided by the consultant include the following three areas, which are further refined under each item below:

## 1.2.2.1 Technical reports on zoning applications for new communication towers.

The consultant will prepare standardized (i.e. consistent format) reports on conditional use permit (CUP) applications for new communication towers. Along with the relevant provisions of section 66.0404 of Wisconsin Statutes (see

http://docs.legis.wisconsin.gov/statutes/statutes/66/IV/0404), Section 10.194, *Procedure and Standards for the Placement, Construction, or Modification of Communication Towers*, of the Dane County Code of Ordinances (see

https://danedocs.countyofdane.com/webdocs/pdf/ordinances/ord010.pdf

- ), governs the placement of new communication towers in Dane County. In order to construct a new communication tower in one of Dane County's unincorporated rural towns, applicants must in part build their case around s. 10.194(2), which reads as follows:
- "(2) No conditional use permit for the placement or construction of a tower shall be issued unless the applicant presents to the committee credible evidence establishing to a reasonable degree of certainty the following:
  - (a) No existing communication tower is located within the area in which the applicant's equipment must be located; or
  - (b) No existing communication tower within the area in which the applicant's equipment must be located is of sufficient height to meet the applicant's requirements and the deficiency in height cannot be remedied at a reasonable cost; or
  - (c) No existing communication tower within the area in which the applicant's equipment must be located has sufficient structural strength to support applicant's equipment and the deficiency in structural strength cannot be remedied at a reasonable cost; or
  - (d) The applicant's equipment would cause electromagnetic interference with equipment on the existing communication tower(s) within the area in which the applicant's equipment must be located, or the equipment on the existing communication tower(s) would cause interference with the

- applicant's equipment and the interference, from whatever source, cannot be eliminated at a reasonable cost; or
- (e) The fees, costs or contractual provisions required by the owner in order to collocate on an existing communication tower are unreasonable relative to industry norms; or
- (f) The applicant demonstrates that there are other factors that render existing communication towers unsuitable or unavailable and establishes that the public interest is best served by the placement or construction of a new communication tower.

The primary focus of these reports will be to determine if the applicants have met these, or any subsequently revised and adopted, criteria. In addition to the limitations found in section 66.0404 of Wisconsin Statutes, there are other relevant requirements of s. 10.194 with which the consultant should become familiar, but this subsection is the first and primary issue to which applicants must respond.

The technical reports will include, but not be limited to, such factors as:

- Validate RF information submitted by the applicant. The technical reports will provide an objective review of, and check on, the RF propagation plots provided by applicants for new communication towers.
- 2. Comment on alternative ways of addressing a particular service area void. The technical reports will include an assessment of whether or not there are alternative ways of addressing a particular service area void that may be more politically palatable to local decision makers and area residents. Such an evaluation should explore opportunities for collocation on existing surrounding structures and modifications to the proposed facility in terms of such things as tower height, lighting, design and siting. This evaluation may also take into account the visibility of the tower from key locations surrounding the site and any other relevant factors that contribute to a lower impact buildout of wireless communication networks.

Additional Items: Additional items may be included in these reports as recommended by the consultant or county staff and ultimately included in the contract for services agreement between the consultant(s) and Dane County. The consultant shall submit both a hardcopy and a digital version of each report to the County.

Zoning Process and Timing: The technical reports will be provided to the respective town(s) and the ZLR Committee within the framework of the town and County zoning approval process.

The County reviews applications for completeness, and then packages all new communication tower CUP applications and forwards them to the consultant within a few days. The consultant will then have some time period (e.g. 3 weeks) to complete the technical reports on the petitions and send those reports back to County staff. The reports will then be forwarded on to the respective town(s) to be included in their deliberations prior to the ZLR public hearing.

## 1.2.2.2 Ongoing Technical Advisory Services

Some applications will be more complicated and contentious than others, and relevant issues may vary from petition to petition. As a result, additional technical advisory services may be needed. Such services may include, but are not limited to, occasional attendance at ZLR meetings, preparing responses to questions about the initial technical reports, and additional field work.

#### 1.2.2.3 Other Services

The county may require additional services from the consultant. These services include, but are not limited to, the consultant reviewing and commenting on, from a technical perspective, potential future changes in state law affecting county regulation of communication tower siting, potential future changes to the county communication tower ordinance, as well as existing or proposed administrative procedures (e.g., communication tower application and review process; geographic information system (GIS) inventory and database).

## 1.2.3 Objective

The primary objective in soliciting proposals to provide for these services is to protect the scenic beauty of rural Dane County to the greatest extent possible. The County's intent is to minimize the number of communication towers constructed on lands under County zoning jurisdiction and to minimize to the greatest extent practicable the visual intrusion of new towers that are ultimately deemed to be necessary.

Toward that end, Dane County wishes to acquire this radiofrequency engineering assistance to critically and objectively evaluate applications for new communication towers in Dane County. As discussed above, the towns and the County are partners in the zoning process. Towns act on zoning petitions before the Dane County ZLR Committee, and the particular review schedule varies from town to town. The engineering reports need to be provided in a timely manner so that town and County decision makers may both utilize them in their deliberations, while allowing enough time for the consultant(s) to prepare the reports.

The County fully understands the great demand for wireless communication services. However, the facilities designed to provide these services must be sited and constructed in a responsible and efficient manner so as to protect Dane County's valuable scenic resources.

#### 1.3 Definitions

The following definitions are used throughout the RFP.

**County** means Dane County

**County Agency** means Department /Division utilizing the service or product **Proposer/vendor** means a firm submitting a proposal in response to this RFP. **Contractor** means proposer awarded the contract.

## 1.4 Clarification of the specifications

All inquiries concerning this RFP must be directed to the **person indicated on the cover page** of the RFP Document. (electronic mail is the preferred method)

Any questions concerning this RFP must be submitted in writing by mail, fax or e-mail on or before the stated date on the **Calendar of Events** (see Section 1.6)

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFP document at this point in the RFP process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFP, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFP document.

## **Mailing Address:**

Dane County Purchasing Division Room 425 City-County Bldg. 210 Martin Luther King Jr. Blvd. Madison, WI 53703-3345

Proposers are prohibited from communicating directly with any employee of Dane County, except as described herein. No County employee or representative other than those individuals listed as County contacts in this RFP is authorized to provide any information or respond to any question or inquiry concerning this RFP.

## 1.5 Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFP, revisions/amendments and/or supplements will be posted on the Purchasing Division web site at <a href="https://www.danepurchasing.com">www.danepurchasing.com</a>

It shall be the responsibility of the proposers to regularly monitor the Purchasing Division web site for any such postings. Proposers must acknowledge the receipt / review of any addendum(s) at the bottom of the RFP Cover Page /Signature Affidavit.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFP and any supplements or revisions thereof.

#### 1.6 Calendar of Events

Listed below are specific and estimated dates and times of actions related to this RFP. The actions with <u>specific</u> dates must be completed as indicated unless otherwise changed by the County. In the event that the County finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing a supplement to this RFP and posting such supplement on the Dane County web site at <a href="www.danepurchasing.com">www.danepurchasing.com</a>. There may or may not be a formal notification issued for changes in the estimated dates and times.

DATE	EVENT
December 27, 2016	Date of issue of the RFP
January 20, 2017	Last day for submitting written inquiries (2:00 p.m. Central Time)
January 24, 2017	Supplements or revisions to the RFP posted on the Purchasing Division web site at <a href="https://www.danepurchasing.com">www.danepurchasing.com</a>
February 8, 2017	Proposals due from vendors
March 2017	Oral presentation by invited vendors, if needed
April 2017	Notification of intent to award sent to vendors
May 2017	Contract start date

## 1.7 Contract Term and Funding

The contract shall be effective on the date indicated on the purchase order or the contract execution date and shall run for two year(s) from that date, with an option by mutual agreement of the County and contractor, to renew for one additional two-year periods.

#### 1.8 Reasonable Accommodations

The County will provide reasonable accommodations, including the provision of informational material in an alternative format, for qualified individuals with disabilities upon request. If you need accommodations at a proposal opening/vendor conference, contact the Purchasing Division at (608) 266-4131 (voice) or Wisconsin Relay (711).

#### 2.0 PREPARING AND SUBMITTING A PROPOSAL

#### 2.1 General Instructions

The evaluation and selection of a contractor and the contract will be based on the information submitted in the proposal plus references and any required onsite visits or oral interview presentations. Failure to respond to each of the requirements in the RFP may be the basis for rejecting a response.

Elaborate proposals (e.g. expensive artwork) beyond that sufficient to present a complete and effective proposal, are not necessary or desired.

## 2.2 Proprietary Information

All restrictions on the use of data contained within a proposal and all confidential information must be clearly stated on the attached "Designation of Confidential and Proprietary Information" form. Proprietary information submitted in a proposal, or in response to the RFP, will be handled in accordance with the applicable Wisconsin State Statute(s).

To the extent permitted by law, it is the intention of Dane County to withhold the contents of the proposal from public view until such times as competitive or bargaining reasons no longer require non-disclosure, in the opinion of Dane County. At that time, all proposals will be available for review in accordance with the Wisconsin Open Records Law.

## 2.3 Incurring Costs

Dane County is not liable for any cost incurred by proposers in replying to this RFP.

## 2.4 Vendor Registration

All proposers wishing to submit a proposal must be a paid registered vendor with Dane County. Prior to the rfp opening, you can complete a registration form online by visiting our web site at <a href="https://www.danepurchasing.com">www.danepurchasing.com</a>, or you can obtain a Vendor Registration Form by calling 608.266.4131. Your completed Vendor Registration Form and Registration Fee must be received for your bid to be considered for an award.

#### 2.5 Submittal Instructions

Proposals must be received in by the County Purchasing Division by the specified time stated on the cover page. All proposals must be time-stamped in by the Purchasing Division by the stated time. Proposals not so stamped will not be accepted. Proposals received in response to this solicitation will not be returned to the proposers.

All proposals must be packaged, sealed and show the following information on the outside of the package:

- Proposer's name and address
- Request for proposal title
- Request for proposal number
- Proposal due date

## 2.6 Required Copies

Proposers must submit an original and the required number of copies of all materials required for acceptance as instructed on the cover page of the RFP (Special Instructions).

All hard copies of the proposal must be on 8.5"x11" individually securely bound. In addition, proposers must submit one complete electronic copy in Microsoft Word or PDF format burned to a flash drive, CD or DVD.

## 2.7 Proposal Organization and Format

Proposals should be organized and presented in the order and by the number assigned in the RFP. Proposals must be organized with the following headings and subheadings. Each heading and subheading should be separated by tabs or otherwise clearly marked. The RFP sections which should be submitted or responded to are:

- Introduction (See Section 4 of this RFP)
- Response to general requirements (See Section 4 of this RFP)
   Organizational qualifications
   Staff qualifications and Facilities
   References
- Response to technical requirements (See Section 5 of this RFP)
- Cost proposal (See Section 6 of this RFP)
- Required forms (See Section 8 of this RFP)

Attachment A Signature Affidavit

Attachment B Vendor Registration Certification

Attachment C Reference Data Sheet

Attachment D Designation of Confidential and Proprietary

Information

Attachment E Fair Labor Practices Certification

Attachment F Vendor Data Sheet
Attachment G Cost Summary Page

Appendices (Additional Information the proposer submits)

## 2.8 Multiple Proposals

Multiple proposals from a vendor will be permissible, however each proposal must conform fully to the requirements for proposal submission. Each such proposal must be separately submitted and labeled as Proposal #1, Proposal #2, etc.

#### 2.9 Oral Presentations and Site Visits

Top ranked selected proposers may be required to make oral interview presentations and/or site visits to supplement their proposals, if requested by the County. The County will make every reasonable attempt to schedule each presentation at a time and location that is agreeable to the proposer. Failure of

a proposer to conduct a presentation to the County on the date scheduled may result in rejection of the vendor's proposal.

#### 3.0 PROPOSAL SELECTION AND AWARD PROCESS

## 3.1 Preliminary Evaluation

The proposals will first be reviewed to determine if requirements in Section 2.0 are met, and if additional mandatory requirements are met. (see Section 4.0). Failure to meet mandatory requirements will result in the proposal being rejected. In the event that all vendors do not meet one or more of the mandatory requirements, the County reserves the right to continue the evaluation of the proposals and to select the proposal which most closely meets the requirements specified in this RFP.

## 3.2 Proposal Scoring

Accepted proposals will be reviewed by an evaluation team and scored against the stated criteria. This scoring will determine the ranking of vendors based upon their written proposals. If the team determines that it is in the best interest of the County to require oral presentations, the highest ranking vendors will be invited to make such presentations. Those vendors that participate in the interview process will then be scored, and the final ranking will be made based upon those scores.

## 3.3 Right to Reject Proposals and Negotiate Contract Terms

The County reserves the right to reject any and all proposals and to negotiate the terms of the contract, including the award amount, with the selected proposer prior to entering into a contract. If contract negotiations cannot be concluded successfully with the highest scoring proposer, the County may negotiate a contract with the next highest scoring proposer.

#### 3.4 Evaluation Criteria

The proposals will be scored using the following criteria:

	<u>Description</u>	Perc	•
1.	General requirements (Sections 4.2 & 4.3)		20
2.	Technical requirements  a. Technical reports on zoning applications for new communication towers (Section 5.1)	20	60
	b. Ongoing technical advisory services (Section 5.2)	15	
	c. Other services (Section 5.3)	10	
	d. Timeline/turn around time (Section 5.4)	15	
3.	Cost		<u>20</u>
		TOTAL	100

#### 3.5 Award and Final Offers

The award will be granted in one of two ways. The award may be granted to the highest scoring responsive and responsible proposer. Alternatively, the highest scoring proposer or proposers may be requested to submit final and best offers. If final and best offers are requested, they will be evaluated against the stated criteria, scored and ranked. The award will then be granted to the highest scoring proposer.

## 3.6 Notification of Intent to Award

As a courtesy, the County may send a notification of award memo to responding vendors at the time of the award.

#### 4.0 GENERAL PROPOSAL REQUIREMENTS

#### 4.1 Introduction

Provide a one page overview of the firm's interest in the proposal.

## 4.2 Organization Capabilities

Describe the firm's experience and capabilities in providing radiofrequency engineering services to other public or governmental entities. Be specific and identify projects, dates, and results.

#### 4.3 Staff Qualifications

Provide resumes describing the educational and work experiences in radiofrequency engineering for each of the <u>key</u> staff who would be assigned to the project.

## 4.4 Proposer References

Proposers must include in their RFPs a list of organizations, including points of contact (name, address, and telephone number), which can be used as references for work performed in the area of service required. Selected organizations may be contacted to determine the quality of work performed and personnel assigned to the project.

## 4.5 Mandatory Requirements

#### Conflict of Interest

Due to the obvious and inherent relationship between the wireless communication industry and most individuals and companies providing radiofrequency engineering services, the consultant must adequately explain how it will avoid the potential conflict of interest in being hired to critically evaluate proposals for new communications towers sponsored by the wireless communications industry. The proposer should be cognizant of the fact that if engaged in a contract to provide these services, it will be working on behalf of a public organization seeking to regulate an industry for which the consultant may be deriving a substantial portion of its financial receipts. This is a significant issue and is one of the areas that will be carefully scrutinized during the evaluation process.

Provide a narrative describing how the firm identifies, discloses and minimizes conflicts of interest. Include any potential conflicts that are known at this time.

## 5.0 TECHNICAL REQUIREMENTS

## 5.1 Technical reports on zoning applications for new communication towers

Per section 1.2.2.1, the proposer should provide narrative proposing a methodology for providing technical reports on zoning applications for new communication towers. The proposer include a work sample of a technical report for a zoning application or an application for a similar process.

## 5.2 Ongoing technical advisory services

Per section 1.2.2.2, the proposer should provide narrative proposing a methodology for providing such ongoing technical advisory services. The proposer should respond in detail as to how each of these services will be provided or issues addressed.

#### 5.3 Other services

Per section 1.2.2.3, the proposer should provide narrative proposing a methodology for providing ongoing services beyond the scope of the primary technical reports.

#### 5.4 Timeline/turn around time

The consultant must be able to provide turn-around time that meets requirements of FCC and State rules. Timing is critical because the county must meet updated state requirements, (State Statute Section 66.0404), allowing no more than a total of 90 days for review of cell tower applications, unless such timeline is extended upon agreement of the applicant and the county.

When a cell tower application is submitted to the county, county staff conduct a preliminary review to make sure an application is complete before forwarding applications to the consultant. There may be instances where county staff will need assistance in determining if an application is complete or contains the information necessary for the consultant to conduct a thorough review of the proposal.

Proposer must be able to deliver a completed report no more than 30 calendar days from the date that the cell tower application is forwarded from the Department of Planning & Development. Verifying whether or not an application is complete is considered part of the review that must happen within 30 days. Additional time to conduct the review and complete the report may be provided upon written agreement between the consultant and county staff.

Provide a narrative explaining the timeline for processing a report and how the turn around time will be met if awarded this contract.

## 6.0 COST PROPOSAL

## 6.1 General Instructions on Submitting Cost Proposals

Proposers must submit an original and the required number of copies of the cost proposal as instructed on the **cover page of the RFP** (Special Instructions).

Cost proposal should be submitted in a separate envelope labeled **Cost Proposal** with the written proposal. (Refer to Cost Proposal Form)

The proposal will be scored using a standard quantitative calculation where the most cost criteria points will be awarded to the proposal with the lowest cost.

## 6.2 Format for Submitting Cost Proposals

Cost proposals may be submitted as a special attachment to the vendor's proposal.

#### 6.3 Fixed Price Period

All prices, costs, and conditions outlined in the proposal shall remain fixed and valid for acceptance for 90 days starting on the due date for proposals.

### 7.0 SPECIAL CONTRACT TERMS AND CONDITIONS

## 7.1 Living Wage Requirement

All employees working on this project are covered by the Dane County Living Wage Ordinance Section 25.015 .See Section 27.0 Standard Terms and Conditions. The minimum living wage rate for 2017 is \$12.50. For future years it will be: \$13.00 for 2018, \$13.50 for 2019. \$14.00 for 2020, \$14.50 for 2021 and \$15.00 for 2022. After 2022, the living wage will increase annually according to the increase in the Consumer Price Index. The successful Proposer will be required to sign a Living Wage Certification upon completion of the contract. Details are available on the Dane County Purchasing Division web site at <a href="http://www.danepurchasing.com/living\_wage.aspx">http://www.danepurchasing.com/living\_wage.aspx</a>.

## 7.2 Domestic Partner Equal Benefits Requirement

The contractor [or grant beneficiary] agrees to provide the same economic benefits to all of its employees with domestic partners as it does to employees with spouses, or the cash equivalent if such a benefit cannot reasonably be provided. The contractor [or grant beneficiary] agrees to make available for County inspection the contractor's payroll records relating to employees providing services on or under this contract or subcontract [or grant]. If any payroll records of a contractor [or grant beneficiary] contain any false, misleading or fraudulent information, or if a contractor [or grant beneficiary] fails to comply with the provisions of s. 25.016, D. C. Ords., the contract compliance officer may withhold payments on the contract; terminate, cancel or suspend the contract in whole or in part; or, after a due process hearing, deny the contractor the right to participate in bidding on future County contracts for a period of one year after the first violation is found and for a period of three years after a second or subsequent violation is found

## 7.3 Local Purchasing Ordinance

Under County ordinances, a Local Vendor is defined as a supplier or provider of equipment, materials, supplies or services that has an established place of business within the County of Dane. An established place of business means a physical office, plant or other facility. A post office box address does not qualify a vendor as a Local Vendor.

County ordinance provides that a local vendor automatically receive five points toward the evaluation score and vendors located within the counties adjacent to Dane County (Columbia, Dodge, Green, Iowa, Jefferson, Rock, Sauk) automatically receive two points toward the evaluation score.

## 7.4 Dane County Sustainability Principles

On October 18, 2012, the Dane County Board of Supervisors adopted Resolution 103, 2012-2013 establishing the following sustainability principles for the county:

- Reduce and eventually eliminate Dane County government's contribution to fossil fuel dependence and to wasteful use of scarce metals and minerals;
- Reduce and eventually eliminate Dane County government's contribution to dependence upon persistent chemicals and wasteful use of synthetic substances;
- Reduce and eventually eliminate Dane County government's contribution to encroachment upon nature and harm to life-sustaining ecosystems (e.g., land, water, wildlife, forest, soil, ecosystems); and
- Reduce and eventually eliminate Dane County government's contribution to conditions that undermine people's ability to meet their basic human needs.

#### 8.0 REQUIRED FORMS

The following forms must be completed and submitted with the proposal in accordance with the instructions given in Section 2.0. Blank forms are attached.

Attachment A Signature Affidavit

Attachment B Vendor Registration Certification

Attachment C Reference Data Sheet

Attachment D Designation of Confidential and Proprietary Information

Attachment E Fair Labor Practices Certification

Attachment F Vendor Data Sheet
Attachment G Cost Summary Page

RFP COVER PAGE SIGNATURE AFFIDAVIT		
NAME OF FIRM:		
any agreement or part competition; that no at to submit a proposal; t any other proposer, coknowingly disclosed pre the above statement is The undersigned, submapecifications required	icipated in any collusion or tempt has been made to in hat this proposal has been empetitor or potential comp for to the opening of proposal accurate under penalty of mitting this proposal hereb	y agrees with all the terms, conditions, and uest for Proposal, and declares that the
Signature		Title
Name (type or print		Date
Addendums -This fi	rm herby acknowledges rece	ipt / review of the following addendum(s) (If any)

Addendum #\_\_\_\_Addendum #\_\_\_\_Addendum #\_\_\_\_

#### **VENDOR REGISTRATION CERTIFICATION**

Per Dane County Ordinance, Section 62.15, "Any person desiring to bid on any county contract must register with the purchasing manager and pay an annual registration fee of \$20."

Your completed Vendor Registration Form and Registration Fee must be received for your bid to be considered for an award. Your bid/proposal may not be evaluated for failure to comply with this provision.

Complete a registration form online by visiting our web site at <a href="www.danepurchasing.com">www.danepurchasing.com</a>.. You will prompted to create a username and a password and you will receive a confirmation message, than log back in and complete the registration. Once your registration is complete you will receive a second confirmation. Retain your user name and password for ease of re-registration in future years.

Payment may be made via credit card on-line or by check in the mail or in person at the Purchasing Division office. If paying by check make check payable to Dane County Treasurer and indicate your federal identification number (FIN) on the subject line.

### **CERTIFICATION**

The undersigned, for and on behalf of the **PROPOSER**, **BIDDER OR APPLICANT** named herein, certifies as follows:

This firm is a paid, registered vendor with Dane County in accordance with the bid terms

and conditions.	
Vendor Number #	Paid until
Date Signed:	Officer or Authorized Agent
	Business Name

REFERENCE DATA SHEET			
Provide company name, address, contact person, telephone number, and appropriate information on the product(s) and/or service(s) used for three (3) or more installations/services with requirements similar to those included in this solicitation document			
NAME OF FIRM:			
STREET ADDRESS:			
CITY, STATE, ZIP			
CONTACT PERSON:	EMAIL:		
PHONE #:			FAX#:
Product(s) and/or Service(s) Used:			
NAME OF FIRM:			
STREET ADDRESS:			
CITY, STATE, ZIP			
CONTACT PERSON:		EM	AIL:
PHONE #:		FAX	<b>(</b> #:
Product(s) and/or Service(s) Used:			
NAME OF FIRM:			
STREET ADDRESS:			
CITY, STATE, ZIP			
CONTACT PERSON:		EM	AIL:
PHONE #:		FAX	<b>(</b> #:
Product(s) and/or Service(s) Used:			

Designation of Confidential and Proprietary Information				
information otherwise m	which qualifies as a aterial that can be k pages, as indicated	I in response to this Proposal includes proprietary and confidential trade secret, as provided in Sect 19.36(5), Wisconsin State Statutes, or is ept confidential under the Wisconsin Open Records law. As such, we ask below, of this proposal response be treated as confidential material and en approval. Attach additional sheets if needed.		
Section	Page Number	Topic		
	_			
	k :This firm	is not designating any information as proprietary and confidential et.		
	ys become public as confidential.	information when proposals are opened, and therefore cannot be		
Other information cannot be kept confidential unless it is a trade secret. Trade secret is defined in Sect. 134(80)(1)(c) Wis. State Statutes, as follows: "Trade secret" means information, including a formula, pattern, compilation, program, device, method technique or process to which all of the following apply:				
kno		independent economic value, actual or potential, from not being generally readily ascertainable by proper means by other persons who can obtain disclosure or use.		
	<ol><li>The information is the subject of efforts to maintain its secrecy that are reasonable under the circumstances.</li></ol>			
In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.				
Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The County considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the County harmless for any damages arising out of the release of any material unless they are specifically identified above.				
Signature		Title		

Name (type or print

Date

# FAIR LABOR PRACTICES CERTIFICATION Dane County Ordinance 25.11(28)

The undersigned, for and on behalf of the PROPOSER, BIDDER OR APPLICANT named herein, certifies as follows:

1. That he or she is an officer or duly authorized agent of the above-referenced PROPOSER,

BIDDER OR APPLLICANT, which has a submitted a proposal, bid or application for a contract with the county of Dane.

That PROPOSER, BIDDER OR APPLLICANT has: (Check One)

\_\_\_\_\_ not been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this Certification is signed.

\_\_\_\_\_ been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the date this Certification is signed

Date Signed:

\_\_\_\_\_ Officer or Authorized Agent
\_\_\_\_\_ Business Name

NOTE: You can find information regarding the violations described above at: <a href="http://werc.wi.gov">www.nlrb.gov</a> and <a href="http://werc.wi.gov">http://werc.wi.gov</a>.

## For Reference Dane County Ord. 28.11 (28) is as follows:

(28) BIDDER RESPONSIBILITY. (a) Any bid, application or proposal for any contract with the county, including public works contracts regulated under chapter 40, shall include a certification indicating whether the bidder has been found by the National Labor Relations Board (NLRB) or the Wisconsin Employment Relations Committee (WERC) to have violated any statute or regulation regarding labor standards or relations within the last seven years. The purchasing manager shall investigate any such finding and make a recommendation to the committee, which shall determine whether the conduct resulting in the finding affects the bidder's responsibility to perform the contract.

If you indicated that you have been found by the NLRB or WERC to have such a violation, you must include a copy of any relevant information regarding such violation with your proposal, bid or application.

## **VENDOR DATA SHEET / LOCAL PURCHASING PROVISIONS**

This address will be used to determine local purchasing preference and the mailing address where County purchase orders/contracts will be mailed:					
1. Company Name:					
ADDRESS:					
CITY:	CITY:				
STATE:	ZIP+4:				
TEL:	TOLL FREE TE	TEL: FAX:			
2. Contact person in the	event there ar	e questions abo	ut your	· bid/proposal	
NAME	Т	TLE:			
TEL	Т	OLL FREE TEL			
FAX	FAX E-MAIL				
3. Local Vendor:			= 11(0)		
Are you claiming a local purchasing preference under DCO 25.11(8) based on your response to section 1 of this form?  □ No – continue on to the next page □ Yes – complete the remainder of this form					
Indicate if your firm/company has an established place of business located in any of the following Wisconsin Counties. An established place of business means a physical office, plant or other facility. A post office box address does not qualify a vendor as a Local Vendor. DCO 25.04(7h)					
Select one:					
We are claiming a preference as a Dane County Business   Dane County					
We are claiming a preference as a business located in a county adjacent to Dane County					
☐ Columbia County ☐ I	Dodge County	☐ Green County	y	□ Iowa County	
☐ Jefferson County ☐ I	Rock County	☐ Sauk County			

REVISED 9/12

COST / FINANCIAL PROPOSAL		
NAME OF FIRM:		
Cost per p	etition \$	
Hourly rate	e for additional work \$	
9⁄	% increase for 2018	
9	% increase for 2019	
9	% increase for 2020	
9⁄	% increase for 2021	
List any other possib	vile costs below:	

#### STANDARD TERMS AND CONDITIONS

(Request For Bids/Proposals/Contracts)
Dane County Purchasing Division
Rev. 11/13

- 1.0 APPLICABILITY: The terms and conditions set forth in this document apply to Requests for Proposals (RFP), Bids and all other transactions whereby the County of Dane acquires goods or services, or both.
- 1.1 ENTIRE AGREEMENT: These Standard Terms and Conditions shall apply to any contract, including any purchase order, awarded as a result of this request. Special requirements of a resulting contract may also apply. Said written contract with referenced parts and attachments shall constitute the entire agreement, and no other terms and conditions in any document, acceptance, or acknowledgment shall be effective or binding unless expressly agreed to in writing by the County. Unless otherwise stated in the agreement, these standard terms conditions supersede any other terms and/or conditions applicable to this agreement.
- 1.2 DEFINITIONS: As used herein, "vendor" includes a provider of goods or services, or both, who is responding to an RFP or a bid, and "bid" includes a response to either an RFP or a bid.
- 2.0 SPECIFICATIONS: The specifications herein are the minimum acceptable. When specific manufacturer and model numbers are used, they are to establish a design, type of construction, quality, functional capability or performance level, or any combination thereof, desired. When alternates are proposed, they must be identified by manufacturer, stock number, and such other information necessary to establish equivalency. Dane County shall be the sole judge of equivalency. Vendors are cautioned to avoid proposing alternates to the specifications that may result in rejection of their bid.
- 3.0 DEVIATIONS AND EXCEPTIONS: Deviations and exceptions from terms, conditions, or specifications shall be described fully on the vendor's letterhead, signed, and attached to the bid. In the absence of such statement, the bid shall be accepted as in strict compliance with all terms, conditions, and specifications and vendor shall be held liable for injury resulting from any deviation.
- 4.0 QUALITY: Unless otherwise indicated in the request, all material shall be first quality. No pre-owned, obsolete, discontinued or defective materials may be used.
- 5.0 QUANTITIES: The quantities shown herein are based on estimated needs. The County reserves the right to increase or decrease quantities to meet actual needs.
- 6.0 DELIVERY: Deliveries shall be FOB destination freight prepaid and included unless otherwise specified. County will reject shipments sent C.O.D. or freight collect.
- 7.0 PRICING: Unit prices shown on the bid shall be the price per unit of sale as stated on the request or contract. For any given item, the quantity multiplied by the unit price shall

- establish the extended price, the unit price shall govern in the bid evaluation and contract administration.
- 7.1 Prices established in continuing agreements and term contracts may be lowered due to market conditions, but prices shall not be subject to increase for the term specified in the award. Vendor shall submit proposed increases to the contracting department thirty (30) calendar days before the proposed effective date of the price increase. Proposed increases shall be limited to fully documented cost increases to the vendor that are demonstrated to be industry wide. Price increases may not be granted unless they are expressed in bid documents and contracts or agreements.
- 7.2 Submission of a bid constitutes bidder's certification that no financial or personal relationship exists between the bidder and any county official or employee except as specially set forth in writing attached to and made a part of the bid. The successful bidder shall disclose any such relationship which develops during the term of the contract.
- 8.0 ACCEPTANCE-REJECTION: Dane County reserves the right to accept or reject any or all bids, to waive any technicality in any bid submitted and to accept any part of a bid as deemed to be in the best interests of the County. Submission of a proposal or a bid constitutes the making of an offer to contract and gives the County an option valid for 60 days after the date of submission to the County.
- 8.1 Bids **MUST** be dated and time stamped by the Dane County Purchasing Division Office on or before the date and time that the bid is due. Bids deposited or time stamped in another office will be rejected. Actual receipt in the office of the purchasing division is necessary; timely deposit in the mail system is not sufficient. THERE WILL BE NO EXCEPTIONS TO THIS POLICY.
- 9.0 METHOD OF AWARD: Award shall be made to the lowest responsible responsive vendor conforming to specifications, terms, and conditions, or to the most advantageous bid submitted to the County on a quality versus price basis.
- 10.0 ORDERING/ACCEPTANCE: Written notice of award to a vendor in the form of a purchase order or other document, mailed or delivered to the address shown on the bid will be considered sufficient notice of acceptance of bid. A formal contract containing all provisions of the contract signed by both parties shall be used when required by the Dane County Purchasing Division.
- 11.0 PAYMENT TERMS AND INVOICING: Unless otherwise agreed, Dane County will pay properly submitted vendor invoices within thirty (30) days of receipt of goods and services. Payment will not be made until goods or services are delivered, installed (if required), and accepted as specified. Invoices presented for payment must be submitted in accordance with instructions contained on the purchase order.

- 11.1 NO WAIVER OF DEFAULT: In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by County of any breach of the covenants of the Agreement or a waiver of any default of the successful vendor, and the making of any such payment or acceptance of any such service or product by County while any such default or breach shall exist shall in no way impair or prejudice the right of County with respect to recovery of damages or other remedy as a result of such breach or default.
- 12.0 TAXES: The County and its departments are exempt from payment of all federal tax and Wisconsin state and local taxes on its purchases except Wisconsin excise taxes as described below. The State of Wisconsin Department of Revenue has issued tax exempt number ES41279 to Dane County.
- 12.1 The County is required to pay the Wisconsin excise or occupation tax on its purchase of beer, liquor, wine, cigarettes, tobacco products, motor vehicle fuel and general aviation fuel. The County is exempt from Wisconsin sales or use tax on these purchases. The County may be subject to other states' taxes on its purchases in that state depending on the laws of that state. Vendors performing construction activities are required to pay state use tax on the cost of materials.
- 13.0 GUARANTEED DELIVERY: Failure of the vendor to adhere to delivery schedules as specified or to promptly replace rejected materials shall render the vendor liable for all costs in excess of the contract price when alternate procurement is necessary. Excess costs shall include administrative costs.
- 14.0 APPLICABLE LAW AND VENUE: This contract shall be governed under the laws of the State of Wisconsin, and venue for any legal action between the parties shall be in Dane County Circuit Court. The vendor shall at all times comply with and observe all federal and state laws, local laws, ordinances, and regulations which are in effect during the period of this contract and which in any manner affect the work or its conduct.
- 15.0 ASSIGNMENT: No right or duty in whole or in part of the vendor under this contract may be assigned or delegated without the prior written consent of Dane County.
- NONDISCRIMINATION/AFFIRMATIVE During the term of this Agreement the vendor agrees, in accordance with sec. 111.321, Wis. Stats., and Chapter 19 of the Dane County Code of Ordinances, not to discriminate against any person, whether an applicant or recipient of services, an employee or applicant for employment, on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs. The vendor shall provide a harassment-free work environment. These provisions shall include, but not be limited to, the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, including apprenticeships, rates of pay or other forms of compensation.
- 16.1 Vendors who have twenty (20) or more employees and a contract of twenty thousand dollars (\$20,000) or more must submit a written affirmative action plan to the County's Contract Compliance Officer within fifteen (15) working days of the effective date of the contract. The County may elect to accept a

- copy of the current affirmative action plan filed with and approved by a federal, state or local government unit.
- 16.2 The vendor agrees to post in conspicuous places, available for employees and applicants for employment, notices setting forth the provisions of this Agreement as they relate to affirmative action and nondiscrimination.
- 16.3 Failure to comply with these Terms and Conditions may result in the vendor being debarred, termination of the contract and/or withholding of payment.
- 16.4 The vendor agrees to furnish all information and reports required by Dane County's Contract Compliance Officer as the same relate to affirmative action and nondiscrimination, which may include any books, records, or accounts deemed appropriate to determine compliance with Chapter 19, D.C. Ords. and the provisions of this Agreement.
- 16.5 Americans with Disabilities Act: The vendor agrees to the requirements of the ADA, providing for physical and programmatic access to service delivery and treatment in all programs and activities.
- 17.0 PATENT, COPYRIGHT AND TRADEMARK INFRINGEMENT: The vendor guarantees goods sold to the County were manufactured or produced in accordance with applicable federal labor laws, and that the sale or use of the articles described herein do not infringe any patent, copyright or trademark. The vendor covenants that it will, at its own expense, defend every suit which shall be brought against the County (provided that such vendor is promptly notified of such suit, and all papers therein are delivered to it) for any alleged infringement of any patent, copyright or trademark by reason of the sale or use of such articles, and agrees that it will pay all costs, damages, and profits recoverable in any such suit.
- 18.0 SAFETY REQUIREMENTS: All materials, equipment, and supplies provided to the County must fully comply with all safety requirements as set forth by the Wisconsin Department of Commerce and all applicable OSHA Standards.
- 18.1 MATERIAL SAFETY DATA SHEET: If any item(s) on an order(s) resulting from this award(s) is a hazardous chemical, as defined under 29 CFR 1910.1200, provide one (1) copy of the Material Safety Data Sheet for each item with the shipped container(s) and one (1) copy with the invoice(s).
- 19.0 WARRANTY: Unless specifically expressed otherwise in writing, goods and equipment purchased as a result of this request shall be warranted against defects by the vendor for one (1) year from date of receipt. An equipment manufacturer's standard warranty shall apply as a minimum and must be honored by the vendor. The time limitation in this paragraph does not apply to the warranty provided in paragraph 27.0.

#### 20.0 INDEMNIFICATION & INSURANCE.

20.1. PROVIDER shall indemnify, hold harmless and defend COUNTY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which COUNTY, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of PROVIDER furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses,

charges, costs, or expenses caused by or resulting from the acts or omissions of COUNTY, its agencies, boards, commissions, officers, employees or representatives. The obligations of PROVIDER under this paragraph shall survive the expiration or termination of this Agreement.

In order to protect itself and COUNTY, its officers, boards, commissions, agencies, agents, volunteers, employees and representatives under the indemnity provisions of the subparagraph above, PROVIDER shall, at PROVIDER's own expense, obtain and at all times during the term of this Agreement keep in full force and effect the insurance coverages, limits, and endorsements listed below. When obtaining required insurance under this Agreement and otherwise, PROVIDER agrees to preserve COUNTY's subrogation rights in all such matters that may arise that are covered by PROVIDER's insurance. Neither these requirements nor the COUNTY's review or acceptance of PROVIDER's certificates of insurance is intended to limit or qualify the liabilities or obligations assumed by the PROVIDER under this Agreement. The County expressly reserves the right to require higher or lower insurance limits where County deems necessary.

#### 20.2.1. Commercial General Liability.

PROVIDER agrees to maintain Commercial General Liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage shall include, but not be limited to, Bodily Injury and Property Damage to Third Parties, Contractual Liability, Personal Injury and Advertising Injury Liability, Premises-Operations, Independent PROVIDERs and Subcontractors, and Fire Legal Liability. The policy shall not exclude Explosion, Collapse, and Underground Property Damage Liability Coverage. The policy shall list DANE COUNTY as an Additional Insured.

#### 20.2.2. Commercial/Business Automobile Liability.

PROVIDER agrees to maintain Commercial/Business Automobile Liability insurance at a limit of not less than \$1,000,000 Each Occurrence. PROVIDER further agrees coverage shall include liability for Owned, Non-Owned & Hired automobiles. In the event PROVIDER does not own automobiles, PROVIDER agrees to maintain coverage for Hired & Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

20.2.3. Environmental Impairment (Pollution) Liability PROVIDER agrees to maintain Environmental Impairment (Pollution) Liability insurance at a limit of not less than \$1,000,000 per occurrence for bodily injury, property damage, and environmental cleanup costs caused by pollution conditions, both sudden and non-sudden. This requirement can be satisfied by either a separate environmental liability policy or through a modification to the Commercial General Liability policy. Evidence of either must be provided.

## 20.2.4. Workers' Compensation.

PROVIDER agrees to maintain Workers Compensation insurance at Wisconsin statutory limits.

#### 20.2.5. Umbrella or Excess Liability.

PROVIDER may satisfy the minimum liability limits required above for Commercial General Liability and Business Auto Liability under an Umbrella or Excess Liability policy. There is no minimum Per Occurrence limit of liability under the Umbrella or Excess Liability; however, the Annual Aggregate limit shall not be less than the highest "Each Occurrence" limit for the Commercial General Liability and Business Auto Liability.

PROVIDER agrees to list DANE COUNTY as an "Additional Insured" on its Umbrella or Excess Liability policy.

- Upon execution of this Agreement, PROVIDER shall 20.3. furnish COUNTY with a Certificate of Insurance listing COUNTY as an additional insured and, upon request, certified copies of the required insurance policies. If PROVIDER's insurance is underwritten on a Claims-Made basis, the Retroactive Date shall be prior to or coincide with the date of this Agreement, the Certificate of Insurance shall state that professional malpractice or errors and omissions coverage, if the services being provided are professional services coverage is Claims-Made and indicate the Retroactive Date, PROVIDER shall maintain coverage for the duration of this Agreement and for six (6) years following the completion of this Agreement. PROVIDER shall furnish COUNTY, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that PROVIDER shall furnish the COUNTY with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on Claims-Made policies, either PROVIDER or COUNTY may invoke the tail option on behalf of the other party and that the Extended Reporting Period premium shall be paid by PROVIDER. In the event any action, suit or other proceeding is brought against COUNTY upon any matter herein indemnified against, COUNTY shall give reasonable notice thereof to PROVIDER and shall cooperate with PROVIDER's attorneys in the defense of the action, suit or other proceeding. PROVIDER shall furnish evidence of adequate Worker's Compensation Insurance. In case of any sublet of work under this Agreement, PROVIDER shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of PROVIDER. In case of any sublet of work under this Agreement, PROVIDER shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of PROVIDER.
- 20.4. The parties do hereby expressly agree that COUNTY, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by COUNTY's Risk Manager taking into account the nature of the work and other factors relevant to COUNTY's exposure, if any, under this Agreement.
- 21.0 CANCELLATION: County reserves the right to terminate any Agreement due to non-appropriation of funds or failure of performance by the vendor. This paragraph shall not relieve County of its responsibility to pay for services or goods provided or furnished to County prior to the effective date of termination.
- 22.0 PUBLIC RECORDS ACCESS: It is the intention of the County to maintain an open and public process in the solicitation, submission, review, and approval of procurement activities. Bid openings are public unless otherwise specified. Records are not available for public inspection prior to issuance of the notice of intent to award or the award of the contract. Bid results may be obtained by visiting the Dane County Purchasing Office Monday Friday, between 8:00 a.m. and 4:00 p.m. Prior appointment is advisable.
- 22.1 PROPRIETARY INFORMATION: If the vendor asserts any of its books and records of its business practices and other matters collectively constitute a trade secret as that term is

defined in s. 134.90(1)(c), Wis. Stats., County will not release such records to the public without first notifying the vendor of the request for the records and affording the vendor an opportunity to challenge in a court of competent jurisdiction the requester's right to access such records. The entire burden of maintaining and defending the trade secret designation shall be upon the vendor. The vendor acknowledges and agrees that if the vendor shall fail, in a timely manner, to initiate legal action to defend the trade secret designation or be unsuccessful in its defense of that designation, County shall be obligated to and will release the records.

- 22.2 Any material submitted by the vendor in response to this request that the vendor considers confidential and proprietary information and which vendor believes qualifies as a trade secret, as provided in section 19.36(5), Wis. Stats., must be identified on a designation of Confidential and Proprietary Information form. Pricing will not be held confidential after award of contract.
- 22.3 Data contained in a bid, all documentation provided therein, and innovations developed as a result of the contracted commodities or services cannot be copyrighted or patented. All data, documentation, and innovations shall be the property of the County.
- 23.0 RECYCLED MATERIALS: Dane County is required to purchase products incorporating recycled materials whenever technically and economically feasible. Vendors are encouraged to bid products with recycled content which meet specifications.
- 24.0 PROMOTIONAL ADVERTISING: Reference to or use of Dane County, any of its departments or sub-units, or any county official or employee for commercial promotion is prohibited.
- 25.0 ANTITRUST ASSIGNMENT: The vendor and the County of Dane recognize that in actual economic practice, overcharges resulting from antitrust violation are in fact usually borne by the Purchaser. Therefore, the successful vendor hereby assigns to the County of Dane any and all claims for such overcharges as to goods, materials or services purchased in connection with this contract.
- 26.0 RECORDKEEPING AND RECORD RETENTION-PUBLIC WORKS CONTRACTS: The successful bidder on a public works contract shall comply with the State of Wisconsin prevailing wage scale and shall establish and maintain adequate payroll records for all labor utilized as well as records for expenditures relating to all subcontracts, materialmen and suppliers. All records must be kept in accordance with generally accepted accounting procedures. The County shall have the right to audit, review, examine, copy, and transcribe any such records or documents. The vendor will retain all documents applicable to the contract for a period of not less than three (3) years after final payment is made.
- 26.1 RECORDKEEPING AND RECORD RETENTION-COST REIMBURSEMENT CONTRACTS: Where payment to the vendor is based on the vendor's costs, vendor shall establish and maintain adequate records of all expenditures incurred under the contract. All records must be kept in accordance with generally accepted accounting procedures. The County contracting agency shall have the right to audit, review, examine, copy, and transcribe any pertinent records or documents relating to any contract resulting from this bid/proposal held by the vendor. The vendor will retain all documents applicable to the

contract for a period of not less than three (3) years after final payment is made.

- 27.0 LIVING WAGE REQUIREMENT: The vendor shall, where appropriate, comply with the County's Living Wage requirements as set forth in section 25.015, Dane County Ordinances.
- 27.01 In the event its payroll records contain any false, misleading or fraudulent information, or if the vendor fails to comply with the provisions of s. 25.015, D.C. Ords., the County may withhold payments on the contract, terminate, cancel or suspend the contract in whole or in part, or, after a due process hearing, deny the vendor the right to participate in bidding on future County contracts for a period of one (1) year after the first violation is found and for a period of three (3) years after a second violation is found.

27.02 Bidders are exempt from the requirement of this section if:

- The maximum value of services to be provided is less than \$5,000;
- The bid involves only the sale of goods to the County;
- The bid is for professional services:
- The bid is for a public works contract where wages are regulated under s. 62.293, Wis. Stats.;
- The bidder is a school district, a municipality, or other unit of government;
- The service to be provided is residential services at an established per bed rate;
- The bidder's employees are persons with disabilities working in employment programs and the successful bidder holds a current sub-minimum wage certificate issued by the U.S. Department of Labor or where such a certificate could be issued but for the fact that the employer is paying a wage higher than the minimum wage;
- The bidder is an individual providing services to a family member; or
- The bidder's employees are student interns.

27.03 COMPLIANCE WITH FAIR LABOR STANDARDS. During the term of this Agreement, PROVIDER shall report to the County Contract Compliance Officer, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that PROVIDER has violated a statute or regulation regarding labor standards or relations within the seven years prior to entering this Agreement. If an investigation by the Contract Compliance Officer results in a final determination that the matter adversely affects PROVIDER'S responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.

- 27.04 PROVIDER may appeal any adverse finding by the Contract Compliance Officer as set forth in sec. 25.015(11)(c) through (e).
- 27.05 PROVIDER shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation for union organizing.